### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)  $$\boxtimes$$  QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2025

	OR		
☐ TRANSITION REPORT PU	RSUANT TO SECTION 13 OR	15(d) OF THE SECURITIES EX	CCHANGE ACT OF 1934
For the	e transition period from	to	-
	Commission File Nun	mber: 001-36404	
	XTI AEROSPA (Exact name of registrant as		
Nevada			88-0434915
(State or other jurisdiction of incorporation or organization)			(I.R.S. Employer Identification No.)
	8123 InterPort Bl Englewood, C (Address of principal e (Zip Coo (800) 680- (Registrant's telephone numb	executive offices) de) 7412 ber, including area code)	
			Name of each exchange on
Title of each class Common Stock, par value \$0.001	Trading XT		Name of each exchange on which each is registered The Nasdaq Stock Market LLC
Common Stock, par value \$0.001  Indicate by check mark whether the registrant (1) has filed months (or for such shorter period that the registrant was resolved to the shorter period that the registrant was resolved to the shorter period that the registrant was resolved to the shorter period that the registrant was resolved to the shorter period that the registrant has submit 229.405 of this chapter) during the preceding 12 months (or Indicate by check mark whether the registrant is a large company. See the definitions of "large accelerated filer," "a	Trading  XT  all reports required to be filed be equired to file such reports); and tted electronically every Interactor for such shorter period that the accelerated filer, an accelerated accelerated filer, "smaller report	y Section 13 or 15(d) of the Secu (2) has been subject to such filing tive Data File required to be subtregistrant was required to submit filer, a non-accelerated filer, a ting company" and "emerging growth."	which each is registered  The Nasdaq Stock Market LLC  rities Exchange Act of 1934 during the preceding 12 g requirements for the past 90 days. Yes ⊠ No □  bmitted pursuant to Rule 405 of Regulation S-T (§ t such files). Yes ⊠ No □  smaller reporting company or an emerging growth owth company" in Rule 12b-2 of the Exchange Act.
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### XTI AEROSPACE, INC.

### Form 10-Q

### For the Quarterly Period Ended March 31, 2025

### TABLE OF CONTENTS

		Page No.
Special Note	Regarding Forward-Looking Statements and Other Information Contained in this Report	ii
PART I - FIN	ANCIAL INFORMATION	1
Item 1.	Financial Statements	1
		-
	Condensed Consolidated Balance Sheets as of March 31, 2025 (Unaudited) and December 31, 2024	1
	Unaudited Condensed Consolidated Statements of Operations for the three months ended March 31, 2025 and 2024	3
	Unaudited Condensed Consolidated Statements of Comprehensive Loss for the three months ended March 31, 2025 and 2024	4
	Unaudited Condensed Consolidated Statements of Changes in Stockholders' Equity for the three months ended March 31, 2025 and 2024	5
	Unaudited Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2025 and 2024	7
	Notes to Condensed Consolidated Financial Statements	8
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	38
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	49
Item 4.	Controls and Procedures	49
PART II - OT	HER INFORMATION	50
Item 1.	<u>Legal Proceedings</u>	50
Item 1A.	Risk Factors	50
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	52
Item 3.	Defaults Upon Senior Securities	52
Item 4.	Mine Safety Disclosures	52
Item 5.	Other Information	52
Item 6.	<u>Exhibits</u>	52
<u>Signatures</u>		53

## SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS AND OTHER INFORMATION CONTAINED IN THIS REPORT

This Quarterly Report on Form 10-Q (this "Form 10-Q") contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements give our current expectations or forecasts of future events. You can identify these statements by the fact that they do not relate strictly to historical or current facts. You can find many (but not all) of these statements by looking for words such as "approximates," "believes," "hopes," "expects," "anticipates," "estimates," "projects," "intends," "plans," "would," "should," "could," "may" or other similar expressions in this Form 10-Q. In particular, these include statements relating to future actions; prospective products, applications, customers and technologies; future performance or results of anticipated products; anticipated expenses; and projected financial results. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:

- our history of losses;
- our ability to achieve profitability;
- the risk that we have a limited operating history, have not yet manufactured any non-prototype aircraft or delivered any aircraft to a customer, and we and our current and future collaborators may be unable to successfully develop and market our aircraft or solutions, or may experience significant delays in doing so;
- the ability to meet the development and commercialization schedule with respect to the TriFan 600;
- our ability to secure required certifications for the TriFan 600 and/or any other aircraft we develop;
- our ability to navigate the regulatory environment and complexities with compliance related to such environment;
- the risk that our conditional pre-orders (which include conditional aircraft purchase agreements, non-binding reservations, and options) are canceled, modified, delayed or not placed and that we must return the refundable deposits;
- our ability to obtain adequate financing in the future as needed;
- emerging competition and rapidly advancing technologies in our industries that may outpace our technology;
- the risk that other aircraft manufacturers develop competitive VTOL aircraft or other competitive aircraft that adversely affect our market position;
- customer demand for the products and services we develop;
- our ability to develop other new products and technologies;
- our ability to attract customers and/or fulfill customer orders;
- our ability to enhance and maintain the reputation of our brand and expand our customer base;
- our ability to scale in a cost-effective manner and maintain and expand our manufacturing and supply chain relationships;

- our ability to attract, integrate, manage, and retain qualified personnel or key employees;
- our ability to maintain compliance with the continued listing requirements of the Nasdaq Capital Market;
- the risks relating to long development and sales cycles, our ability to satisfy the conditions and deliver on the orders and reservations, our ability to maintain quality control of our aircraft, and our dependence on third parties for supplying components and potentially manufacturing the aircraft;
- the risk that our ability to sell our aircraft may be limited by circumstances beyond our control, such as a shortage of pilots and mechanics who meet the training standards, high maintenance frequencies and costs for the sold aircraft, and any accidents or incidents involving VTOL aircraft that may harm customer confidence:
- general economic conditions and events and the impact they may have on us and our potential customers, including, but not limited to escalating tariff and non-tariff trade measures imposed by the U.S. and other countries, increases in inflation rates and rates of interest, supply chain challenges, increased costs for materials and labor, cybersecurity attacks, the ongoing conflicts between Russia and Ukraine and Hamas and Israel, and public health threats such as the COVID-19 pandemic;
- lawsuits and other claims by third parties or investigations by various regulatory agencies that we may be subjected to and are required to report, including but not limited to, the U.S. Securities and Exchange Commission (the "SEC");
- the outcome of any known and unknown litigation and regulatory proceedings;
- the risk that our future patent applications may not be approved or may take longer than expected, and that we may incur substantial costs in enforcing and protecting our intellectual property;
- our ability to respond to a failure of our systems and technology to operate our business;
- impact of any changes in existing or future tax regimes;
- · our success at managing the risks involved in the foregoing items; and
- other factors discussed in this Form 10-Q.

We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements, and you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements we make. We have included important factors in the cautionary statements included in this Form 10-Q, particularly in the "Risk Factors" section, that we believe could cause actual results or events to differ materially from the forward-looking statements that we make. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures or investments we may make or collaborations or strategic partnerships we may enter into.

You should read this Form 10-Q and the documents that we have filed as exhibits to this Form 10-Q completely and with the understanding that our actual future results may be materially different from what we expect. We do not assume any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

#### EXPLANATORY NOTE

On March 12, 2024 (the "Closing Date"), XTI Aerospace, Inc. (formerly known as Inpixon ("Legacy Inpixon")), Superfly Merger Sub Inc., a Delaware corporation and a wholly owned subsidiary of XTI Aerospace ("Merger Sub"), and XTI Aircraft Company, a Delaware corporation ("Legacy XTI"), completed their previously announced merger transaction pursuant to that certain Agreement and Plan of Merger, dated as of July 24, 2023 and amended on December 30, 2023 and March 12, 2024 (the "XTI Merger Agreement"), pursuant to which Merger Sub merged with and into Legacy XTI with Legacy XTI surviving the merger as a wholly-owned subsidiary of XTI Aerospace (the "XTI Merger"). In connection with the closing of the XTI Merger, our corporate name changed to "XTI Aerospace, Inc."

In this report, unless otherwise noted, or the context otherwise requires, the terms "XTI Aerospace," the "Company," "we," "us," and "our" refer to XTI Aerospace, Inc., Inpixon GmbH, Inpixon Holding UK Limited, IntraNav GmbH and, prior to the closing of the XTI Merger, Merger Sub, and after the XTI Merger, Legacy XTI.

The Company determined the XTI Merger should be accounted for as a reverse acquisition with Legacy XTI being considered the accounting acquirer. Therefore, the condensed consolidated financial statements included in this report represent a continuation of the financial statements of Legacy XTI and the results of operations of the accounting acquired entity, Legacy Inpixon, are included in the condensed consolidated financial statements as of the Closing Date and through the March 31, 2025 reporting date.

#### **Note Regarding Reverse Stock Splits**

The Company effected a reverse stock split of its outstanding common stock at a ratio of 1-for-100, effective as of March 12, 2024, for the purpose of complying with Nasdaq Listing Rule 5550(a)(2) and satisfying the bid price requirements applicable for initial listing applications in connection with the closing of the XTI Merger. The Company also effected a reverse stock split of its outstanding common stock at a ratio of 1-for-250, effective as of January 10, 2025, for the purpose of complying with Nasdaq Listing Rule 5550(a)(2). The Company has reflected the reverse stock splits on a retroactive basis herein, unless otherwise indicated.

### PART I — FINANCIAL INFORMATION

### ITEM 1: FINANCIAL STATEMENTS

# XTI AEROSPACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except number of shares and par value data)

	Ma	As of arch 31, 2025	Dec	As of ember 31, 2024
Assets	( -			
Current Assets				
Cash and cash equivalents	\$	8,008	\$	4,105
Accounts receivable, net of allowance for credit losses of \$30 and \$18 as of March 31, 2025 and December 31, 2024, respectively		573		706
Other receivables		21		538
Inventories		2,318		2,214
Prepaid expenses and other current assets		1,607		1,018
Total Current Assets		12,527		8,581
Property and equipment, net		224		206
Operating lease right-of-use asset, net		288		340
Intangible assets, net		1,308		1,884
Goodwill		12,418		12,072
Other assets		362		1,208
Total Assets	\$	27,127	\$	24,291

# XTI AEROSPACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (CONTINUED)

(In thousands, except number of shares and par value data)

		As of [arch 31, 2025]	De	As of ecember 31, 2024
Liabilities, Mezzanine Equity, and Stockholders' Equity	(Ui	naudited)		
Current Liabilities				
Accounts payable	\$	3,866	\$	5,487
Related party payables		´—		51
Accrued expenses and other current liabilities		1,616		6,703
Accrued interest		342		522
Customer deposits		1,350		1,350
Warrant liability		4,442		_
Operating lease obligation, current		91		119
Deferred revenue		808		532
Short-term debt				2,657
Total Current Liabilities		12,515		17,421
Long Term Liabilities				
Long-term debt		65		65
Operating lease obligation, noncurrent		206		231
Total Liabilities		12,786		17,717
Commitments and Contingencies (Note 18)				
Mezzanine Equity				
Representative and placement agent warrants, net of issuance costs of \$40		412		_
· · · · · · · · · · · · · · · · · · ·				
Stockholders' Equity				
Preferred Stock - \$0.001 par value; 5,000,000 shares authorized				
Series 4 Convertible Preferred Stock - 10,415 shares authorized; 1 share issued and outstanding as of March 31, 2025 and December 31, 2024		_		_
Series 5 Convertible Preferred Stock - 12,000 shares authorized; 126 shares issued and outstanding as of March 31, 2025 and December 31, 2024		_		_
Series 9 Preferred Stock - 20,000 shares authorized; 0 shares issued and outstanding as of March 31, 2025, and 11,302 and 1,331 shares issued and outstanding as of December 31, 2024				1,331
Common Stock - \$0.001 par value; 500,000,000 shares authorized; 4,787,540 and 1,685,021 shares issued and outstanding as of		_		1,331
March 31, 2025 and December 31, 2024, respectively.		5		2
Additional paid-in capital		120,513		99,425
Accumulated other comprehensive loss		(155)		(622)
Accumulated deficit		(106,434)		(93,562)
Total Stockholders' Equity		13,929		6,574
Total Liabilities, Mezzanine Equity, and Stockholders' Equity	\$	27,127	\$	24,291

# XTI AEROSPACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share and per share data)

For the Three Months Ended March 31. 2025 2024 (Unaudited) Revenues 484 \$ 220 Cost of Revenues 149 79 **Gross Profit** 335 141 **Operating Expenses** Research and development 1,714 464 Sales and marketing 1,021 304 General and administrative 1,717 7,380 Merger-related transaction costs 6,490 Impairment of intangible assets 531 Amortization of intangible assets 91 43 **Total Operating Expenses** 10,737 9,018 **Loss from Operations** (10,402)(8,877) Other (Expense) Income Interest expense, net (217)(261)Amortization of deferred loan costs (17)Loss on extinguishment of debt (421) (6,732)Warrant issuance expense (2,016)Change in fair value of warrant liability 503 398 Change in fair value of convertible notes payable 12,882 Other (334)9 Total Other (Expense) Income (2,485)6,279 (12,887)(2,598)Net Loss, before tax Income tax provision 15 (12,872)(2,602)**Net Loss** Preferred stock return (29)(61) Net Loss Attributable to Common Stockholders, Basic and Diluted (12,901)(2,663)Net Loss Per Share, Basic and Diluted (3.80)(124.05)

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements

3,384,736

21,467

Weighted Average Shares Outstanding, Basic and Diluted

# XTI AEROSPACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (In thousands)

For the Three Months Ended March 31.

	 Ended March 31,			
	 2025		2024	
	(Unaudited)			
Net Loss	\$ (12,872)	\$	(2,602)	
Unrealized foreign exchange loss from cumulative translation adjustments	(155)		(166)	
Comprehensive Loss	\$ (13,027)	\$	(2,768)	

# XTI AEROSPACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

### For the three months ended March 31, 2025

(Unaudited) (In thousands, except share data)

	Seri Preferred Redempt		Commo	on Stock	Additional Paid-In	Accumulated Other Comprehensive	Accumulated	Total Stockholders'
•	Shares	Amount	Shares	Amount	Capital	Loss	Deficit	Equity
Balance - January 1, 2025	1,331	\$ 1,331	1,685,021	\$ 2	\$ 99,425	\$ (622)	\$ (93,562)	\$ 6,574
Common shares issued for net cash proceeds of ATM offering	_	_	169,299	_	1,667	_	_	1,667
Common shares issued for net cash proceeds of public								
offerings	_	_	2,219,746	2	17,900	_	_	17,902
Common shares issued for conversion of debt	_	_	240,229	_	750	_	_	750
Common shares issued for exercise of liability classified								
warrants	_	_	300,000	_	408	_	_	408
Redemption of Series 9 preferred stock	(1,331)	(1,331)	_	_	(96)	_	_	(1,427)
Stock-based compensation	` —	` <u> </u>	_	_	455	_	_	455
Cumulative translation adjustment	_	_	_	_	_	467	_	467
Other	_	_	173,245	1	4	_	_	5
Net loss	_	_	_	_	_	_	(12,872)	(12,872)
Balance – March 31, 2025	_	\$ —	4,787,540	\$ 5	\$ 120,513	\$ (155)	\$ (106,434)	\$ 13,929

# XTI AEROSPACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

# For the three months ended March 31, 2024 (Unaudited)

(In thousands, except share data)

		es 9 l Stock at ion Value	Commo	on Stock	Additional Paid-In	Accumulated Other Comprehensive	Accumulated	Total Stockholders' Equity
	Shares	Amount	Shares	Amount	Capital	Loss	Deficit	(Deficit)
Balance - January 1, 2024		\$ —	12,791	\$ —	\$ 26,330	\$ —	\$ (57,959)	\$ (31,629)
Common and preferred shares								
issued via merger	11,302	11,302	8,303	_	14,303	_	_	25,605
Common shares issued for								
conversion of debt	_	_	11,551	_	9,614	_	_	9,614
Inducement loss on debt								
conversions	_	_	_	_	6,732	_	_	6,732
Common shares issued to								
Xeriant, Inc.	_	_	1,194	_	_	_	_	_
Common shares issued for cashless exercise of warrants								
and options	_	_	1,928	_	_	_	_	_
Capital contribution - forgiveness								
of related party payable	_	_	_	_	380	_	_	380
Stock-based compensation	_	_	3,911	_	5,792	_	_	5,792
Cumulative translation								
adjustment	_	_	_	_	_	(166)	_	(166)
Series 9 preferred stock dividend								
accrued	_	_	_	_	(61)	_	_	(61)
Net loss							(2,602)	(2,602)
Balance - March 31, 2024	11,302	\$ 11,302	39,678	\$	\$ 63,090	\$ (166)	\$ (60,561)	\$ 13,665

# XTI AEROSPACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

For the Three Months

		Ended March 31,		
		2025		2024
Cash Flows Used in Operating Activities	_	(Unau	dited)	
• •	ç	(12.972)	¢.	(2,602)
Net loss	\$	(12,872)	Э	(2,602)
Adjustment to reconcile net loss to net cash used in operating activities:				
Depreciation and amortization		32		13
Amortization of intangible assets		91		43
Amortization of right-of-use asset		53		10
Non-cash interest expense, net of interest income		145		94
Stock-based compensation		455		5,792
Impairment of intangible assets		531		(12.992)
Change in fair value of convertible notes payable		421		(12,882)
Loss on extinguishment of debt Warrant issuance expense		2,016		6,732
Change in fair value of warrant liability		(503)		(398)
Other		3		(123)
Changes in anavating agests and liabilities				
Changes in operating assets and liabilities: Accounts receivable and other receivables		157		(1.42)
Accounts receivable and other receivables  Inventories		(19)		(143)
Prepaid expenses and other current assets		(594)		(841)
Other assets		348		(7)
Accounts payable		(624)		1,722
Related party payables		(51)		(60)
Accrued expenses and other current liabilities		(4,892)		(496)
Accrued interest		67		243
Deferred revenue		46		(13)
Operating lease obligation	_	(52)		(8)
Net Cash Used in Operating Activities		(15,242)		(2,551)
Cash Flows (Used in) Provided by Investing Activities		(45)		(7)
Purchase of property and equipment		(45)		(7)
Cash received in purchase of Inpixon Purchase of intangible asset				2,968
Net Cash (Used in) Provided by Investing Activities	<u> </u>	(45)	_	2,958
				,
Cash Provided by Financing Activities  Net proceeds from sale of common stock and pre-funded warrants via public offerings		21,651		
Net proceeds from ATM stock offering		1,667		
Net proceeds from the exercise of liability classified warrants		1,007		_
Net proceeds from promissory notes		_		378
Net proceeds from Ioan from Inpixon (prior to merger)		_		1,012
Redemption of Series 9 preferred stock		(1,427)		´ —
Repayments of promissory notes		(2,719)		_
Net Cash Provided by Financing Activities		19,173		1,390
Effect of Foreign Exchange Rate on Changes on Cash		17		(1)
Net Increase in Cash and Cash Equivalents		3,903		1,796
Cash and Cash Equivalents - Beginning of period	_	4,105	_	5
Cash and Cash Equivalents - End of period	<u>\$</u>	8,008	\$	1,801
Complemental Dischause of each flowing compations				
Supplemental Disclosure of cash flow information: Cash paid for:				
Interest	\$	281	\$	2
Income Taxes	\$		\$	4
Non-each investing and financing activities				
Non-cash investing and financing activities  Common shares issued for conversion of debt and accrued interest	\$	750	\$	9,614
Issuance of common shares for merger consideration, net of cash received	\$ \$	/30	\$	22,637
Right-of-use asset obtained in exchange for lease liability	\$	_	\$	394
Capital contribution - forgiveness of related party payable	\$	_	\$	380
Series 9 preferred stock dividend accrued	\$	_	\$	61
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#### Note 1 - Nature of Business

On March 12, 2024 (the "Closing Date"), XTI Aerospace, Inc., the "Company", formerly known as Inpixon ("Legacy Inpixon"), Superfly Merger Sub Inc., a Delaware corporation and a wholly owned subsidiary of Legacy Inpixon ("Merger Sub"), and XTI Aircraft Company, a Delaware corporation ("Legacy XTI"), completed their previously announced merger transaction (the "XTI Merger").

The Company is primarily an aircraft development company. The Company also provides real-time location systems ("RTLS") for the industrial sector, which was Legacy Inpixon's focus prior to the closing of the XTI Merger. Headquartered in Englewood, Colorado, the Company is developing a vertical takeoff and landing ("VTOL") airplane that is designed to take off and land like a helicopter and cruise like a fixed-wing business airplane. Since 2013, the Company has been engaged primarily in developing the aerodynamic performance and top-level engineering design of the TriFan 600, building and testing a two-thirds scale unmanned version of the TriFan 600, generating preorders for the TriFan 600, and seeking funds from investors to enable the Company to advance the detailed design and certification of the TriFan 600, and to eventually engage in commercial production and sale of the TriFan 600 airplane.

The Company's RTLS solutions leverage cutting-edge technologies such as IoT, AI, and big data analytics to provide real-time tracking and monitoring of assets, machines, and people within industrial environments. With the Company's RTLS solutions, businesses can achieve improved operational efficiency, enhanced safety and reduced costs. By having real-time visibility into operations, industrial organizations can make informed, data-driven decisions, minimize downtime, and ensure compliance with industry regulations.

#### Note 2 - Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Interim results for the three months ended March 31, 2025 are not necessarily indicative of the results for the full year ending December 31, 2025. These interim unaudited condensed consolidated financial statements should be read in conjunction with the Company's audited financial statements and notes for the years ended December 31, 2024 and 2023 included in the annual report on Form 10-K for the year ended December 31, 2024, filed with the SEC on April 15, 2025.

#### Note 3 - Summary of Significant Accounting Policies

The Company's complete accounting policies are described in Note 3 to the Company's audited consolidated financial statements and notes for the year ended December 31, 2024.

#### Liquidity

As of March 31, 2025, the Company had cash of approximately \$8.0 million. For the three months ended March 31, 2025, the Company had a net loss of approximately \$12.9 million. During the three months ended March 31, 2025, the Company used approximately \$15.2 million of cash for operating activities.

There can be no assurances that the Company will ever earn revenues sufficient to support its operations, or that it will ever be profitable. In order to continue its operations, the Company has supplemented the revenues it earned with proceeds from the sale of its equity securities and proceeds from loans.

The Company's recurring losses and utilization of cash in its operations are indicators of going concern issues. However, the Company's current liquidity position was favorably impacted by the cash raised under its now expired ATM and via two public offerings aggregating approximately \$23.3 million during the three months ended March 31, 2025, along with repaying and settling certain debt and other obligations during March 2025. This, along with the Company's ability to defer or eliminate certain operating expenses that are under its control and the revenues expected to be generated by the Industrial IoT segment lead the Company to believe it has the ability to mitigate such concerns for a period of at least one year from the date these financial statements are issued.

#### **Consolidations**

The condensed consolidated financial statements have been prepared using the accounting records of Legacy XTI and as of March 12, 2024 (the effective date of the XTI Merger) and forward, the accounting records of XTI Aerospace, Inc. (formerly known as Inpixon), Inpixon GmbH (formerly known as Nanotron Technologies GmbH), Inpixon Holding UK Limited, and Intranav GmbH. All material inter-company balances and transactions have been eliminated.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during each of the reporting periods. Actual results could differ from those estimates. The Company's significant estimates consist of:

- the valuation of stock-based compensation;
- the valuation of the Company's common stock issued and assets acquired in transactions, including acquisitions;
- the valuation of convertible notes receivable;
- the valuation of convertible notes payable, at fair value;
- the valuation of warrant liabilities; and
- the valuation allowance for deferred tax assets.

#### **Credit Risk and Concentrations**

Financial instruments that subject the Company to credit risk consist principally of trade accounts receivable and cash and cash equivalents. The Company performs certain credit evaluation procedures and does not require collateral for financial instruments subject to credit risk. The Company believes that credit risk is limited because the Company routinely assesses the financial strength of its customers and, based upon factors surrounding the credit risk of its customers, establishes an allowance for credit losses.

The customers who account for 10% or more of the Company's revenue for the three months ended March 31, 2025 or March 31, 2024 or 10% or more of the Company's outstanding receivable balance as of March 31, 2025 or March 31, 2024 are presented as follows:

	Percentage of re	Percentage of accou	nts payable	
	Three Months Ended	l March 31,	As of March	31,
Vendor	2025	2024	2025	2024
A	23%	**	34%	24%
В	17%	**	**	**
C	16%	73%	13%	32%
D	11%	**	**	24%
E	**	**	25%	**

<sup>\*\*</sup> Represents less than 10% of the total for the respective period.

The vendors who account for 10% or more of the Company's purchases for the three months ended March 31, 2025 or March 31, 2024 or 10% or more of the Company's outstanding payable balance as of March 31, 2025 or March 31, 2024 are presented as follows:

	Percentage of purc	hases	Percentage of accou	ints payable
	Three Months Ended N	March 31,	As of March	131,
Vendor	2025	2024	2025	2024
A	11%	**	**	**
В	10%	**	**	**
C	**	**	22%	**
D	**	**	15%	**
Е	**	**	14%	**
F	**	15%	**	26%

<sup>\*\*</sup> Represents less than 10% of the total for the respective period.

#### Intangible Assets and Goodwill

Finite-lived intangible assets primarily consist of developed technology, patents, customer relationships, and trade names/trademarks. They are amortized ratably over a range of 5 to 15 years, which approximates customer attrition rate and technology obsolescence.

The Company tests goodwill for potential impairment at least annually, or more frequently if an event or other circumstance indicates that the Company may not be able to recover the carrying amount of the net assets of the reporting unit. In evaluating goodwill for impairment, the Company may assess qualitative factors to determine whether it is more likely than not (that is, a likelihood of more than 50%) that the fair value of a reporting unit is less than its carrying amount. If the Company bypasses the qualitative assessment, or if the Company concludes that it is more likely than not that the fair value of a reporting unit is less than its carrying value, then the Company performs a quantitative impairment test by comparing the fair value of a reporting unit with its carrying amount.

The Company calculates the estimated fair value of a reporting unit using a weighting of the income and market approaches. For the income approach, the Company uses internally developed discounted cash flow models that include the following assumptions, among others: projections of revenues, expenses, and related cash flows based on assumed long-term growth rates and demand trends; expected future investments to grow new units; and estimated discount rates. For the market approach, the Company uses internal analyses based primarily on market comparables. The Company bases these assumptions on its historical data and experience, third party appraisals, industry projections, micro and macro general economic condition projections, and its expectations.

The Company reviews its long-lived assets, inclusive of its right-of-use assets, for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets held and used is measured by comparison of the carrying amount of an asset to the future undiscounted cash flows expected to be generated from the use of the asset and its eventual disposition. If the carrying amount of an asset group exceeds its estimated future undiscounted cash flows, an impairment charge is recognized for the amount by which the carrying amount of the asset group exceeds its fair value.

For the three months ended March 31, 2025, the Company determined that its long-lived assets were impaired by approximately \$0.5 million.

#### Revenue Recognition

In accordance with ASC Topic 606, Revenue from Contracts with Customers ("ASC 606"), the Company recognizes revenue when the customer obtains control of promised goods, in an amount that reflects the consideration that it expects to receive in exchange for those goods. To determine revenue recognition for arrangements that the Company determines are within the scope of ASC 606, the Company performs the following five steps: (i) identify the contract with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, including variable consideration, if any, (iv) allocate the transaction price to the performance obligations in the contract, and (v) recognize revenue when (or as) the Company satisfies a performance obligation. The Company only applies the five-step model to contracts when it is probable that it will collect the consideration to which it is entitled in exchange for the goods it transfers to a customer.

#### Hardware and Software Revenue Recognition

For sales of hardware and software products, the Company's performance obligation is satisfied at a point in time when they are shipped to the customer, at which control is deemed transferred to the customer, and has title of the product and holds the risks and rewards of ownership.

The Company leverages drop-ship arrangements with many of its vendors and suppliers to deliver products to customers without having to physically hold the inventory at its warehouse. In such arrangements, the Company negotiates the sale price with the customer, pays the supplier directly for the product shipped, bears credit risk of collecting payment from its customers and is ultimately responsible for the acceptability of the product and ensuring that such product meets the standards and requirements of the customer. Accordingly, the Company concluded it is the principal in the transaction with the customer and records revenue on a gross basis. The Company receives fixed consideration for sales of hardware and software products. The Company's customers generally pay within 30 to 60 days from the receipt of a customer approved invoice. The Company has elected the practical expedient to expense the costs of obtaining a contract when they are incurred because the amortization period of the asset that otherwise would have been recognized is less than a year.

#### Software As A Service Revenue Recognition

With respect to sales of the Company's maintenance, consulting and other service agreements, customers pay fixed monthly fees in exchange for the Company's service. The Company's performance obligation is satisfied over time as the digital advertising and electronic services are provided continuously throughout the service period. The Company recognizes revenue evenly over the service period using a time-based measure because the Company is providing continuous access to its service.

#### Professional Services Revenue Recognition

The Company's professional services include milestone, fixed fee and time and materials contracts. Professional services under milestone contracts are accounted for using the percentage of completion method. As soon as the outcome of a contract can be estimated reliably, contract revenue is recognized in the condensed consolidated statement of operations in proportion to the stage of completion of the contract. Contract costs are expensed as incurred. Contract costs include all amounts that relate directly to the specific contract, are attributable to contract activity, and are specifically chargeable to the customer under the terms of the contract.

#### Contract Balances

The timing of the Company's revenue recognition may differ from the timing of payment by its customers. The Company records a receivable when revenue is recognized prior to payment and the Company has an unconditional right to payment. Alternatively, when payment precedes the provision of the related services, the Company records deferred revenue until the performance obligations are satisfied, principally within one year.

#### Customer Deposits

The Company periodically enters into aircraft reservation agreements that include a deposit placed by a potential customer. The deposits serve to prioritize orders when the TriFan 600 airplane becomes available for delivery. Customers making deposits are not obligated to purchase any airplanes until they execute a definitive purchase agreement. Customers may request return of their deposit any time up until the execution of a purchase agreement. The Company records such advance deposits as a liability and defers the related revenue recognition until delivery of an airplane occurs, if any.

#### Stock-Based Compensation

The Company's stock-based compensation relates to stock options granted to employees and non-employees. The Company recognizes the cost of share-based awards granted to employees and non-employees based on the estimated grant-date fair value of the awards. Forfeitures are accounted for as they occur, which may result in negative expense when forfeitures exceed the expense recorded within the period.

The Company recognizes expense on a straight-line basis over the requisite service period of the award, which is generally equal to the vesting period of the award.

The Company estimates the grant-date fair value of the stock option awards with service only vesting conditions using the Black-Scholes option-pricing model.

The Black-Scholes option-pricing model utilizes inputs and assumptions which involve inherent uncertainties and generally require significant judgment. As a result, if factors or expected outcomes change and significantly different assumptions or estimates are used, the Company's stock-based compensation could be materially different.

#### Net Loss Per Share

Net loss per share attributable to common stockholders is computed using the two-class method required for multiple classes of common stock and participating securities. The Company's participating securities included the Company's convertible preferred stock and preferred stock. Neither the holders of convertible preferred stock, preferred stock nor the holders of the Company's common stock warrants have a contractual obligation to share in losses.

Basic net loss per share attributable to common stockholders is calculated by dividing the net loss, as adjusted for any dividends on the preferred stock for the period, attributable to common stockholders by the weighted-average number of shares of common stock outstanding during the period, adjusted for outstanding shares that are subject to repurchase or outstanding shares that are contingently returnable by the holder. Contingently issuable shares, including shares that are issuable for little or no cash consideration, are considered outstanding common shares and included in net loss per share as of the date that all necessary conditions have been satisfied. Such shares include outstanding penny warrants and shares that were issuable to Xeriant Inc. ("Xeriant") related to the joint venture arrangement that expired on May 31, 2023.

Diluted net loss per share is computed by giving effect to all potentially dilutive securities outstanding for the period using the treasury stock method or the if-converted method based on the nature of such securities. For periods in which the Company reports net losses, diluted net loss per common share attributable to common stockholders is the same as basic net loss per common share attributable to common stockholders, because potentially dilutive common shares are not assumed to have been issued if their effect is anti-dilutive.

#### Foreign Currency

The functional currency for the Company's subsidiaries is determined based on the primary economic environment in which the subsidiary operates. The Company translates the assets and liabilities of its non-U.S. dollar functional currency subsidiaries into U.S. dollars using exchange rates in effect at the end of each period. Revenues and expenses for these subsidiaries are translated using rates that approximate those in effect during the period. Gains and losses from these translations are recognized in cumulative translation adjustment included in "Accumulated other comprehensive loss" in stockholders' equity on the condensed consolidated balance sheets. The Company remeasures monetary assets and liabilities that are not denominated in the functional currency at exchange rates in effect at the end of each period. Gains and losses from these remeasurements are recognized in general and administrative expenses in the condensed consolidated statements of operations. Foreign exchange gains (losses) were immaterial for the three months ended March 31, 2025 and 2024, respectively.

#### Segments

The Company and its Chief Executive Officer, acting as the Chief Operating Decision Maker ("CODM") determined its operating segments in accordance with ASC 280, "Segment Reporting" ("ASC 280"). The Company is organized and operates as two reporting segments based on similar economic characteristics, the nature of products and production processes, end-use markets, channels of distribution, and regulatory environments.

#### Recently Issued and Adopted Accounting Standards

In November 2024, the FASB issued ASU 2024-03, Income Statement - Reporting Comprehensive Income (Topic 220): Expense Disaggregation Disclosures, which includes amendments to require the disclosure of certain specific costs and expenses that are included in a relevant expense caption on the face of the income statement. Specific costs and expenses that would be required to be disclosed include: purchases of inventory, employee compensation, depreciation and intangible asset amortization. Additionally, a qualitative description of other items is required, equal to the difference between the relevant expense caption and the separately disclosed specific costs. The amendments in ASU 2024-03 are effective for fiscal years beginning after December 15, 2026, and for interim periods beginning after December 15, 2027, and are applied either prospectively or retrospectively at the option of the Company. The Company is evaluating the impact of the amendments on our condensed consolidated financial statements and disclosures.

#### Recently Issued Accounting Standards Not Yet Adopted

In December 2023, the FASB also issued ASU 2023-09, Income Taxes (Topic 740) - Improvements to Income Tax Disclosures. The new standard requires a company to expand its existing income tax disclosures, specifically related to the rate reconciliation and income taxes paid. The standard is effective for the Company for annual periods beginning after December 15, 2024, with early adoption permitted. The Company does not expect to early adopt the new standard. The new standard is expected to be applied prospectively, but retrospective application is permitted. The Company is currently evaluating the impact of ASU 2023-09 on its financial statements and related disclosures.

#### Note 4 - Disaggregation of Revenue and Deferred Revenue

#### Disaggregation of Revenue

The Company recognizes revenue when control is transferred of the promised products or services to its customers, in an amount that reflects the consideration the Company expects to be entitled to in exchange for those products or services. The Company derives revenue from software as a service, design and implementation services for its Indoor Intelligence systems, and professional services for work performed in conjunction with its systems recognition policy. Revenues consisted of the following (in thousands):

		For the Three Months Ended March 31,				
	2025	2024				
Recurring revenue						
Software	<u>\$</u>	320 \$ 53				
Total recurring revenue	\$	320 \$ 53				
N						
Non-recurring revenue Hardware	¢	1(2 0 1(2				
Software	\$	162 \$ 162				
Professional services		- 5				
Total non-recurring revenue	•	164 \$ 167				
	<del>ў</del>	104 \$ 107				
Total Revenue	\$	484 \$ 220				
		he Three Months ded March 31,				
	2025	2024				
Revenue recognized at a point in time						
Industrial IoT (1)	\$	164 \$ 162				
Total	\$	164 \$ 162				
Revenue recognized over time						
Industrial IoT (2) (3)	\$	320 \$ 58				
Total	\$	320 \$ 58				
Total Revenue	\$	484 \$ 220				

- (1) Hardware and Software's performance obligation is satisfied at a point in time when they are shipped to the customer.
- (2) Professional services are also contracted on the fixed fee and time and materials basis. Fixed fees are paid monthly, in phases, or upon acceptance of deliverables. The Company has elected the practical expedient to recognize revenue for the right to invoice because the Company's right to consideration corresponds directly with the value to the customer of the performance completed to date, in which revenue is recognized over time.
- (3) Software As A Service Revenue's performance obligation is satisfied evenly over the service period using a time-based measure because the Company is providing continuous access to its service and revenue is recognized over time.

#### Deferred revenue

As of December 31, 2024 and March 31, 2025, the Company had approximately \$0.5 million and \$0.8 million, respectively, in deferred revenue. This deferred revenue balance relates to cash received in advance for product maintenance services and professional services provided by the Company's technical staff. The fair value of the deferred revenue approximates the services to be rendered. The Company expects to satisfy its remaining performance obligations for these maintenance services and professional services and recognize the deferred revenue and related contract costs over the next twelve months.

#### Note 5 - Merger Transaction

The XTI Merger was accounted for as a reverse merger in accordance with GAAP. Under this method of accounting, Legacy Inpixon was treated as the "acquired" company for financial reporting purposes. This determination is primarily based on the fact that subsequent to the XTI Merger, Legacy XTI maintains control of the Board of Directors and management of the Company, and the preexisting shareholders of Legacy XTI have majority voting rights of the Company. For accounting purposes, the acquirer is the entity that has obtained control of another entity and, thus, consummated a business combination. Accordingly, Legacy XTI's assets and liabilities are recorded at carrying value and the assets and liabilities associated with Legacy Inpixon are recorded at estimated fair value as of the acquisition date. The excess of the purchase price over the estimated fair value of the net assets acquired, if applicable, is recognized as goodwill.

The below summarizes the total consideration transferred in the business combination (in thousands):

Fair value of common stock	\$ 10,939
Fair value of warrants	3,250
Fair value of preferred stock	11,302
Fair value of debt assumed	114
Total consideration	\$ 25,605

The Company determined the estimated fair value of common stock included in consideration to be calculated based on Legacy Inpixon's common stock outstanding of 2,075,743 multiplied by the price of Legacy Inpixon's common stock on March 12, 2024 of \$5.27 (which reflects the 1-for-100 reverse stock split of the Company's outstanding common stock that became effective before the closing of the XTI Merger). The Company utilized Legacy Inpixon's common stock price in determining fair value as it is more reliably measurable than the value of Legacy XTI's (accounting acquirer) equity interests given it is not a publicly traded entity.

The aggregate fair value of warrants was approximately \$3.3 million was included in the total equity consideration. A portion of this total represents 918,689 warrants outstanding by the Company with a fair value of \$1.00 per warrant, which is the warrant's redemption value. The warrant fair value was determined to be the redemption value as the warrants include protective covenants for the Company that prevent the holder from exercising the warrants. The remainder of this total represents 491,310 warrants with a fair value of \$4.75 per warrant, which was determined by using level 3 inputs and utilizing a Black-Scholes valuation. Significant inputs related to these warrants are as follows:

Fair value of common stock	\$ 5.27
Exercise price	\$ 5.13
Expected term	4.76 years
Volatility	146%
Risk-free interest rate	4.2%
Dividend yield	%

The fair value of preferred stock of approximately \$11.3 million included in the total equity consideration represents 11,302 shares of Series 9 Preferred Stock that were issued and outstanding by the Company upon the consummation of the XTI Merger at a stated value and fair value of \$1,000 per share.

The following table summarizes the purchase price allocations relating to the XTI Merger (in thousands):

Assets acquired	
Cash and cash equivalents	\$ 2,968
Accounts receivable	696
Notes and other receivables	7,929
Inventory	3,283
Prepaid assets and other current assets	756
Property and equipment	246
Other assets	1,202
Warrant assets	448
Tradename & trademarks	913
Proprietary technology	2,934
Customer relationships	702
In process research and development	243
Goodwill	12,398
	34,718
Liabilities assumed	
Accounts payable	2,675
Accrued liabilities	4,282
Operating lease obligation	299
Deferred revenue	824
Short-term debt	114
Warrant liability	919
Total liabilities assumed	9,113
Estimated fair value of assets acquired	\$ 25,605

The assets were valued using a combination of a multi-period excess earnings methodologies, a relief from royalty approach, a discounted cash flow approach and present value of cash flows approach. The goodwill represents the excess fair value after the allocation of intangibles. As a nontaxable transaction, the historical tax bases of the acquired assets, liabilities and tax attributes have carried over. Although no new tax goodwill has been created in the transaction, the Company has approximately \$5.8 million of tax deductible goodwill that arose in previous transactions that carries over.

#### Note 6 - Proforma Financial Information

The following unaudited proforma financial information presents the consolidated results of operations of the Company and Legacy Inpixon for the three months ended March 31, 2024, as if the acquisition had occurred as of the beginning of the first period presented (January 1, 2024) instead of on March 12, 2024. The proforma information does not necessarily reflect the results of operations that would have occurred had the entities been a single company during those periods.

The proforma financial information for the Company and Legacy Inpixon is as follows (in thousands):

	1	For the Three Months Ended March 31, 2024
Revenues	\$	727
Net loss attributable to common stockholders	\$	(16,530)
Net loss per basic and diluted share	<u>\$</u>	(416.60)
Weighted average common shares outstanding:		
Basic and Diluted		39,678

#### Note 7 - Goodwill and Intangible Assets

#### Goodwill

In connection with the XTI Merger, the excess of the purchase price over the estimated fair value of the net assets assumed of \$12.4 million was recognized as goodwill.

The following table summarizes the changes in the carrying amount of Goodwill for the three months ended March 31, 2025 (in thousands):

	 Amount
Beginning balance - January 1, 2025	\$ 12,072
Foreign currency translation adjustment	 346
Ending balance - March 31, 2025	\$ 12,418

The Company tests goodwill for impairment at the reporting unit level annually, on October 1, or more frequently if a change in circumstances or the occurrence of events indicates that potential impairment exists. In accordance with ASC 350, the Company first performed a qualitative assessment to determine if there were any indicators of goodwill impairment that would require a quantitative analysis to be performed. The results of the qualitative analysis performed by the Company indicated there was a triggering event during the three months ended March 31, 2025 related to the IoT reporting unit, in the form of a sustained decrease of the Company's stock price and a consistent history of operating losses.

In accordance with ASC 350, given a triggering event was identified, the Company performed a quantitative goodwill impairment analysis related to its Industrial IoT reporting unit, which concluded the carrying amount of the reporting unit did not exceed its estimated fair value, indicating that the goodwill of the reporting unit was not impaired. The Company utilized an income approach to assess the fair value of the reporting unit as of March 31, 2025. The income approach considered the discounted cash flow model, considering projected future cash flows (including timing and profitability), discount rate reflecting the risk inherent in future cash flows, perpetual growth rate, and projected future economic and market conditions.

#### Intangible Assets

Intangible assets at March 31, 2025 and December 31, 2024 consisted of the following (in thousands):

				March 31, 2025		
		Gross Amount	ccumulated mortization	Impairment	Net Carrying Amount	Remaining Weighted Average Useful Life
Patents	\$	468	\$ (191)	-	\$ 277	9.5
Trade Name/Trademarks		461	(160)	(87)	214	5.2
Proprietary Technology		1,318	(380)	(221)	717	5.5
Customer Relationships		127	(27)	-	100	4.0
In-Process R&D	_	243	(20)	(223)	 =	-
Totals	\$	2.617	\$ (778)	(531)	\$ 1 308	

	December 31, 2024							
								Net
		Gross		cumulated				Carrying
		Amount	Am	ortization	Im	pairment		Amount
Patents	\$	468	\$	(184)	\$		\$	284
Trade Name/Trademarks		897		(142)		(451)		304
Proprietary Technology		2,860		(326)		(1,583)		951
Customer Relationships		684		(109)		(473)		102
In-Process R&D		243		<u> </u>		<u> </u>		243
Totals	\$	5,152	\$	(761)	\$	(2,507)	\$	1,884

Amortization expense for the three months ended March 31, 2025 and 2024 was approximately \$0.09 million and \$0.04 million, respectively.

Future amortization expense on intangibles assets is anticipated to be as follows (in thousands):

Year ending December 31,	 Amount
2025 (for 9 months)	\$ 173
2026	231
2027	231
2028	231
2029	185
2030 and thereafter	257
Total	\$ 1,308

The Company tests for impairment if a change in circumstances or the occurrence of events indicates that potential impairment exists. In accordance with ASC 360, the Company first performed a qualitative assessment to determine if there were any indicators of impairment that would require a quantitative analysis to be performed. The results of the qualitative analysis performed by the Company determined there was a triggering event during the three months ended March 31, 2025, in the form of a sustained decrease of the Company's stock price and a consistent history of operating losses. The Company notes that based on a quantitative assessment, the Company recorded an impairment to its Trade Names & Trademarks, Proprietary Technology, and In-Process Research and Development of \$0.1 million, \$0.2 million, and \$0.2 million, respectively, for the three months ended March 31, 2025, which is included in 'Impairment of intangible assets' in the condensed consolidated statements of operations. The Company notes that these assets were part of the Company's Industrial IoT segment.

The Company assessed the fair value of the Trade Names & Trademarks, Proprietary Technology, and In-Process Research and Development by using an income approach in the form of a relief from royalty model, which considered a specified royalty rate, discount rate reflecting the risk inherent in future cash flows, perpetual growth rate, and projected future economic and market conditions.

### Note 8 - Other Balance Sheet Information

### Prepaid expenses and other current assets

Prepaid expenses and other current assets as of March 31, 2025 and December 31, 2024 consisted of the following (in thousands):

	Ma	As of arch 31, 2025	As of December 31, 2024		
AVX deposit - related party	\$	459	\$	464	
Prepaid insurance		703		293	
Deposits		178		88	
Prepaid consulting/professional fees		120		15	
Prepaid software		56		89	
Other		91		69	
Total prepaid expenses and other current assets	\$	1,607	\$	1,018	

### Accrued expenses and other current liabilities

Accrued expenses and other current liabilities as of March 31, 2025 and December 31, 2024 consisted of the following (in thousands):

	Ma	As of arch 31, 2025	Dece	As of ember 31, 2024
Accrued transaction bonuses – Strategic Transaction Bonus Plan	\$		\$	4,266
Accrued transaction bonuses – related party		_		400
Accrued bonus and commissions		521		1,163
Accrued compensation and benefits		636		446
Accrued other		459		428
Total accrued expenses and other current liabilities	\$	1,616	\$	6,703

#### Note 9 - Debt

The Company's outstanding debt consisted of the following at the periods indicated (in thousands):

Short-Term Debt	Maturity	March 31, 2025		mber 31, 2024
Promissory Note - May 1, 2024 <sup>1</sup>	5/1/2025	\$		\$ 1,442
Promissory Note - May 24, 2024 <sup>1</sup>	5/24/2025		_	1,426
Unamortized Discounts			_	(211)
Total Short-Term Debt		\$		\$ 2,657
Long-Term Debt				
SBA loan	6/3/2050	\$	65	\$ 65
Total Long-Term Debt		\$	65	\$ 65

<sup>1</sup> Promissory note was repaid in full during the three months ended March 31, 2025.

Interest expense on outstanding debt totaled approximately \$0.2 million and \$0.4 million for the three months ended March 31, 2025 and 2024, respectively.

#### Streeterville Debt Exchanges and Repayment

During the three months ended March 31, 2025, the Company issued an aggregate of 240,229 shares of common stock (the "Exchange Shares") to Streeterville Capital, LLC ("Streeterville"), the holder of that certain outstanding secured promissory note of the Company issued on May 1, 2024 (the "Original Note"), at a price between \$2.48 and \$4.21 per share, in each case equal to the Minimum Price as defined in Nasdaq Listing Rule 5635(d) in accordance with the terms and conditions of certain exchange agreements, pursuant to which the Company and Streeterville agreed to (i) partition new secured promissory notes in the form of the Original Note in the aggregate original principal amount of \$750,000 and then cause the outstanding balance of the Original Note to be reduced by an aggregate of \$750,000; and (ii) exchange the partitioned notes for the delivery of the Exchange Shares.

On March 31, 2025 and using the net proceeds from the March Offering (see "March 2025 Public Offering" disclosure in Note 10), the Company repaid the remaining obligation of approximately \$2.7 million (which included principal, accrued interest and monitoring fees, and a 15% prepayment penalty) in respect of the two secured promissory notes issued by the Company to Streeterville on May 1, 2024 and May 24, 2024. As a result of the repayments, Streeterville released its security interest in the stock the Company owns in Legacy XTI and the assets owned by Legacy XTI. Due to the repayment of the promissory notes occurring before the maturity date, the Company incurred a loss on extinguishment of debt of approximately \$0.4 million, which is reported within other (expense) income on the condensed consolidated statements of operations.

#### Note 10 - Common Stock

#### Capital Raises

At-the-Market (ATM) Offering Program

The Company was able, from time to time, to sell shares of the Company's common stock under its "at-the-market" offering program (the "ATM") through Maxim Group LLC ("Maxim"), as the Company's exclusive sales agent, up to a maximum offering amount of approximately \$83.3 million, pursuant to that certain Equity Distribution Agreement, dated as of July 22, 2022, by and between the Company and Maxim, as amended from time to time (the "Equity Distribution Agreement"). The term of the Equity Distribution Agreement expired on December 31, 2024. Maxim was entitled to compensation at a fixed commission rate of 3.0% of the gross sales price per share sold, excluding Maxim's costs and out-of-pocket expenses incurred in connection with its services, including the fees and out-of-pocket expenses of its legal counsel.

During the three months ended March 31, 2025, the Company sold 169,299 shares of common stock under the Equity Distribution Agreement at per share price of \$10.00, resulting in net proceeds to the Company of approximately \$1.7 million. This sale originated on December 31, 2024 and closed in early January 2025.

January 2025 Public Offering

On January 7, 2025, the Company entered into a placement agency agreement with ThinkEquity LLC (the "Placement Agent"), pursuant to which the Company agreed to issue and sell directly to various investors, in a best efforts public offering (the "January Offering"), an aggregate of 1,454,546 shares of common stock at an offering price of \$13.75 per share. The January Offering closed on January 10, 2025 resulting in net proceeds to the Company, after deducting commissions and other expenses, of approximately \$18.3 million.

As part of its compensation for acting as placement agent for the January Offering, the Company issued to the Placement Agent warrants (the "Placement Agent Warrants") to purchase 72,727 shares of common stock. The Placement Agent Warrants are exercisable commencing January 10, 2025, expire January 8, 2030 and have an exercise price of approximately \$17.19 per share.

March 2025 Public Offering

On March 28, 2025, the Company entered into an underwriting agreement with ThinkEquity LLC (the "Representative"), as the representative of the underwriters named therein, relating to a firm commitment underwritten public offering (the "March Offering") of 765,200 shares of common stock (the "Shares"), pre-funded warrants (the "Pre-funded Warrants") to purchase up to 2,176,000 shares of common stock, and common warrants (the "Common Warrants" and together with the Pre-funded Warrants, the "Warrants") to purchase up to 2,941,200 shares of common stock. The combined public offering price for each Share, together with one Common Warrant, was \$1.36. The combined public offering price for each Pre-funded Warrant, together with one Common Warrant, was \$1.359. Each Share, or a Pre-funded Warrant in lieu thereof, was sold together with one Common Warrant.

The March Offering closed on March 31, 2025. The net proceeds to the Company from the sale of the Shares and the Warrants after deducting the underwriting discounts and commissions and other expenses payable by the Company were approximately \$3.4 million.

Allocation of Net Proceeds

The aggregate net proceeds from the January Offering and the March Offering were approximately \$21.7 million. For reporting purposes, the Company allocated approximately \$17.9 million of net proceeds to the sales of common stock and approximately \$3.8 million of net proceeds to the issuance of warrants. The net proceeds were allocated to each of the warrants and the common stock based on their relative fair value as of the date of issuance.

#### Note 11 - Preferred Stock

The Company is authorized to issue up to 5,000,000 shares of preferred stock with a par value of \$0.001 per share with rights, preferences, privileges and restrictions as to be determined by the Company's Board of Directors.

#### Series 9 Preferred Stock Redemptions

On November 17, 2024, the Company entered into a Consent, Waiver and Release Agreement (the "Consent Agreement") with Streeterville and 3AM Investments, LLC ("3AM"), an entity controlled by Nadir Ali, Legacy Inpixon's former Chief Executive Officer and a former director of Legacy Inpixon, pursuant to which Streeterville and 3AM authorized the Company to raise up to an additional \$5,000,000 under the ATM (the "ATM Increase") in consideration for the Company's agreement to pay, on a weekly basis, 20% of the proceeds it receives from sales under the ATM in connection with the ATM Increase (the "Redemption Proceeds") to Streeterville and 3AM to redeem a portion of their Series 9 Preferred Stock, to be distributed as follows: (i) 75% of the Redemption Proceeds to Streeterville (15% of all proceeds received from sales under the ATM), and (ii) 25% of the Redemption Proceeds to 3AM (5% of all proceeds received from sales under the ATM).

As of December 31, 2024, Streeterville and 3AM held zero and 1331.12 shares of Series 9 Preferred Stock, respectively.

Pursuant to the Consent Agreement, the Company delivered an aggregate of \$175,395 to 3AM on January 5, 2025, which amount represents the Redemption Proceeds payable to 3AM in connection with amounts received by the Company on January 2, 2025 from sales under the ATM originating on December 31, 2024. Such payments were made for 167.00 shares of the Company's Series 9 Preferred Stock held by 3AM. The Company entered into an acknowledgment agreement with 3AM to record such payment.

On March 27, 2025, the Company entered into a Settlement Agreement with 3AM and other parties as further disclosed in Note 17. Pursuant to the Settlement Agreement, on the Effective Date, the Company delivered the aggregate amount of \$1,251,651 (the "Series 9 Redemption Amount") for the redemption of the outstanding Series 9 Preferred Stock. Following 3AM's receipt of the Series 9 Redemption Amount, 3AM no longer held any shares of Series 9 Preferred Stock.

As of March 31, 2025, there are no shares of Series 9 Preferred Stock issued and outstanding.

#### Note 12 - Stock Award Plans and Stock-Based Compensation

The Company has three employee stock incentive plans. The Company assumed Legacy XTI's 2017 Employee and Consultant Stock Ownership Plan (the "2017 Plan") in connection with the XTI Merger. Legacy Inpixon had put in place a 2011 Employee Stock Incentive Plan (the "2011 Plan") and a 2018 Employee Stock Incentive Plan (the "2018 Plan" and together with the 2011 Plan, the "Legacy Inpixon Option Plans"). The 2011 Plan terminated by its terms on August 31, 2021 and no new awards will be issued under the 2011 Plan.

#### 2017 Plan

During 2017, Legacy XTI adopted the 2017 Plan, which was amended in 2021 to increase the maximum shares eligible to be granted under the 2017 Plan. The Company may issue awards in the form of restricted stock units and stock options to employees, directors, and consultants. Under the 2017 Plan, stock options are generally granted with an exercise price equal to the estimated fair value of the Company's common stock, as determined by the Company's Board of Directors on the date of grant. Options generally have contractual terms of ten years. Incentive stock options (ISO) may only be granted to employees, whereas all other stock awards may be granted to employees, directors, consultants and other key stakeholders. As of March 31, 2025, there are no shares available for future grants under the 2017 Plan.

#### 2018 Plan

In February 2018, Legacy Inpixon adopted the 2018 Plan, which is utilized for employees, corporate officers, directors, consultants and other key persons employed. The 2018 Plan provides for the granting of incentive stock options, NQSOs, stock grants and other stock-based awards, including Restricted Stock and Restricted Stock Units (as defined in the 2018 Plan). As of March 31, 2025, there are no unvested Restricted Stock Units outstanding under the 2018 Plan.

Incentive stock options granted under the 2018 Plan are granted at exercise prices at a minimum of 100% of the estimated fair market value of the underlying common stock at date of grant. For any individual possessing more than 10% of the total outstanding common stock of the Company, the exercise price per share for incentive stock options is a minimum 110% of the estimated fair value of the underlying common stock on the grant date. Options granted under the 2018 Plan vest over periods ranging from immediately to four years and are exercisable over periods up to ten years from the grant date.

The aggregate number of shares that may be awarded under the 2018 Plan as of March 31, 2025 was 73,184,181. As of March 31, 2025, 72,942,798 shares of common stock were available for future grant under the 2018 Plan.

See below for a summary of the stock options granted under the 2011, 2017, and 2018 plans:

	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (Years)	In	gregate trinsic /alue nillions)
Beginning balance as of January 1, 2025	51,185	\$ 455.00	9.3	\$	
Granted	_				
Exercised	<u> </u>				
Expired					
Forfeited	(852)				
Ending balance as of March 31, 2025	50,333	\$ 343.59	9.1	\$	_
Options vested and exercisable as of March 31, 2025	3,826	\$ 2,058.67	7.4	\$	_

#### Stock-based Compensation Expense

The Company accounts for options granted to employees by measuring the cost of services received in exchange for the award of equity instruments based upon the fair value of the award on the date of grant. The fair value of that award is then ratably recognized as an expense over the period during which the recipient is required to provide services in exchange for that award.

The Company measures compensation expense for its non-employee stock-based compensation under ASC 718, "Stock Based Compensation". The fair value of the option issued or committed to be issued is used to measure the transaction, as this is more reliable than the fair value of the services received. The fair value is measured at the value of the Company's common stock or stock award on the date that the commitment for performance by the counterparty has been reached or the counterparty's performance is complete. The fair value of the equity instrument is charged directly to stock-based compensation expense and credited to additional paid-in capital.

The assumptions used in calculating the fair value of stock-based awards represent management's best estimates and involve inherent uncertainties and the application of management's judgment. As a result, if factors change and management uses different assumptions, stock-based compensation expense could be materially different for future awards.

The Company incurred the following stock-based compensation charges for the periods indicated below (in thousands):

		the Thro nded Ma		
	2025		2	2024
Employee and consultant stock options <sup>1</sup>	\$	455	\$	143
Vesting of previously unvested warrants <sup>2</sup>		_		496
Merger-related professional fees <sup>2</sup>		_		5,153
Total	\$	455	\$	5,792

- 1 Amount included in general and administrative expenses on the condensed consolidated statements of operations.
- 2 Amount included in merger-related transaction costs on the condensed consolidated statements of operations.

As of March 31, 2025, the total unrecognized compensation expense related to unvested awards was approximately \$5.2 million, which the Company expects to recognize over an estimated weighted average period of 1.92 years.

Stock-based Compensation Related to the XTI Merger

Shares of Legacy XTI common stock were issued to Scott Pomeroy, Chief Executive Officer of the Company and former CFO and board member of Legacy XTI, as transaction compensation immediately prior to the XTI Merger closing time equal to 1,429 post merger shares of Company common stock. As a result of this share issuance transaction, the Company recorded \$1.9 million of stock-based compensation expense included in the condensed consolidated statement of operations during the three months ended March 31, 2024.

Shares of Legacy XTI common stock were issued to Maxim as transaction compensation immediately prior to the XTI Merger closing time equal to 1,539 post merger shares of Company common stock. As a result of this share issuance transaction, the Company recorded approximately \$2.0 million of stock-based compensation expense included in the condensed consolidated statement of operations during the three months ended March 31, 2024.

Shares of Legacy XTI common stock were issued to Chardan Capital Markets LLC as transaction compensation immediately prior to the XTI Merger closing time equal to 757 post merger shares of Company common stock. As a result of this share issuance transaction, the Company recorded \$1.0 million of stock-based compensation expense included in the condensed consolidated statement of operations during the three months ended March 31, 2024.

Shares of Legacy XTI common stock were issued to a non-executive officer as transaction compensation immediately prior to the XTI Merger closing time equal to 186 post merger shares of Company common stock. As a result of this share issuance transaction, the Company recorded approximately \$0.2 million of stock-based compensation expense included in the condensed consolidated statement of operations during the three months ended March 31, 2024.

#### Note 13 - Warrants

The following table summarizes the activity of warrants outstanding:

	Number of
	Warrants
Beginning balance as of January 1, 2025	1,128
Granted	5,336,987
Exercised	(300,000)
Expired	-
Exchanged	-
Ending balance as of March 31, 2025	5,038,115
Exercisable as of March 31, 2025	5,037,358

The weighted average exercise price of warrants outstanding as of March 31, 2025 was \$5.65. The weighted average exercise price of exercisable warrants outstanding as of March 31, 2025 was \$5.64.

#### Warrants Granted

January 2025 Public Offering

As part of its compensation for acting as placement agent for the January Offering (refer to Note 10), the Company issued to the Placement Agent warrants (the "Placement Agent Warrants") to purchase 72,727 shares of common stock. The Placement Agent Warrants are exercisable commencing January 10, 2025, expire January 8, 2030 and have an exercise price of approximately \$17.19 per share.

The Placement Agent Warrants are classified as a contingently redeemable warrant in accordance with ASC 718, since these warrants did qualify for equity classification, but could be settled in cash or other assets in the event that another person or entity becomes the beneficial owner of 50% of the outstanding shares of the Company's common stock. Because this contingently redeemable feature could result in the warrant holders receiving additional compensation not on par with the holders of Common Stock, the Placement Agent Warrants were classified as temporary equity and therefore reported in "Mezzanine Equity" on the Company's condensed consolidated balance sheets as of March 31, 2025.

The measurement of fair value of the warrants was determined utilizing a Black-Scholes model considering all relevant assumptions current at the date of issuance (i.e., share price of \$7.31, exercise price of \$17.19, term of five years, volatility of 98%, risk-free rate of 4.6%, and expected dividend rate of 0%). The proceeds of the January Offering were allocated to each of the warrants and the common stock based on their relative fair value.

The grant date fair value of the warrants and shares of common stock on January 10, 2025 is summarized below and is reflected as temporary equity for the warrants and within additional paid-in capital for the common stock as of March 31, 2025.

	Gr	rant Date Fair
Instrument		Value
Common stock	\$	19,663,008
Placement Agent Warrants	\$	337,000

March 2025 Public Offering

As part of the March Offering (refer to Note 10), the Company issued pre-funded warrants (the "Pre-funded Warrants") to purchase up to 2,176,000 shares of common stock, and common warrants (the "Common Warrants") to purchase up to 2,941,200 shares of common stock.

Each Pre-funded Warrant was immediately exercisable upon issuance, has an exercise price of \$0.001 per share and may be exercised at any time until all of the Pre-funded Warrants are exercised in full. Each Common Warrant was immediately exercisable upon issuance, has an exercise price of \$1.36 per share, and expires on the fifth anniversary of the date of issuance.

Upon closing of the March Offering, the Company issued the Representative, as partial compensation, warrants (the "Representative's Warrants") to purchase up to 147,060 shares of common stock. The Representative's Warrants have an exercise price of \$1.70 per share. The Representative's Warrants are exercisable, in whole or in part, immediately upon issuance until the five-year anniversary of the commencement of sales of securities in the March Offering.

Similar to the Placement Agent Warrants described above in this note section, the Representative's Warrants issued in connection with the March Offering were determined to be temporary equity under ASC 718 and therefore reported in "Mezzanine Equity" on the Company's condensed consolidated balance sheets, and the Common Warrants and Pre-funded Warrants were determined to be liability classified. The Common Warrants and Pre-funded Warrants were recognized at fair value at issuance, with the change in fair value of approximately \$0.5 million reported in "change in fair value of warrant liability" on the Company's condensed consolidated statements of operations for the three months ended March 31, 2025.

The measurement of fair value of the Representative's Warrants was determined utilizing a Black-Scholes model considering all relevant assumptions current at the date of issuance (i.e., share price of \$1.09, exercise price of \$1.70, term of five years, volatility of 103%, risk-free rate of 4%, and expected dividend rate of 0%). The measurement of fair value of the Common Warrants was determined utilizing a Black-Scholes model considering all relevant assumptions current at the date of issuance (i.e., share price of \$1.09, exercise price of \$1.36, term of five years, volatility of 103%, risk-free rate of 4%, and expected dividend rate of 0%).

The March Offering proceeds were allocated to each of the warrants and the common stock based on their relative fair value. The grant date fair value of the warrants and shares of common stock on March 31, 2025 is summarized below and is reflected as temporary equity ("Mezzanine Equity") for the Representative's Warrants, a warrant liability for the Common Warrants and Pre-funded Warrants, and within additional paid-in capital for the common stock as of March 31, 2025.

Instrument	Grant Date Fair Value
Common stock	\$ 302,672
Pre-funded Warrants	\$ 2,957,949
Representative's Warrants	\$ 115,000
Common Warrants	\$ 2,395,000

Given that the gross proceeds received of \$3,997,856 from the March Offering was less than the total fair value of the warrants issued, the Company recorded a loss on excess fair value of \$1,470,093 at issuance, which is reported in "warrant issuance expense" on the Company's condensed consolidated statements of operations for the three months ended March 31, 2025.

#### Warrants Exercised

As of March 31, 2025, 300,000 Pre-funded Warrants were exercised at an exercise price per share of \$0.001, resulting in the issuance of 300,000 shares of common stock.

#### Note 14 - Segments

The Company's Chief Executive Officer, acting as the Chief Operating Decision Maker ("CODM"), regularly reviews and manages certain areas of its businesses, resulting in the Company identifying two reportable segments: Industrial IoT and Commercial Aviation. The Company manages and reports its operating results through these two reportable segments. This allows the Company to enhance its customer focus and better align its business models, resources, and cost structure to the specific current and future growth drivers of each business, while providing increased transparency to the Company's shareholders.

The commercial aviation segment is currently in the pre-revenue development stage and its primary activity is the development of the TriFan 600 airplane. The Industrial IoT segment generates revenue primarily from the sale of real-time location system solutions for the industrial sector and its customers are primarily located in Germany and the U.S. As it relates to the Industrial IoT segment, the results disclosed in the table below only reflect activity following the XTI Merger closing through the March 31, 2025 reporting date.

Information on each of our reportable segments and reconciliation to consolidated loss from operations is presented in the table below. We have assigned certain previously reported expenses to each segment to conform to the way we internally manage and monitor our business. Unallocated operating expenses include costs that are not specific to a particular segment but are general to the group; included expenses incurred for administrative and accounting staff, general liability and other insurance, accrued consulting fees and transaction bonuses relating to former Legacy Inpixon executives, professional fees and other similar corporate expenses.

The following tables reflect the results of operations from our business segments for the periods indicated below (in thousands):

		Three Months Ended March 31, 2025						
		Industrial IoT		Commercial Aviation		Unallocated Costs		Total
Revenue	\$	484	\$	_	\$	_	\$	484
Cost of revenues		149		_		_		149
Gross Profit		335		_		_		335
Operating expenses								
Research and development		590		1,124		_		1,714
Sales and marketing		746		53		222		1,021
General and administrative		585		549		6,246		7,380
Impairment of intangible assets		531		_		_		531
Other expenses <sup>(1)</sup>		57		8		26		91
Total operating expenses		2,509		1,734		6,494		10,737
Loss from operations	\$	(2,174)	\$	(1,734)	\$	(6,494)	\$	(10,402)

(1) Other expenses include amortization of intangibles.

	Three Months Ended March 31, 2024						
	Industrial IoT		Commercial	Unallocated			_
			Aviation		Costs	Total	Total
Revenue	\$	220	\$ -	- \$		\$ 22	20
Cost of revenues		79	_	_	_	•	79
Gross Profit		141	-	_	_	14	41
Operating expenses							
Research and development		127	33	7	_	40	64
Sales and marketing		126	17	8	_	30	04
General and administrative		28	79	4	895	1,7	17
Other expenses <sup>(1)</sup>		24	6,48	8	21	6,53	33
Total operating expenses		305	7,79	7	916	9,0	18
Loss from operations	\$	(164)	\$ (7,79	7) \$	(916)	\$ (8,8)	77)

<sup>(1)</sup> Other expenses include merger-related transaction costs and amortization of intangibles.

The reporting package provided to the Company's CODM does not include the measure of assets by segment as that information isn't reviewed by the CODM when assessing segment performance or allocating resources.

#### Note 15 - Fair Value Measurements and Fair Value of Financial Instruments

The Company measures certain financial assets and liabilities at fair value on a recurring basis. The Company determines fair value based upon the exit price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants, as determined by either the principal market or the most advantageous market. Inputs used in the valuation techniques to derive fair values are classified based on a three-level hierarchy. These levels are:

- Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities.
- Level 2: Observable prices that are based on inputs not quoted on active markets but corroborated by market data.
- Level 3: Unobservable inputs which are supported by little or no market activity and values determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant judgment or estimation.

Financial instruments consist of cash and cash equivalents, accounts receivable, accounts payable, and warrant liability. Cash and cash equivalents, accounts receivable and accounts payable are stated at their respective carrying amounts, which approximate fair value due to their short-term nature.

The Company's assets and liabilities measured at fair value consisted of the following at the periods indicated:

 Fair Value at March 31, 2025							
Total	Level 1		Level 2		Level 3		
 _							
\$ 4,442	\$	_		_	\$	4,442	
\$ 4,442	\$	_	\$	_	\$	4,442	
\$	· ,	Total \$ 4,442 \$	Total         Level 1           \$ 4,442         \$ —	Total         Level 1         L           \$ 4,442         \$ —	Total         Level 1         Level 2           \$ 4,442         \$ —         —	Total         Level 1         Level 2           \$ 4,442         \$ —         —         \$	

The fair value of the Level 3 warrant liability was determined by using a pricing model with certain significant unobservable market data inputs (refer to Note 13).

The table below provides a summary of changes in the estimated fair value of the Company's Level 3 warrant liability:

	Warrant Liability			
Balance at January 1, 2025	\$			
Pre-funded and Common Warrants issued in connection with the March Offering (Note 13)		5,353		
Exercise of warrants		(408)		
Change in fair value		(503)		
Balance at March 31, 2025	\$	4,442		

The change in fair value of the warrant liability is presented within "Change in fair value of warrant liability" on the condensed consolidated statements of operations.

# XTI AEROSPACE, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# **Note 16 - Foreign Operations**

Prior to the XTI Merger, the Company's operations were located primarily in the United States. After the XTI Merger, the Company's operations are located primarily in the United States, Germany, and the United Kingdom. Revenues by geographic area are attributed by country of domicile of our subsidiaries. The financial data by geographic area are as follows (in thousands):

	United States		Germany		United Kingdom		Eliminations		Total
For the Three Months Ended March 31, 2025:									
Revenues by geographic area	\$	299	\$ 324	\$	_	\$	(139)	\$	484
Operating income (loss) by geographic area	\$	(8,828)	\$ (1,574)	\$	_	\$	_	\$	(10,402)
Net income (loss) by geographic area	\$	(11,309)	\$ (1,563)	\$	_	\$	_	\$	(12,872)
For the Three Months Ended March 31, 2024:									
Revenues by geographic area	\$	27	\$ 193	\$	_	\$	_	\$	220
Operating income (loss) by geographic area	\$	(8,940)	\$ 63	\$	_	\$	_	\$	(8,877)
Net income (loss) by geographic area	\$	(2,674)	\$ 72	\$	_	\$	_	\$	(2,602)
As of March 31, 2025:									
Identifiable assets by geographic area	\$	50,844	\$ 20,512	\$	11	\$	(44,240)	\$	27,127
Long lived assets by geographic area	\$	778	\$ 1,042	\$	_	\$	_	\$	1,820
Goodwill by geographic area	\$	3,142	\$ 9,276	\$	_	\$	_	\$	12,418
As of December 31, 2024:									
Identifiable assets by geographic area	\$	44,198	\$ 19,763	\$	11	\$	(39,681)	\$	24,291
Long lived assets by geographic area	\$	1,053	\$ 1,377	\$	_	\$	_	\$	2,430
Goodwill by geographic area	\$	3,142	\$ 8,930	\$	_	\$	_	\$	12,072
		21							
		31							

# XTI AEROSPACE, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# **Note 17 - Related Party Transactions**

## Consulting Agreement with David Brody

David Brody, board member and founder of Legacy XTI, provided legal and strategic consulting services to Legacy XTI under a consulting agreement. During the three months ended March 31, 2025 and 2024, Legacy XTI paid Mr. Brody consulting compensation of \$0 and \$20,000, respectively. Pursuant to an amendment to the consulting agreement, an outstanding payable amount of \$320,000 was waived by Mr. Brody, and the consulting agreement terminated in connection with the closing of the XTI Merger. This forgiveness of a related party payable was accounted for as a capital contribution on the condensed consolidated statement of changes in stockholders' equity.

#### Consulting Agreement with Scott Pomeroy

Scott Pomeroy and Legacy XTI entered into a consulting agreement dated July 1, 2022, as amended effective January 1, 2023, that provided for his engagement as Legacy XTI's Chief Financial Officer. The agreement provided that Mr. Pomeroy receive a monthly compensation of \$17,500. During the three months ended March 31, 2025 and 2024, the Company paid Mr. Pomeroy consulting compensation of \$0 and \$43,750, respectively. Pursuant to the consulting agreement and in connection with the closing of the XTI Merger in March 2024, Mr. Pomeroy (i) received 4,000,000 shares (pre-merger, pre-reverse stock splits) of Legacy XTI common stock valued at \$1.9 million as transaction-related compensation and (ii) was entitled to receive a transaction cash bonus of \$400,000. The transaction cash bonus obligation remained outstanding as of December 31, 2024 and is included in accrued expenses and other current liabilities on the accompanying consolidated balance sheets. This cash bonus obligation was subsequently paid in full during January 2025. Effective upon closing time of the XTI Merger, Mr. Pomeroy was appointed as XTI Aerospace's Chief Executive Officer.

#### Transactions with AVX Aircraft Company

On August 27, 2024, the Company entered into an amended and restated letter agreement with AVX Aircraft Company ("AVX"), which amends and restates the original letter agreement, dated as of March 25, 2024, by and between the Company and AVX, as subsequently amended, pursuant to which AVX provides consulting and advisory services to the Company relating to the development and design of the TriFan 600 airplane in exchange for the payment of costs incurred by AVX (with a target cost of approximately \$960,000) plus a fixed fee of 12% of such costs (approximately \$115,000) for a total payment of up to approximately \$1.1 million. The Company pays AVX for its actual costs plus the 12% fixed fee on a monthly basis. The Company's Chairman and Chief Executive Officer, Scott Pomeroy, and board member, David Brody, also sit on the five-member board of AVX. Additionally, as of the date of this report, Mr. Brody and his spouse together own approximately 26% of the issued and outstanding shares of AVX. As a result of a legal financial separation between Mr. Brody and his spouse, Mr. Brody holds approximately 7% of the voting power of the outstanding securities of AVX. As of the date of this report, Mr. Pomeroy owns restricted stock units of AVX which amount to less than 5% of the outstanding shares of AVX on a fully diluted basis. During the three months ended March 31, 2025, the Company did not accrue or pay AVX any consulting fees. During the year ended December 31, 2024, the Company paid AVX approximately \$0.9 million in consulting fees, which included advance deposits for future services. As of March 31, 2025 and December 31, 2024, the deposit balance for future services was approximately \$0.5 million and \$0.5 million, respectively, and is included in prepaid expenses and other current assets on the accompanying condensed consolidated balance sheets. Subsequent to March 31, 2025, the deposit balance of approximately \$0.5 million was returned to the Company. As of the date of this report, neither Mr. Brody nor Mr. Pomeroy

On April 18, 2025, XTI Aircraft Company entered into a novation agreement with AVX and a recruiting firm, pursuant to which AVX assigned to XTI Aircraft Company all of AVX's rights and obligations under a talent acquisition engagement agreement with the recruiting firm and, as a result, the recruiting firm will assist XTI Aircraft Company in hiring an executive for expected fees of approximately \$0.1 million.

### Agreements with Nadir Ali

On March 12, 2024, the Company entered into a consulting agreement with Nadir Ali (the "Ali Consulting Agreement"), the Company's former Chief Executive Officer. Mr. Ali, through 3AM, held shares of the Company's Series 9 Preferred Stock as disclosed in Note 11.

# XTI AEROSPACE, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

During the three months ended March 31, 2025 and 2024, the Company recognized compensation expense of approximately \$2.3 million and \$0, respectively, which is included in general and administrative expenses on the condensed consolidated statements of operations, relating to the Ali Consulting Agreement. As of December 31, 2024, the Company owed Mr. Ali accrued consulting fees of approximately and \$0.2 million, which is included in accounts payable on the accompanying consolidated balance sheets and was repaid during the quarter ended March 31, 2025.

Pursuant to the Settlement Agreement (see "Settlement Agreement" below in this note), as of March 31, 2025, the Company owed Mr. Ali accrued consulting fees of approximately \$1.5 million, which is included in accounts payable on the accompanying condensed consolidated balance sheets.

On July 24, 2023, the compensation committee of the Board (the "Compensation Committee") of Legacy Inpixon adopted a Strategic Transaction Bonus Plan, which was amended on March 11, 2024, and was intended to provide incentives to certain employees, including Mr. Ali, and other service providers to remain with the Company through the consummation of a qualifying transaction. As of December 31, 2024, the Company had a transaction bonus obligation of approximately \$2.1 million payable to Mr. Ali, which is included in accrued expenses and other current liabilities on the accompanying condensed consolidated balance sheets. On March 31, 2025, the Company repaid the remaining transaction bonus obligation to Mr. Ali pursuant to the Settlement Agreement (see "Settlement Agreement") below in this note).

#### Settlement Agreement

On March 27, 2025 (the "Effective Date"), the "Company entered into a settlement agreement (the "Settlement Agreement") with 3AM, Grafiti Group LLC ("Grafiti Group") and Nadir Ali ("Ali"). The terms of the Settlement Agreement include:

• Termination of Ali Consulting Agreement. The Settlement Agreement provides that effective as of the Effective Date, the Ali Consulting Agreement was terminated, and in lieu of the \$2,775,000 (the "Ali Advisory Fees") that would be owed to Ali pursuant to the terms of the Ali Consulting Agreement as a result of the termination of such Ali Consulting Agreement prior to the 15 month anniversary of the effective date thereof, the Company agreed (i) that the aggregate amount of \$1,000,000 (the "Grafiti Purchase Amount") required to be delivered by Grafiti Group pursuant to that certain Equity Purchase Agreement, dated February 16, 2024, by and among the Company, Grafiti LLC, and Grafiti Group, as amended (the "Equity Purchase Agreement"), shall be deemed to be satisfied in full and no further amounts shall be payable to the Company by Grafiti Group or any of its affiliated parties pursuant to the Equity Purchase Agreement; (ii) to deliver a cash amount of \$60,000 (the "Outstanding Amount") to Ali by wire transfer of immediately available funds; and (iii) to deliver \$1,500,000 (the "Deferred Amount") by wire transfer of immediately available funds in three equal installments of \$500,000 ("Installment Amounts") each on June 30, 2025, September 30, 2025 and December 30, 2025 (the "Deferred Amount Installment Dates"). Any Installment Amount that is not paid by the applicable due dates will be subject to interest at a rate of 18% per annum. Upon payment of the Outstanding Amount and the Deferred Amount in accordance with the terms of the Settlement Agreement, the Ali Advisory Fees shall be deemed to be satisfied in full and no further amounts shall be payable by the Company to Ali or his affiliated parties pursuant to the Ali Consulting Agreement.

On March 31, 2025, the Company paid the Outstanding Amount of \$60,000 in full. As of the date of this report, the Deferred Amount of \$1,500,000 remains outstanding.

• Former Management Payments. Pursuant to the Settlement Agreement, the Company agreed to pay the Former Management Payments (as defined below) on the earlier of (a) the closing date of the Company's next financing transaction and (b) 30 days following the Effective Date of the Settlement Agreement, subject to certain penalties for late payment. The "Former Management Payments" comprise (i) an aggregate amount of \$803,260.65 (the "Bonus Plan Payment") that, as of the Effective Date, remains payable to the recipients of bonuses payable pursuant to that certain Strategic Transaction Bonus Plan, adopted on July 24, 2023 and as amended (the "Bonus Plan") together with (ii) an aggregate amount of \$303,372.87 (the "Loundermon Advisory Fee") that, as of the Effective Date, is payable to Wendy Loundermon, the Company's former Chief Financial Officer and a former director of the Company ("Loundermon"), pursuant to that certain Consulting Agreement, dated March 12, 2024, by and between the Company and Loundermon (the "Loundermon Consulting Agreement").

On March 31, 2025, the Company paid amounts due under the Former Management Payments in full.

# XTI AEROSPACE, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

- Preferred Stock Redemption. Pursuant to the Settlement Agreement, on the Effective Date, the Company delivered the aggregate amount of \$1,251,651 (the "Series 9 Redemption Amount") to Ali for the redemption of 1,164.12 shares of Series 9 Preferred Stock outstanding as of such date. Following Ali's receipt of the Series 9 Redemption Amount, Ali no longer held any shares of Series 9 Preferred Stock.
- Mutual Release. As of the Effective Date, Ali, on behalf of himself and his former and current affiliated entities, including 3AM, Grafiti LLC and Grafiti Group (collectively, the "Ali Parties") agreed to release the Company from all claims arising out of any obligations of the Company with respect to the Ali Consulting Agreement, that certain securities purchase agreement, dated as of March 12, 2024 (the "Series 9 Purchase Agreement"), by and between the Company and 3AM, and the portion of the Bonus Plan relating to Ali, from the beginning of time through and including the date on which the Company has delivered all payments due under the Settlement Agreement (the "Completion Date"). As of the Effective Date, the Company agreed to release the Ali Parties from all claims arising out of any obligations of the Ali Parties with respect to the payment of the purchase price as set forth in the Equity Purchase Agreement, the Ali Consulting Agreement, the Series 9 Purchase Agreement and the portion of the Bonus Plan relating to Ali, from the beginning of time through and including the Completion Date.
- Entire Agreement. The Settlement Agreement provides that it supersedes any prior consents or agreements regarding the allocation of financing proceeds for the payment of any obligations of the Company described in the Settlement Agreement.

# Grafiti Group Divestiture

On February 21, 2024, Legacy Inpixon completed the disposition of the remaining portion of the Shoom, SAVES, and GYG business lines and assets ("Grafiti Group Divestiture") in accordance with the terms and conditions of the Equity Purchase Agreement. Pursuant to the terms of the Equity Purchase Agreement, Grafiti Group acquired 100% of the equity interest in Grafiti LLC, including the assets and liabilities primarily relating to Legacy Inpixon's Saves, Shoom and Game Your Game business, including 100% of the equity interests of Inpixon India, Grafiti GmbH (previously Inpixon GmbH) and Game Your Game, Inc. from the Company for a minimum purchase price of \$1.0 million paid in two annual cash installments of \$0.5 million due within 60 days after December 31, 2024 and 2025 (the "Grafiti Purchase Amount"). The purchase price and annual cash installment payments were to be (i) decreased for the amount of transaction expenses assumed; and (ii) increased or decreased by the amount of working capital of Grafiti LLC on the closing balance sheet is greater or less than \$1.0 million. The Company notes that \$0.5 million of the receivable is included in current assets as other receivables on the Company's condensed consolidated balance sheets as of December 31, 2024, and the remaining \$0.5 million of the receivable is included in long term assets as other assets on the Company's consolidated balance sheets as of December 31, 2024.

# XTI AEROSPACE, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Pursuant to the Settlement Agreement dated March 27, 2025 (see "Settlement Agreement" above in this note), the Company agreed that, effective as of the Effective Date of the Settlement Agreement, the Grafiti Purchase Amount shall be deemed to be satisfied in full and no further amounts shall be payable to the Company by Grafiti Group or any of its affiliated parties pursuant to the Equity Purchase Agreement. As such, the Company reported \$0 receivables due from Grafiti Group or any of its affiliates in its condensed consolidated balance sheets as of March 31, 2025.

#### Note 18 - Commitments and Contingencies

#### **Litigation**

From time to time, the Company is subject to various claims, charges and litigation matters that arise in the ordinary course of business. The Company records a provision for a liability when it is both probable that the loss has been incurred and the amount of the loss can be reasonably estimated. If the Company determines that a loss is reasonably possible and the loss or range of loss. Any potential gains associated with legal matters are not recorded until the period in which all contingencies are resolved and the gain is realized or realizable. Depending on the nature and timing of any such proceedings that may arise, an unfavorable resolution of a matter could materially affect the Company's future consolidated results of operations, cash flows or financial position in a particular period. Except if otherwise indicated, it is not reasonably possible to determine the probability of loss or estimate damages for any of the matters discussed below, and therefore, the Company has not established reserves for any of these matters.

On December 6, 2023, Xeriant filed a complaint against Legacy XTI, along with two unnamed companies and five unnamed persons, in the United States District Court for the Southern District of New York (the "Xeriant Matter"). On January 31, 2024, Xeriant filed an amended complaint, which added the Company as a defendant to the Xeriant Matter. On February 29, 2024, Xeriant filed a second amended complaint. The Xeriant Matter alleges that Legacy XTI has prevented Xeriant from obtaining compensation owed under various agreements entered into between Xeriant and Legacy XTI, including but not limited to a joint venture agreement, a cross-patent license agreement, an operating agreement, and a letter dated May 17, 2022 (the "May 17 letter") arising from Xeriant's introducing Legacy XTI to a Nasdaq listed company as a potential acquirer of Legacy XTI. In particular, Xeriant contends that Legacy XTI gained substantial advantages from the intellectual property, expertise, and capital deployed by Xeriant in the design and development of Legacy XTI's TriFan 600 airplane yet has excluded Xeriant from the transaction involving the TriFan 600 technology in its merger with Legacy Inpixon, which has resulted in a breach of the May 17 letter. Xeriant seeks damages in excess of \$500 million, injunctive relief enjoining us from engaging in any further misconduct, the imposition of a royalty obligation, and such other relief as deemed appropriate by the court.

On March 13, 2024, Legacy XTI moved for partial dismissal of the second amended complaint. On January 14, 2025, the Court denied Legacy XTI's motion to dismiss the complaint. On January 28, 2025, Legacy XTI filed an answer to the second amended complaint. On January 28, 2025, Legacy XTI filed an amended answer and counterclaims against Xeriant. The counterclaims assert that Xeriant (1) breached the joint venture agreement by failing to pay \$4,600,000 to fund development of the TriFan 600 technology, and (2) breached its fiduciary duty to XTI by engaging in bad faith, coercion, and self-dealing, including by appropriating material information for its own use and concealing from Legacy XTI the identity of a potential strategic partner. On March 18, 2025, Xeriant moved for dismissal of Legacy XTI's counterclaims. The case is in its early stages of discovery. Legacy XTI denies the allegations of wrongdoing contained in the second amended complaint and is vigorously defending against the lawsuit.

In connection with the Xeriant Matter, on June 12, 2024, we received a letter from counsel for Auctus Fund, LLC ("Auctus"), dated April 3, 2024, claiming that, pursuant to the above-referenced May 17 letter by and between Xeriant and Legacy XTI, as a result of the XTI Merger and Legacy XTI's entry into a promissory note agreement with Legacy Inpixon in March 2023, XTI Aerospace and Legacy XTI may have assumed Xeriant's obligations under that certain Senior Secured Promissory Note in the principal amount of \$6,050,000 issued by Xeriant to Auctus, including the obligation to repay Auctus all principal and accrued and unpaid interest thereunder, which Auctus claims was \$8,435,008.81 as of April 3, 2024. In July 2024, Legacy XTI responded to such letter and indicated that it believes that the May 17 letter is invalid and unenforceable on several bases. It further explained that even if it were valid and enforceable, Legacy XTI does not believe such letter resulted in, or otherwise triggered, the assumption of obligations of Xeriant under the Senior Secured Promissory Note or any other obligation on the part of Legacy XTI. There have been no further developments on this matter. We are unable to make a reasonable estimate of a potential loss, if any, on this matter. To the extent suits or actions are commenced with respect to this matter, we intend to vigorously defend against any and all claims.

# XTI AEROSPACE, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

On or about August 1, 2024, Chardan Capital Markets LLC ("Chardan") commenced an arbitration (the "Arbitration") before FINRA against the Company and its subsidiary, XTI Aircraft Company ("Aircraft"). Aircraft and Chardan are parties to an engagement letter agreement (the "Agreement"). In the Arbitration, Chardan originally alleged that the Company was bound by the Agreement even though it did not sign the Agreement, which the Company denied. Chardan further alleged that Aircraft and the Company breached the Agreement by not making separate payments to Chardan of \$200,000, \$94,511, \$484,044.40 and \$174,000. Chardan also sought to recover unspecified amounts relating to an alleged right of first refusal to perform banking services (the "ROFR") that the Company supposedly did not honor, including with respect to an At-The-Market securities offering that was underwritten by The Maxim Group LLC (the "ATM"). The Company filed a petition in the U.S. District Court for the Southern District of New York (the "Court") seeking to stay the Arbitration to the extent that it was asserted against the Company. On or about January 21, 2025, the Court entered a final judgment that:

(a) enjoins Chardan from prosecuting the Arbitration against the Company; and (b) declares that the Company has no contractual or other duty to arbitrate with Chardan.

On April 30, 2025, Chardan amended its Statement of Claim in the Arbitration. The Amended Statement of Claim ("ASOC") is asserted solely against Aircraft. Thus, the Company no longer is a respondent in the Arbitration. Through the ASOC, Chardan now asserts claims against Aircraft for breach of contract and unjust enrichment. It seeks to recover: (a) a \$200,000 cash payment that Aircraft supposedly was required to, but did not, make; (b) approximately \$134,000 in damages, for supposedly issuing 189,037 shares of the Company's common stock to Chardan on March 19, 2024 instead of 208,113 shares; and (c) all payments supposedly due to Chardan under the ROFR, which Chardan states continue to accumulate. According to Chardan, amounts due under the ROFR include 30% of any banking fees paid with respect to at least the following acts of the Company: (i) the entry into an Exchange Agreement, pursuant to which Streeterville exchanged the remaining balance of principal and accrued interest under a December 2023 Note in the aggregate amount \$9,801,521 for 9,801.521 shares of the Company's Series 9 Preferred Stock; (ii) the entry into an Equity Distribution Agreement with Maxim that increased the value of stock that could be sold under the Company's ATM from \$48,000,000 to \$83,800,000; (iii) the January 10, 2025 capital raise that used the services of ThinkEquity LLC; and (d) the February 13, 2025 entry into an Exchange Agreement with Streeterville, wherein an outstanding secured promissory note issued on May 1, 2024 (the "May 2024 Note") in the principal amount of \$250,000.00 held by Streeterville was partitioned into a new secured promissory note (the "February 2025 Note") in the same form and amount as the May 2024 Note, with the Company and Streeterville subsequently agreeing to exchange the February 2025 Note for 59,832 shares of Company common stock with an effective price of \$4.21 per share. Aircraft has not yet responded to the ASOC.

The Company has indicated that Aircraft intends to defend against the ASOC vigorously. As of March 31, 2025, the Company has accrued \$350,000 relating to the Agreement, which is included in accounts payable on the condensed consolidated balance sheets.

#### Commitment to Nadir Ali

As previously disclosed, the Company has a commitment to pay Nadir Ali deferred consulting fees of \$1,500,000 by wire transfer of immediately available funds in three equal installments of \$500,000 each on June 30, 2025, September 30, 2025, and December 31, 2025.

#### Note 19 - Net Loss Per Share Attributable to Common Stockholders

The following table presents the calculation of basic and diluted loss per share attributable to common stockholders (in thousands, except share and per share data):

	Mo	or the Three onths Ended March 31, 2025	For the Three Months Ended March 31, 2024
Net Loss	\$	(12,872)	\$ (2,602)
Less: Preferred stock return  Net Loss Attributable to Common Stockholders, Basic and Diluted	\$	(29) (12,901)	\$ (61)
Net Loss Per Share, Basic and Diluted	\$	(3.80)	\$ (124.05)
Weighted Average Shares Outstanding, Basic and Diluted		3,384,736	21,467

The basic earnings per share calculation for the three months ended March 31, 2025 and 2024 included 1,876,000 shares of common stock issuable upon exercise of Pre-funded Warrants issued in the March Offering and 2,197 penny warrant shares, respectively, since the exercise price was either at or below \$0.01 per share. Additionally, the basic earnings per share calculation for the three months ended March 31, 2024 included 944 shares of common stock that were issuable to Xeriant related to the joint venture arrangement that expired by its term on May 31, 2023. The shares were issued to Xeriant for no additional consideration immediately prior to the XTI Merger.

The following potentially dilutive shares were excluded from the computation of diluted net loss per share attributable to common stockholders for the periods presented, because including them would have been anti-dilutive (on an as-converted basis):

	For the Three Ended Ma	
	2025	2024
Options	51,185	4,563
Warrants	65,774	1,773
Convertible preferred stock	2	2
Convertible notes	_	3,916
Total	116,961	10,254

## **Note 20 - Subsequent Events**

# Pre-funded Warrant Exercises

Subsequent to March 31, 2025, 1,500,000 Pre-funded Warrants issued in connection with the March Offering were exercised at an exercise price per share of \$0.001, resulting in the issuance of 1,500,000 shares of common stock. As of the date of this filing, there are 376,000 Pre-funded Warrants outstanding.

### Advisory Agreement

On May 13, 2025, the Company entered into an advisory agreement with a third-party advisor, pursuant to which the Company agreed to pay \$85,000 in cash and issue 125,000 shares of restricted common stock, subject to certain registration rights, to the advisor in consideration for financial advisory services agreed to be rendered to the Company pursuant to the advisory agreement. Fifty percent of the cash fee is payable within 2 business days of the advisory agreement and the remaining balance is payable no later than 90 days following commencement of the advisor's services.

In addition, the Company agreed to reimburse the advisor for all reasonable travel and other out-of-pocket expenses incurred in connection with the advisory agreement up to a maximum of \$15,000, subject to certain exceptions. The Company also agreed to: (1) pay the advisor a customary fee tail during the 12-month period following the termination or expiration of the advisory agreement, if applicable; (2) pay an M&A cash fee to the advisor during the term equal to 3% of the aggregate consideration to the extent the Company enters into a merger or acquisition with a party initially introduced by the advisor to the Company; and (3) indemnify the advisor in in accordance with the terms and conditions of the advisory agreement.

The advisory agreement has a term of 180 days, subject to early termination or further extension, each upon the mutual consent of the parties.

#### ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations in conjunction with the condensed consolidated financial statements and the related notes included elsewhere in this Form 10-Q and with the audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2024, as filed with the SEC. In addition to our historical condensed consolidated financial information, the following discussion contains forward-looking statements that reflect our plans, estimates, and beliefs. Our actual results could differ materially from those discussed in the forward-looking statements. Factors that could cause or contribute to these differences include those discussed below and elsewhere in this Form 10-Q, particularly in Part II, Item 1A, "Risk Factors."

#### **Overview of Our Business**

We are primarily an aircraft development company. We also provide real-time location systems ("RTLS") for the industrial sector, which was Legacy Inpixon's focus prior to the closing of the XTI Merger.

Headquartered in Englewood, Colorado, the Company is developing a vertical takeoff and landing ("VTOL") airplane that is designed to take off and land like a helicopter and cruise like a fixed-wing business airplane. We believe our initial configuration, the TriFan 600 airplane, will be one of the first civilian fixed-wing VTOL airplane that offers the speed and comfort of a business airplane and the range and versatility of VTOL for a wide range of customer applications, including private aviation for business and high net worth individuals, emergency medical services, and regional charter air travel. Since 2013, we have been engaged primarily in developing the aerodynamic performance and top-level engineering design of the TriFan 600, building and testing a two-thirds scale unmanned version of the TriFan 600, generating preorders for the TriFan 600, and seeking funds from investors to enable the Company to advance the detailed design and certification of the TriFan 600, and to eventually engage in commercial production and sale of the TriFan 600.

We continue to work to optimize our airplane design for both manufacturing and certification. The development of a VTOL airplane that meets our business requirements demands significant design and development efforts on all facets of the airplane. We believe that by bringing together a mix of talent with VTOL and traditional commercial aerospace backgrounds, we have built a team that enables us to move through the design, development, and certification of our VTOL airplane with the Federal Aviation Administration ("FAA") in an efficient manner, thus allowing us to achieve our end goal of bringing to market our airplane as efficiently as possible.

To date, we have not generated any revenue from aircraft sales because we are still designing and developing our VTOL airplane. Additionally, we are seeking the necessary governmental approvals to bring the airplane into service. To continue funding these efforts, we will need to raise capital for the foreseeable future. The amount and timing of our future capital needs will depend on various factors, including the progress and results of our airplane's design and development, our manufacturing operations, and our success in obtaining the required FAA certifications and other government approvals. For instance, any significant delays in securing FAA certifications or other government approvals may force us to raise more capital and could postpone our ability to generate revenue from aircraft sales.

Our RTLS solutions leverage cutting-edge technologies such as IoT, AI, and big data analytics to provide real-time tracking and monitoring of assets, machines, and people within industrial environments. With our RTLS solutions, businesses can achieve improved operational efficiency, enhanced safety and reduced costs. By having real-time visibility into operations, industrial organizations can make informed, data-driven decisions, minimize downtime, and ensure compliance with industry regulations.

We report financial results for two segments: Commercial Aviation and Industrial IoT. For Industrial IoT, we generate revenue from sales of hardware, software licenses and professional services. During the quarter ended December 31, 2024, the Company began exploring strategic options to wind down and/or sell the hardware portions of the Company's Industrial IoT business segment in order to shift its focus towards the sales of software products. For Commercial Aviation, the segment is pre-revenue as we are currently developing the TriFan 600 airplane.

# **Key Factors Affecting Operating Results**

We believe that the growth of our business and our future success are dependent upon many factors, including our ability to retain and develop engineering internal and third-party resources, secure strategic partnerships with suppliers, expand the number of customer purchase orders, locate a facility for further aircraft development and testing, expand on that facility or locate to a new facility for commercial production, build-out production assembly lines in a timely manner, develop ancillary service offerings related to the TriFan 600 such as flight training and maintenance products, and secure the needed financing to achieve FAA certification.

While each of these areas presents significant opportunities for us, they also pose material challenges and risks that we must successfully address to achieve FAA certification of the TriFan 600 and further reach our current aircraft delivery forecasts.

## **Corporate Strategy Update**

The Company's primary focus is to power the vertical economy by delivering high-performance VTOL solutions that scale from aircraft to innovative technologies and infrastructure. With the TriFan 600 as our flagship commercial aviation product, we are laying the groundwork for an innovative family of versatile aircraft and solutions addressing passenger travel, logistics, autonomous operations, and defense missions that we believe will unlock significant growth and market leadership.

Expanding into autonomous, remotely operated drones is key to our strategic focus. By combining drone technology with VTOL innovation, we believe we are positioning the Company to accelerate the development of both unmanned aerial vehicles (UAV) and VTOL solutions, expand its market presence, and create new revenue-generating opportunities across multiple industries. We will also be opportunistic and may consider other strategic transactions, which may include, but not be limited to other alternative investment opportunities, such as minority investments and joint ventures. If we make any acquisitions in the future, we expect that we may pay for such acquisitions with cash, equity securities and/or debt in combinations appropriate for each acquisition.

#### **Recent Events**

January 2025 Registered Direct Offering, March 2025 Underwritten Offering and Debt Repayment

On January 7, 2025, the Company entered into a placement agency agreement with ThinkEquity LLC ("ThinkEquity"), as placement agent, pursuant to which the Company agreed to issue and sell directly to various investors, in a best efforts public offering (the "January Offering"), an aggregate of 1,454,546 shares of common stock at an offering price of \$13.75 per share. The January Offering closed on January 10, 2025, resulting in net proceeds to the Company, after deducting commissions and expenses, of approximately \$18.3 million.

On March 28, 2025, the Company entered into an underwriting agreement with ThinkEquity LLC, as the representative of the underwriters named therein, relating to a firm commitment underwritten public offering (the "March Offering") of 765,200 shares of common stock (the "Shares"), pre-funded warrants (the "Pre-funded Warrants") to purchase up to 2,176,000 shares of common stock, and common warrants (the "Common Warrants") to purchase up to 2,941,200 shares of common stock. The combined public offering price for each Share, together with one Common Warrant, was \$1.36. The combined public offering price for each Pre-funded Warrant, together with one Common Warrant, was \$1.359. Each Share, or a Pre-funded Warrant in lieu thereof, was sold together with one Common Warrant. The March Offering closed on March 31, 2025, resulting in net proceeds to the Company, after deducting commissions and expenses, of approximately \$3.4 million. The Company used approximately \$2.7 million of the net proceeds from the March Offering to repay in full all amounts outstanding, including a 115% prepayment penalty, in respect of two secured promissory notes issued by the Company to Streeterville Capital, LLC on May 1, 2024 and May 24, 2024.

#### Settlement Agreement

On March 27, 2025, the Company entered into the Settlement Agreement with 3AM, Grafiti Group and Nadir Ali ("Ali"). As a result of the Settlement Agreement, that certain Consulting Agreement, dated March 12, 2024 by and between the Company and Ali (the "Ali Consulting Agreement") was terminated, and the Company has an outstanding advisory fee obligation to Ali of \$1.5 million (the "Deferred Amount") as of the date of this report, which is due in \$500,000 installments on June 30, 2025, September 30, 2025, and December 31, 2025. Upon payment of the Deferred Amount in accordance with the terms of the Settlement Agreement, the Ali Advisory Fees shall be deemed to be satisfied in full and no further amounts shall be payable by the Company to Ali or his affiliated parties pursuant to the Ali Consulting Agreement.

# Share Repurchase Program

On March 18, 2025, the Company issued a press release announcing that its board of directors authorized a share repurchase program to acquire up to \$5 million of the Company's common stock. The Company may purchase common stock by way of open market transactions, through privately negotiated transactions, or by other means including through the use of trading plans intended to qualify under Rule 10b-18 under the Exchange Act, in accordance with applicable securities laws and other restrictions. The timing, total value of stock repurchases, and aggregate number of shares repurchased will depend upon business, economic and market conditions, corporate and regulatory requirements, prevailing stock prices, and other considerations. The share repurchase program has an initial term of 12 months, which may be extended to 18 months. The share repurchase program may be suspended or discontinued at any time and does not obligate us to acquire any amount of common stock.

# Expansion of Corporate Advisory Board

During the quarter ended March 31, 2025, the Company expanded its corporate advisory board, which is now comprised of nine advisory board members led by Michael Tapp, who are helping the Company evaluate strategic opportunities to capitalize on the anticipated demand for the TriFan 600.

## TriFan 600 Engineering Update

During the quarter ended March 31, 2025, the Company continued to advance the development of the TriFan 600. Below are key development milestones that were achieved during the quarter:

• Optimization of the fuel system design of the airplane which increased the wing fuel volume from approximately 300 gallons to 400 gallons, improving maximum range and mission length.

- Improving the air intake and exhaust design to enhance performance and efficiency of the airplane's propulsion system.
- Completed the downwash / outwash study allowing us to understand the airflows generated by the airplane during vertical takeoff and landing in order to evaluate safety and performance.

In addition, the FAA accepted the Company's type certification application for the TriFan 600 on March 17, 2025.

# **Critical Accounting Policies and Estimates**

Our condensed consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). In connection with the preparation of our consolidated financial statements, we are required to make assumptions and estimates about future events, and apply judgments that affect the reported amounts of assets, liabilities, revenue, expenses and the related disclosures. We base our assumptions, estimates and judgments on historical experience, current trends and other factors that management believes to be relevant at the time our consolidated financial statements are prepared. On a regular basis, we review the accounting policies, assumptions, estimates and judgments to ensure that our consolidated financial statements are presented fairly and in accordance with GAAP. However, because future events and their effects cannot be determined with certainty, actual results could differ from our assumptions and estimates, and such differences could be material.

The significant accounting policies of the Company are described in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," section of the Company's annual report on Form 10-K for the year ended December 31, 2024. There have been no significant changes to the Company's critical accounting policies and estimates except for the valuation of long-lived and intangible assets and goodwill as noted below.

Valuation of Long-lived and Intangible Assets and Goodwill.

We periodically review long-lived assets and certain identifiable intangible assets for impairment in accordance with Accounting Standards Codification ("ASC") 360, "Property, Plant, and Equipment." Goodwill and intangible assets not subject to amortization are reviewed annually for impairment in accordance with ASC 350, "Intangibles – Goodwill and Other," or more often if there are indications of possible impairment.

The analysis to determine whether or not an asset is impaired requires significant judgments that are dependent on internal forecasts, including estimated future cash flows, estimates of long-term growth rates for our business, the expected life over which cash flows will be realized and assumed royalty and discount rates. Changes in these estimates and assumptions could materially affect the determination of fair value and any impairment charge. While the fair value of these assets are less than their carrying value based on our current estimates and assumptions, materially different estimates and assumptions in the future in response to changing economic conditions, changes in our business or for other reasons could result in the recognition of impairment losses higher than the amount currently recorded.

For assets to be held and used, including acquired intangible assets subject to amortization, we initiate our review whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. Recoverability of an asset is measured by comparison of its carrying amount to the expected future undiscounted cash flows that the asset is expected to generate. Any impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds its fair value. Significant management judgment is required in this process.

For intangible assets not subject to amortization such as goodwill, we test for impairment annually, or whenever events or changes in circumstances indicate that their carrying value may not be recoverable. In testing goodwill for impairment, we compare the fair value with the carrying value. The determination of fair value is based on a discounted cash flow analysis, using inputs and assumptions such as revenue growth rates, other projected expenses, and discount rates. If we were to experience a decrease in forecasted future revenues attributable to the intangible assets, this could indicate a potential impairment. If the carrying value exceeds the estimated fair value, the goodwill is considered impaired, and an impairment loss will be recognized in an amount equal to the excess of the carrying value over the fair value of goodwill.

We will perform our annual goodwill impairment test required by ASC 350 as of October 1<sup>st</sup> of each year. In testing goodwill for impairment, we analyze qualitative factors as stated within ASC 350 to determine if the fair value of our reporting unit may be less than the carrying value of the reporting unit. We have one reporting unit that carries goodwill (Industrial IoT). If the fair value of the reporting unit, based on qualitative factors, may be less than the carrying value of the reporting unit, we then perform the goodwill impairment test required under ASC 350 by comparing the fair value of the reporting unit with the carrying value of the reporting unit and, if the fair value is less than the carrying value, the amount that the carrying value exceeds fair value represents the amount of goodwill impairment. Accordingly, we would recognize an impairment loss in the amount of such excess.

In connection with the XTI Merger we recorded \$12 million in goodwill which was allocated to our Industrial IOT reporting unit. Since the closing date of the Merger on March 12, 2024, the price of our common stock has declined significantly and may continue to fluctuate in future periods. A sustained decrease in the price of our common stock is one of the qualitative factors to be considered as part of an impairment test when evaluating whether events or changes in circumstances may indicate that it is more likely than not that a potential goodwill impairment exists. We will continue monitoring the analysis of the qualitative and quantitative factors used as a basis for the goodwill impairment test during fiscal year 2025 and at the Company's October 1<sup>st</sup> annual testing date. As of March 31, 2025, Management evaluated potential triggers and completed a qualitative assessment and determined in the aggregate, it is more likely than not, that the fair value of the IoT reporting unit is less than its carrying value. Accordingly, Management performed a quantitative assessment whose results determined the fair value of the reporting unit is greater than the carrying value of the reporting unit. The Company notes that the fair value exceeded the carrying value by 2.2% as of March 31, 2025. Therefore, no goodwill impairment was recognized for the three months ended March 31, 2025.

#### **Components of Results of Operations**

#### Revenue

#### Commercial Aviation

We are still working to design, develop and certify the TriFan 600 airplane and thus have not generated revenue from this segment. We do not expect to begin generating significant revenues until we complete the design, development, certification, and manufacturing of the airplane.

#### Industrial IoT

Our RTLS products are primarily sold on a license and SaaS mode, which we call "location as a service" or "LaaS." In our licensing model, we also typically charge an annual maintenance fee. The LaaS model is typically for a 3-5 year contract and includes a license to use, maintenance and hardware upgrades. The LaaS model generates a recurring revenue stream.

# **Operating Expenses**

## Research and Development

Research and development activities represent a significant part of our business. Our research and development efforts focus on the design and development of (i) our indoor intelligence products, and (ii) our TriFan 600 airplane, including certain of the systems that will be used in it. As part of our aircraft development activities, we continue to work closely with the FAA towards our goal of achieving certification of our TriFan 600 airplane on an efficient timeline.

Research and development expenses consist primarily of costs incurred in connection with the research and development of the TriFan 600 airplane. These expenses include:

- employee-related expenses, including salaries and benefits for personnel engaged in research and development functions;
- expenses incurred under agreements with third parties such as consultants and contractors; and
- software and technology-related expenses to support computer-aided design of the aircraft, flight simulations, and other technology needs of our engineers.

Research and development costs are expensed as incurred. We expect our research and development expenses to increase significantly as we increase staffing to support aircraft engineering and software development, build aircraft prototypes and continue to explore and develop technologies.

We cannot determine with certainty the timing, duration or the costs necessary to complete the design, development, certification, and manufacturing of our TriFan 600 airplane due to the inherently unpredictable nature of our research and development activities. Development timelines, the probability of success, and development costs may differ materially from expectations.

# Sales and Marketing Expenses

Sales and marketing costs include activities such as aircraft reservation procurement, public relations and business opportunity advancement. These functions mainly generate expenses relating to travel, trade show fees and costs, salaries and benefits. Sales and marketing expenses are expensed as incurred.

### General and Administrative Expenses

General and administrative expenses consist primarily of salaries and related costs for personnel in executive, finance, corporate and business development, and administrative functions. General and administrative expenses also include legal fees relating to patent and corporate matters, including non-capitalizable transaction costs; professional fees for accounting, auditing, tax and administrative consulting services; insurance costs, facility related expenses including maintenance and allocated expenses for rent and other operating costs.

We anticipate that general and administrative expenses will increase substantially in the future as we increase our headcount to support continued research and development and commercialization of the TriFan 600.

# Other (Expense) Income

Interest expense, net consists primarily of (i) interest relating to convertible and promissory notes payable, (ii) amortization of debt discounts relating to warrants and stock options issued in conjunction with convertible notes, and (iii) interest income on notes receivable.

Loss on extinguishment of debt includes (i) prepayment penalties and other expenses incurred during the three months ended March 31, 2025 as the Company fully repaid the Streeterville promissory notes before the maturity date, and (ii) inducement losses on debt conversions incurred by Legacy XTI when it entered into voluntary note conversion letter agreements with several note holders during the first quarter of 2024.

Change in fair value of convertible notes payable represents the remeasurement of certain Legacy XTI convertible notes to fair value. These notes were converted to equity prior to the closing of XTI Merger.

Change in fair value of warrant liability represents the remeasurement of certain outstanding warrants to fair value.

Other consists of miscellaneous income and expense items.

# RESULTS OF OPERATIONS

# Three Months Ended March 31, 2025 compared to the Three Months Ended March 31, 2024

The following table sets forth selected consolidated financial data and as a percentage of period-over-period change:

	March 31,					
	2025		2024		\$	%
(in thousands, except percentages)	 Amount		Amount		Change	Change*
Revenues	\$ 484	\$	220	\$	264	120.0%
Cost of revenues	\$ 149	\$	79	\$	70	88.6%
Gross profit	\$ 335	\$	141	\$	194	137.6%
Operating expenses	\$ 10,737	\$	9,018	\$	1,719	19.1%
Loss from operations	\$ (10,402)	\$	(8,877)	\$	(1,525)	17.2%
Other (expense) income	\$ (2,485)	\$	6,279	\$	(8,764)	(139.6)%
Provision for income taxes	\$ 15	\$	(4)	\$	19	(475.0)%
Net loss	\$ (12.872)	\$	(2.602)	\$	(10.270)	394.7%

Three Months Ended

#### Revenues

Revenues for the three months ended March 31, 2025 were \$0.5 million compared to \$0.2 million for the comparable period in the prior year for an increase of approximately \$0.3 million. The revenue amount for the three months ended March 31, 2025 and 2024 represents the results of the revenue-generating Industrial IoT segment.

# **Cost of Revenues**

Cost of revenues for the three months ended March 31, 2025 were \$0.1 million compared to \$0.1 million for the comparable period in the prior year. The cost of revenues represents the results of the revenue-generating Industrial IoT segment.

### **Gross Profit**

Gross profit for the three months ended March 31, 2025 was \$0.3 million compared to \$0.1 million for the comparable period in the prior year, an increase of approximately \$0.2 million, which is consistent with the increase in revenue. The gross profit amount represents the results of the revenue-generating Industrial IoT segment. The gross margin percentage was 69.2% and 64.1% for the three months ended March 31, 2025 and 2024, respectively. The margin increase is due primarily to a shift in sales mix to higher margin software solutions during the first quarter of 2025.

<sup>\*</sup> Amounts used to calculate dollar and percentage changes are based on numbers in the thousands. Accordingly, calculations in this item, which may be rounded to the nearest hundred thousand, may not produce the same results.

#### **Operating Expenses**

Operating expenses for the three months ended March 31, 2025 were \$10.7 million and \$9.0 million for the comparable period ended March 31, 2024, an increase of \$1.7 million. Excluding the nonrecurring merger-related transaction costs of \$6.5 million incurred during the three months ended March 31, 2024, operating expenses increased by \$8.2 million.

This increase of \$8.2 million was due primarily to (i) an increase in research and development expenses of \$1.3 million, mainly attributable to the development of the TriFan 600, as the Company secured additional financing during the first quarter of 2025, (ii) an increase in sales and marketing expenses of \$0.7 million as the Company invested more in brand development and awareness, trade show participation, and business development initiatives, (iii) an increase in non-cash impairment of intangible assets of \$0.5 million, (iv) an increase in nonrecurring consulting compensation expense of \$2.3 million relating to a consulting agreement entered into with the prior Chief Executive Officer of Legacy Inpixon on March 12, 2024 that terminated on March 27, 2025 pursuant to the Settlement Agreement, (v) an increase in the Industrial IoT segment's general and administrative expenses of \$0.6 million as the results for the three months ended March 31, 2024 only reflect the activity of the segment since the closing of the XTI Merger on March 12, 2024, and (vi) an aggregate increase of approximately \$2.8 million due to (a) increases in legal and accounting fees relating to capital raising activities during the first quarter of 2025, (b) increase in administrative headcount to support operations growth, and (c) increases in public company-related professional fees as the 2024 historical results reflect the operations of a private company, Legacy XTI, from January 1, 2024 through the March 12, 2024 closing date of the XTI Merger.

#### Other (Expense) Income

Other (expense) income for the three months ended March 31, 2025 was a loss of \$2.5 million compared to a gain of \$6.3 million for the comparable period in the prior year.

The loss of \$2.5 million for the three months ended March 31, 2025 was primarily attributable to (i) \$0.4 million loss on extinguishment of debt due to the full repayment of the Streeterville promissory notes before the maturity date, and (ii) \$2.0 million of financing costs incurred relating to the issuance of warrants in connection with the March Offering.

The gain of \$6.3 million for the three months ended March 31, 2024 was primarily attributable to the Company recognizing a gain of approximately \$12.9 million relating to the remeasurement of convertible notes payable at fair value. This gain was partially offset by inducement losses on debt conversions of approximately \$6.7 million, which is included in "loss on extinguishment of debt" on the condensed consolidated statements of operations.

#### **Provision for Income Taxes**

The provision for income tax for the three months ended March 31, 2025 and 2024 was immaterial.

#### Liquidity and Capital Resources as of March 31, 2025

Our current capital resources and operating results as of and through March 31, 2025, consist of:

- 1) working capital of approximately \$12,000;
- 2) cash and cash equivalents of approximately \$8 million; and
- 3) net cash used by operating activities for the three months ended March 31, 2025 of \$15.2 million.

The breakdown of our working capital as of the periods indicated below is as follows (in thousands):

Working Capital	March 31, 2025	December 31, 2024	\$ Change	
Current Assets				
Cash and cash equivalents	\$ 8,008	\$ 4,105	\$ 3,903	
Accounts receivable, net	573	706	(133)	
Other receivables	21	538	(517)	
Inventories	2,318	2,214	104	
Prepaid expenses and other current assets	1,607	1,018	589	
Total Current Assets	12,527	8,581	3,946	
Current Liabilities				
Accounts payable and related party payables	3,866	5,538	(1,672)	
Accrued expenses and other current liabilities	1,616	6,703	(5,087)	
Accrued interest	342	522	(180)	
Customer deposits	1,350	1,350	_	
Warrant liability	4,442	_	4,442	
Operating lease obligation, current	91	119	(28)	
Deferred revenue	808	532	276	
Short-term debt		2,657	(2,657)	
Total Current Liabilities	12,515	17,421	(4,906)	
Net Working Capital (Deficit)	\$ 12	\$ (8,840)	\$ 8,852	

# **Balance Sheet Improvement**

During the three months ended March 31, 2025, we raised approximately \$23.3 million in net proceeds through (i) our now expired ATM with Maxim and (ii) public offerings of our securities placed and underwritten by ThinkEquity LLC. The proceeds from these capital raises allowed us to significantly reduce debt and other obligations, while progressing the development of the TriFan 600 airplane. The following summarizes the improvements to our balance sheet from December 31, 2024 to March 31, 2025:

- Cash and cash equivalents increased by approximately \$3.9 million.
- Net working capital increased by approximately \$8.9 million.
- We repaid in full the outstanding secured promissory notes issued to Streeterville, which resulted in the release of Streeterville's security interest in the assets of XTI Aircraft Company. As of March 31, 2025, we had less than \$0.1 million of interest-bearing debt outstanding, which matures in 2050.
- We redeemed the remaining outstanding shares of Series 9 Preferred Stock, leaving 0 shares of Series 9 Preferred Stock issued and outstanding as of March 31, 2025. The Series 9 Preferred Stock had restricted our ability to raise capital, as we were prohibited from taking certain actions without prior written consent from the holders of the Series 9 Preferred Stock.
- We repaid the remaining Strategic Transaction Bonus Plan obligation to prior Legacy Inpixon management, which was the primary driver for the approximate \$5.1 million decline in accrued expenses and other current liabilities from December 31, 2024 to March 31, 2025.
- We repaid the accounts payable and most commitments that were inherited from Legacy Inpixon. A remaining deferred consulting fee commitment of \$1.5 million is still owed to Nadir Ali, the Company's former Chief Executive Officer, which is payable in three \$500,000 installments during the remaining fiscal year 2025.

We believe the Company's ability to raise capital has been favorably impacted by (i) the reduction of obligations either assumed from Legacy Inpixon or created by the XTI Merger closing and (ii) the elimination of the Streeterville secured debt and equity instruments with fundraising restrictions.

#### **Contractual Obligations and Commitments**

Contractual obligations are cash that we are obligated to pay as part of certain contracts that we have entered during our course of business. Our contractual obligations consist of operating lease liabilities and merger-related transaction liabilities that are included in our condensed consolidated balance sheet and vendor commitments associated with agreements that are legally binding. As of March 31, 2025, the total obligation for capitalized operating leases was approximately \$0.3 million, of which approximately \$0.1 million is expected to be paid in the next twelve months.

# Customer Deposits

As of March 31, 2025, we received conditional pre-orders under a combination of non-binding aircraft purchase agreements, reservation deposit agreements, options and letters of intent for aircraft, which generated approximately \$1.4 million of cash from customer deposits. These funds from customer reservation deposits will not be recorded as revenue until the orders for aircraft are delivered, which may not be for many years or at all if we do not deliver the aircraft. The deposits prioritize orders when the aircraft becomes available for delivery. Customers making deposits are not obligated to purchase aircraft until they execute a definitive purchase agreement. Customers may request a return of their refundable deposit any time up until the execution of a purchase agreement. Customers' request for a return of their refundable deposits could adversely affect our liquidity resources, and we may be financially unable to return such deposits.

#### Commitment to Nadir Ali

As disclosed in Note 18 of the condensed consolidated financial statements, the Company has a commitment to pay Nadir Ali deferred consulting fees of \$1,500,000 by wire transfer of immediately available funds in three equal installments of \$500,000 each on June 30, 2025, September 30, 2025, and December 31, 2025.

#### Risks and Uncertainties

As of March 31, 2025, the Company has working capital of approximately \$12,000 and cash and cash equivalents of approximately \$8 million. For the three months ended March 31, 2025, the Company had a net loss of approximately \$12.9 million. During the three months ended March 31, 2025, the Company used approximately \$15.2 million of cash for operating activities.

There can be no assurances that the Company will ever earn revenues sufficient to support its operations, or that it will ever be profitable. In order to continue its operations, the Company has historically supplemented the revenues it earned with proceeds from the sale of our equity, including through our now expired ATM with Maxim, and debt securities and proceeds from loans and bank credit lines. We believe that our current revenue, as supplemented by proceeds from our financings, including the approximately \$21.7 million net proceeds we raised in various public offerings of our securities placed and underwritten by ThinkEquity during the first quarter of 2025, a portion of which was used to fully repay short-term obligations including the outstanding Streeterville promissory note balances, along with our ability to defer or eliminate certain operating expenses that are under our control, will provide us with liquidity to fund our planned operating needs for at least the next twelve months.

According to our current development schedule, we do not expect to obtain FAA type certification and other necessary regulatory approvals and commence deliveries of the TriFan 600 until 2030 at the earliest. Therefore, we intend to raise additional capital through debt or equity financings as we continue to advance the design and certification of the TriFan 600.

As a result of our failure to timely file a Current Report on Form 8-K, upon the filing of our Annual Report on Form 10-K for the year ended December 31, 2024 on April 15, 2025, we became ineligible to use Form S-3 until August 2025 at the earliest. Our inability to use Form S-3 may significantly impair our ability to raise the necessary capital to fund our operations and execute our strategy. If we seek to access the capital markets through a registered offering during the period of time that we are unable to use Form S-3, we may be required to publicly disclose the proposed offering and the material terms thereof before the offering commences, we may experience delays in the offering process due to SEC review of a Form S-1 registration statement and we may incur increased offering and transaction costs and other considerations.

# **Liquidity and Capital Resources**

The Company's net cash flows used in operating, investing and financing activities for the three months ended March 31, 2025 and 2024 and certain balances as of the end of those periods are as follows (in thousands):

		ree Months March 31,
	2025	2024
Net cash used in operating activities	\$ (15,242)	\$ (2,551)
Net cash (used in) provided by investing activities	(45)	2,958
Net cash provided by financing activities	19,173	1,390
Effect of foreign exchange rate changes on cash	17	(1)
Net increase in cash and cash equivalents	\$ 3,903	\$ 1,796
	As of March 31, 2025	As of December 31, 2024
Cash and cash equivalents	\$ 8,008	\$ 4,105
Working capital (deficit)	\$ 12	\$ (8,840)

# Operating Activities for the three months ended March 31, 2025

Net cash used in operating activities during the three months ended March 31, 2025 was approximately \$15.2 million. The cash flows related to the three months ended March 31, 2025 consisted of the following (in thousands):

Net loss	\$ (12,872)
Non-cash income and expenses	3,244
Net change in operating assets and liabilities	 (5,614)
Net cash used in operating activities	\$ (15,242)

The non-cash income and expense of approximately \$3.0 million consisted primarily of the following (in thousands):

\$ 32	Depreciation and amortization
91	Amortization of intangible assets
53	Amortization of right-of-use asset
145	Non-cash interest expense, net of interest income
455	Stock-based compensation
531	Impairment of intangible assets
421	Loss on extinguishment of debt
2,016	Warrant issuance expense
(503)	Change in fair value of warrant liability
3	Other
\$ 3,244	Total non-cash expenses

The net cash used in the change in operating assets and liabilities aggregated approximately \$5.6 million and consisted primarily of the following (in thousands):

\$ 157	Decrease in accounts receivable and other receivables
(265)	Increase in inventories, prepaid expenses and other current assets and other assets
	Decrease in accounts payable and related party payables
(4,892)	Decrease in accrued expenses and other current liabilities
67	Increase in accrued interest
46	Increase in deferred revenue
(52)	Decrease in operating lease obligation
\$ (5,614)	Net cash used in the changes in operating assets and liabilities

The decrease in accrued expenses and other current liabilities of approximately \$4.9 million was mainly attributable to (i) cash payments to settle the remaining accrued transaction bonuses and consulting fees owed to prior Legacy Inpixon executives, and (ii) payment of accrued employee bonuses.

# Operating Activities for the three months ended March 31, 2024

Net cash used in operating activities during the three months ended March 31, 2024 was approximately \$2.6 million. The cash flows related to the three months ended March 31, 2024 consisted of the following (in thousands):

Net loss	\$ (2,602)
Non-cash income and expenses	(719)
Net change in operating assets and liabilities	770
Net cash used in operating activities	\$ (2,551)

The non-cash income and expense of approximately \$0.7 million consisted primarily of the following (in thousands):

\$ 13	Depreciation and amortization
43	Amortization of intangible assets
	Amortization of right-of-use asset
94	Non-cash interest expense, net of interest income
5,792	Stock-based compensation
(12,882)	Change in fair value of convertible notes payable
6,732	Loss on extinguishment of debt
(398)	Change in fair value of warrant liability
(123)	Other
\$ (719)	Total non-cash expenses

The net cash provided by the change in operating assets and liabilities aggregated approximately \$0.8 million and consisted primarily of the following (in thousands):

\$ (143)	Increase in accounts receivable and other receivables
(475)	Increase in inventories, prepaid expenses and other current assets and other assets
1,662	Increase in accounts payable and related party payables
(496)	Decrease in accrued expenses and other current liabilities
243	Increase in accrued interest
(13)	Decrease in deferred revenue
(8)	Decrease in operating lease obligation
\$ 770	Net cash provided by the changes in operating assets and liabilities

# Cash Flows from Investing Activities as of March 31, 2025 and 2024

Net cash flows used in investing activities during the three months ended March 31, 2025 was approximately \$45,000. Net cash flows provided by investing activities during the three months ended March 31, 2024 was approximately \$3.0 million. Cash flows related to investing activities during the three months ended March 31, 2024 consist primarily of the cash assumed from Legacy Inpixon in connection with the XTI Merger.

#### Cash Flows from Financing Activities as of March 31, 2025 and 2024

Net cash flows provided by financing activities during the three months ended March 31, 2025 was approximately \$19.2 million. During the three months ended March 31, 2025, the Company received incoming cash flows of \$1.7 million from the now expired ATM and \$21.7 million from the sale of common stock and warrants via two public offerings. During the three months ended March 31, 2025, the Company paid \$2.7 million to fully settle the two outstanding promissory note obligations with Streeterville and \$1.4 million to redeem the remaining outstanding Series 9 Preferred Stock.

Net cash flows provided by financing activities during the three months ended March 31, 2024 was approximately \$1.4 million. During the three months ended March 31, 2024, the Company received incoming cash flows of \$0.4 million from a promissory note relating to the financing of insurance premiums, and \$1.0 million in proceeds from an existing promissory note arrangement with Legacy Inpixon.

#### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet guarantees, interest rate swap transactions or foreign currency contracts. We do not engage in trading activities involving non-exchange traded contracts.

## **Recently Issued Accounting Standards**

For a discussion of recently issued accounting pronouncements, please see Note 3 to our condensed consolidated financial statements, which are included in Part I, Item 1 of this report.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not applicable.

#### **Item 4. Controls and Procedures**

#### Disclosure Controls and Procedures

Disclosure controls are procedures that are designed with the objective of ensuring that information required to be disclosed in our reports filed under the Exchange Act, such as this Form 10-Q, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls are also designed with the objective of ensuring that such information is accumulated and communicated to our management, including the Principal Executive Officer and Principal Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Internal controls are procedures which are designed with the objective of providing reasonable assurance that (1) our transactions are properly authorized, recorded and reported; and (2) our assets are safeguarded against unauthorized or improper use, to permit the preparation of our condensed consolidated financial statements in conformity with GAAP.

We conducted an evaluation, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, of our disclosure controls and procedures (as defined in Rule 13a-15(e) and Rule 15d-15(e) of the Exchange Act). Based upon this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2025.

# Changes in Internal Controls

There have been no changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Rule 13a-15 or 15d-15 under the Exchange Act that occurred during the quarter ended March 31, 2025 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# Limitations of the Effectiveness of Control

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations of any control system, no evaluation of controls can provide absolute assurance that all control issues, if any, within a company have been detected.

#### PART II — OTHER INFORMATION

#### Item 1. Legal Proceedings

There are no material pending legal proceedings as defined by Item 103 of Regulation S-K, to which we are a party or of which any of our property is the subject, other than ordinary routine litigation incidental to the Company's business and as described in Note 18 of the Notes to Condensed Consolidated Financial Statements included in Part I, Item 1 of this report under the heading "Litigation."

There are no proceedings in which any of the directors, officers or affiliates of the Company, or any registered or beneficial holder of more than 5% of the Company's voting securities, is an adverse party or has a material interest adverse to that of the Company.

#### Item 1A. Risk Factors

We face a number of significant risks and uncertainties in connection with our operations. Our business, results of operations and financial condition could be materially adversely affected by these risks. In addition to the risk factors set forth below and the other information set forth in this Form 10-Q, you should carefully consider the factors disclosed in Part I, Item 1A, "Risk Factors," in our Annual Report on Form 10-K for the year ended December 31, 2024, filed with the SEC on April 15, 2025, which report is incorporated by reference herein, all of which could materially affect our business, financial condition and future results.

# Adverse judgments or settlements in legal proceedings could materially harm our business, financial condition, operating results and cash flows.

We may be a party to claims that arise from time to time in the ordinary course of our business, which may include those related to, for example, our securities offerings, contracts, sub-contracts, protection of confidential information or trade secrets, adversary proceedings arising from customer bankruptcies, employment of our workforce and immigration requirements or compliance with any of a wide array of state and federal statutes, rules and regulations that pertain to different aspects of our business

Additionally, we are and we may be made a party to future claims relating to the XTI Merger. On December 6, 2023, Xeriant, Inc. ("Xeriant") filed a complaint against Legacy XTI, along with two unnamed companies and five unnamed persons, in the United States District Court for the Southern District of New York. On January 31, 2024, Xeriant filed an amended complaint, which added us as a defendant. On February 2, 2024, the Court ordered Xeriant to show cause as to why the amended complaint should not be dismissed without prejudice for lack of subject matter jurisdiction. On February 29, 2024, Xeriant filed a second amended complaint, which removed us and one of the unnamed companies as defendants. The second amended complaint alleges that Legacy XTI, through multiple breaches and fraudulent actions, has caused substantial harm to Xeriant and has prevented it from obtaining compensation owed to it under various agreements entered into between Xeriant and Legacy XTI, including but not limited to a joint venture agreement, a cross-patent license agreement, an operating agreement, and a letter dated May 17, 2022 (the "May 17 letter") arising from Xeriant's introducing Legacy XTI to a Nasdaq listed company as a potential acquirer of Legacy XTI. In particular, Xeriant contends that Legacy XTI gained substantial advantages from the intellectual property, expertise, and capital deployed by Xeriant in the design and development of Legacy XTI's TriFan 600 airplane yet has excluded Xeriant from the transaction involving the TriFan 600 technology in its merger with us, which has resulted in a breach of the May 17 letter, in addition to the other aforementioned agreements. Xeriant, in the second amended complaint, asserts the following causes of action: (1) breach of contract; (2) intentional fraud; (3) fraudulent concealment; (4) quantum meruit; (5) unjust enrichment; (6) unfair competition/deceptive business practices; and (7) misappropriation of confidential information, and seeks damages in excess of \$500 million, injunctive relief enjoining us from engaging in any further misconduct, the imposition of a royalty obligation, and such other relief as deemed appropriate by the court. On March 13, 2024, Legacy XTI moved for partial dismissal of the second amended complaint. On January 14, 2025, the Court denied Legacy XTI's motion to dismiss the complaint. On January 28, 2025, Legacy XTI filed an answer to the second amended complaint. On January 28, 2025, Legacy XTI filed an amended answer and counterclaims against Xeriant. The counterclaims assert that Xeriant (1) breached the joint venture agreement by failing to pay \$4,600,000 to fund development of the TriFan 600 technology, and (2) breached its fiduciary duty to XTI by engaging in bad faith, coercion, and self-dealing, including by appropriating material information for its own use and concealing from Legacy XTI the identity of a potential strategic partner. On March 18, 2025, Xeriant moved for dismissal of Legacy XTI's counterclaims. The case is in its early stages of discovery, and we are unable to estimate the likelihood or magnitude of a potential adverse judgment. Legacy XTI nevertheless denies the allegations of wrongdoing contained in the second amended complaint and is vigorously defending against the lawsuit.

In connection with the litigation matter described in the immediately preceding paragraph, on June 12, 2024, we received a letter from counsel for Auctus Fund, LLC ("Auctus"), dated April 3, 2024, claiming that, pursuant to the above-referenced May 17 letter by and between Xeriant and Legacy XTI, as a result of the XTI Merger and Legacy XTI's entry into a promissory note agreement with Legacy Inpixon in March 2023, XTI Aerospace and Legacy XTI may have assumed Xeriant's obligations under that certain Senior Secured Promissory Note in the principal amount of \$6,050,000 issued by Xeriant to Auctus, including the obligation to repay Auctus all principal and accrued and unpaid interest thereunder, which Auctus claims was \$8,435,008.81 as of April 3, 2024. In July 2024, Legacy XTI responded to such letter and indicated that it believes that the May 17 letter is invalid and unenforceable on several bases. It further explained that even if it were valid and enforceable, Legacy XTI does not believe such letter resulted in, or otherwise triggered, the assumption of obligations of Xeriant under the Senior Secured Promissory Note or any other obligation on the part of Legacy XTI. There have been no further developments on this matter. We are unable to make a reasonable estimate of a potential loss, if any, on this matter. To the extent suits or actions are commenced with respect to this matter, we intend to vigorously defend against any and all claims.

On or about August 1, 2024, Chardan Capital Markets LLC ("Chardan") commenced an arbitration (the "Arbitration") before FINRA against the Company and its subsidiary, XTI Aircraft Company ("Aircraft"). Aircraft and Chardan are parties to an engagement letter agreement (the "Agreement"). In the Arbitration, Chardan originally alleged that the Company was bound by the Agreement even though it did not sign the Agreement, which the Company denied. Chardan further alleged that Aircraft and the Company breached the Agreement by not making separate payments to Chardan of \$200,000, \$94,511, \$484,044.40 and \$174,000. Chardan also sought to recover unspecified amounts relating to an alleged right of first refusal to perform banking services (the "ROFR") that the Company supposedly did not honor, including with respect to an At-The-Market securities offering that was underwritten by The Maxim Group LLC (the "ATM"). The Company filed a petition in the U.S. District Court for the Southern District of New York (the "Court") seeking to stay the Arbitration to the extent that it was asserted against the Company. On or about January 21, 2025, the Court entered a final judgment that: (a) enjoins Chardan from prosecuting the Arbitration against the Company; and (b) declares that the Company has no contractual or other duty to arbitrate with Chardan.

On April 30, 2025, Chardan amended its Statement of Claim in the Arbitration. The Amended Statement of Claim ("ASOC") is asserted solely against Aircraft. Thus, the Company no longer is a respondent in the Arbitration. Through the ASOC, Chardan now asserts claims against Aircraft for breach of contract and unjust enrichment. It seeks to recover: (a) a \$200,000 cash payment that Aircraft supposedly was required to, but did not, make; (b) approximately \$134,000 in damages, for supposedly issuing 189,037 shares of the Company's common stock to Chardan on March 19, 2024 instead of 208,113 shares; and (c) all payments supposedly due to Chardan under the ROFR, which Chardan states continue to accumulate. According to Chardan, amounts due under the ROFR include 30% of any banking fees paid with respect to at least the following acts of the Company: (i) the entry into an Exchange Agreement, pursuant to which Streeterville exchanged the remaining balance of principal and accrued interest under a December 2023 Note in the aggregate amount \$9,801,521 for 9,801.521 shares of the Company's Series 9 Preferred Stock; (ii) the entry into an Equity Distribution Agreement with Maxim that increased the value of stock that could be sold under the Company's ATM from \$48,000,000 to \$83,800,000; (iii) the January 10, 2025 capital raise that used the services of ThinkEquity LLC; and (d) the February 13, 2025 entry into an Exchange Agreement with Streeterville, wherein an outstanding secured promissory note issued on May 1, 2024 (the "May 2024 Note") in the principal amount of \$250,000.00 held by Streeterville was partitioned into a new secured promissory note (the "February 2025 Note") in the same form and amount as the May 2024 Note, with the Company and Streeterville subsequently agreeing to exchange the February 2025 Note for 59,832 shares of Company common stock with an effective price of \$4.21 per share. Aircraft has not yet responded to the ASOC. The Company has indicated that Aircraft intends to defend against the ASOC vigorous

Regardless of the merits of any particular claim, responding to such actions could divert time, resources and management's attention away from our business operations, and we may incur significant expenses in defending these lawsuits or other similar lawsuits. The results of litigation and other legal proceedings are inherently uncertain, and adverse judgments or settlements in some of these legal disputes may result in adverse monetary damages, penalties or injunctive relief against us, which could have a material adverse effect on our financial condition, operating results and cash flows. Any claims or litigation, even if fully indemnified or insured, could damage our reputation and make it more difficult to compete effectively or to obtain adequate insurance in the future.

Furthermore, while we maintain insurance for certain potential liabilities, such insurance does not cover all types and amounts of potential liabilities and is subject to various exclusions as well as deductibles and caps on amounts of coverage. Even if we believe a claim is covered by insurance, insurers may dispute our entitlement to coverage for a variety of potential reasons, which may affect the timing and, if the insurers prevail, the amount of our available insurance coverage for a particular claim.

We may also be required to initiate expensive litigation or other proceedings to protect our business interests. There is a risk that we will not be successful or otherwise be able to satisfactorily resolve such claims or litigation. Litigation and other legal claims are subject to inherent uncertainties. Those uncertainties include, but are not limited to, litigation costs and attorneys' fees, unpredictable judicial or jury decisions and the differing laws and judicial proclivities regarding damage awards among the states in which we operate. Unexpected outcomes in such legal proceedings, or changes in management's evaluation or predictions of the likely outcomes of such proceedings, could have a material adverse effect on our business, financial condition, results of operations and cash flows. Our current financial status may increase our default and litigation risks and may make us more financially vulnerable in the face of threatened litigation.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

# a) Sales of Unregistered Securities

There were no sales of unregistered securities by the Company during the quarter ended March 31, 2025 that were not previously reported in current reports on Form 8-K filed with the SEC.

# c) Issuer Purchases of Equity Securities

None.

# Item 3. Defaults Upon Senior Securities

Not applicable.

# Item 4. Mine Safety Disclosure

Not applicable.

# Item 5. Other Information

None of the Company's directors or officers adopted, modified or terminated a Rule 10b-5 trading arrangement or a non-Rule 10b-5 trading arrangement during the fiscal quarter ended March 31, 2025, as such terms are defined under Item 408(a) of Regulation S-K.

# Item 6. Exhibits

See the Exhibit index following the signature page to this Form 10-Q for a list of exhibits filed or furnished with this report, which Exhibit Index is incorporated herein by reference.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# XTI AEROSPACE, INC

Date: May 19, 2025

By: /s/ Scott Pomeroy

Scott Pomeroy Chief Executive Officer (Principal Executive Officer)

By: /s/ Brooke Turk

Brooke Turk Chief Financial Officer (Principal Financial Officer)

# EXHIBIT INDEX

Exhibit Number	Exhibit Description	Form	File No.	Exhibit	Filing Date	Filed Herewith
2.1†	Agreement and Plan of Merger, dated July 24, 2023, among Inpixon, Superfly Merger Sub Inc. and XTI Aircraft Company.	8-K	001-36404	2.1	July 25, 2023	Herewith
2.2	First Amendment to Merger Agreement, dated December 30, 2023, by and between Inpixon, Superfly Merger Sub Inc. and XTI Aircraft Company.	10-K	001-36404	2.26	April 16, 2024	
2.3†	Second Amendment to Merger Agreement, dated March 12, 2024, by and between Inpixon, Superfly Merger Sub Inc. and XTI Aircraft Company.	8-K	001-36404	10.1	March 15, 2024	
2.4†	Equity Purchase Agreement, dated as of February 16, 2024, by and among Inpixon, Grafiti LLC and Grafiti Group LLC.	8-K	001-36404	2.1	February 23, 2024	
3.1	Restated Articles of Incorporation.	S-1	333-190574	3.1	August 12, 2013	
3.2	Certificate of Amendment to Articles of Incorporation (Increase Authorized Shares).	S-1	333-218173	3.2	May 22, 2017	
3.3	Certificate of Amendment to Articles of Incorporation (Reverse Split).	8-K	001-36404	3.1	April 10, 2014	
3.4	Articles of Merger (renamed Sysorex Global).	8-K	001-36404	3.1	December 18, 2015	
3.5	Articles of Merger (renamed Inpixon).	8-K	001-36404	3.1	March 1, 2017	
3.6	Certificate of Amendment to Articles of Incorporation (Reverse Split).	8-K	001-36404	3.2	March 1, 2017	
3.7	Certificate of Amendment to Articles of Incorporation (authorized share increase).	8-K	001-36404	3.1	February 5, 2018	
3.8	Certificate of Amendment to Articles of Incorporation (Reverse Split).	8-K	001-36404	3.1	February 6, 2018	
3.9	Form of Certificate of Designation of Preferences, Rights and Limitations of Series 4 Convertible Preferred Stock.	8-K	001-36404	3.1	April 24, 2018	

Exhibit Number	Exhibit Description	Form	File No.	Exhibit	Filing Date	Filed Herewith
3.10	Certificate of Amendment to Articles of Incorporation	8-K	001-36404	3.1	November 1, 2018	Herewith
3.10	(Reverse Split).	0-K	001-30404	3.1	November 1, 2018	
3.11	Certificate of Designation of Series 5 Convertible	8-K	001-36404	3.1	January 15, 2019	
5.11	Preferred Stock, dated as of January 14, 2019.	0-IX	001-30404	3.1	January 13, 2019	
3.12	Certificate of Amendment to Articles of Incorporation,	8-K	001-36404	3.1	January 7, 2020	
J.12	effective as of January 7, 2020 (Reverse Split).	0 11	001 50 10 1	5.1	variaary 7, 2020	
3.13	Certificate of Amendment to the Articles of	8-K	001-36404	3.1	November 19, 2021	
	Incorporation increasing the number of authorized					
	shares of Common Stock from 250,000,000 to					
	2,000,000,000 filed with the Secretary of State of the					
	State of Nevada on November 18, 2021					
3.14	Certificate of Change filed with the Secretary of State	8-K	001-36404	3.1	October 6, 2022	
	of the State of Nevada on October 4, 2022 (effective as					
	<u>of October 7, 2022)</u>					
3.15	Certificate of Amendment to the Articles of	8-K	001-36404	3.1	December 2, 2022	
	<u>Incorporation increasing the number of authorized</u>					
	shares of Common Stock from 26,666,667 to					
	500,000,000 filed with the Secretary of State of the					
2.16	State of Nevada on November 29, 2022	0.47	001.26404	2.1	1.1.5.0001	
3.16	Certificate of Designations of Preferences and Rights of	8-K	001-36404	3.1	March 15, 2024	
3.17	Series 9 Preferred Stock.	0.17	001-36404	2.2	M 1 15 2024	
3.17	Certificate of Amendment (Reverse Stock Split).	8-K 8-K	001-36404	3.2 3.3	March 15, 2024 March 15, 2024	
	Certificate of Amendment (Name Change). Certificate of Amendment to Designations of				,	
3.19	Preferences and Rights of Series 9 Preferred Stock	8-K	001-36404	3.1	May 1, 2024	
3.20	Certificate of Amendment to Articles of Incorporation,					
3.20	effective as of January 10, 2025.	8-K	001-36404	3.1	January 10, 2025	
3.21	Bylaws, as amended.	S-1	333-190574	3.2	August 12, 2013	
3.22	Bylaws Amendment.	8-K	001-36404	3.2	September 13, 2021	
3.23	By-Laws Amendment No. 3.	8-K	001-36404	3.1	September 19, 2023	
3.24	By-Laws Amendment No. 4.	8-K	001-36404	3.2	September 19, 2023	
3.25	Bylaws Amendment.	8-K	001-36404	3.4	March 15, 2024	
4.1	Promissory Note, dated as of May 1, 2024.	8-K	001-36404	4.1	May 1, 2024	
4.2	Promissory Note, dated as of May 24, 2024.	8-K	001-36404	4.1	May 29, 2024	
4.3	Form of Placement Agent Warrant.	8-K	001-36404	4.1	January 10, 2025	
4.4	Form of Pre-funded Warrant.	8-K	001-36404	4.1	March 31, 2025	
4.5	Form of Common Warrant.	8-K	001-36404	4.2	March 31, 2025	
					,	

Exhibit Number	Exhibit Description	Form	File No.	Exhibit	Filing Date	Filed Herewith
4.6	Form of Representative's Warrant.	8-K	001-36404	4.3	March 31, 2025	
10.1	Placement Agency Agreement, dated January 7, 2025, by and between XTI Aerospace, Inc. and ThinkEquity LLC.	8-K	001-36404	10.1	January 10, 2025	
10.2	Form of Lock-Up Agreement.	8-K	001-36404	10.2	January 10, 2025	
10.3	Settlement Agreement, dated March 27, 2025, by and between XTI Aerospace Inc., 3AM Investments LLC, Grafiti Group LLC, and Nadir Ali.	8-K	001-36404	10.1	March 28, 2025	
10.4	Form of Lock-Up Agreement.	8-K	001-36404	10.1	March 31, 2025	
31.1	Certification of the Company's Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, with respect to the registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2025.					X
31.2	Certification of the Company's Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, with respect to the registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2025.					X
32.1#	Certification of the Company's Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.					X
101.INS	Inline XBRL Instance Document (the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document)					X
101.SCH	Inline XBRL Taxonomy Extension Schema Document					X
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document					X
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document					X
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document					X
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document					X
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)					X

<sup>†</sup> Exhibits, schedules and similar attachments have been omitted pursuant to Item 601 of Regulation S-K and the registrant undertakes to furnish supplemental copies of any of the omitted exhibits and schedules upon request by the SEC.

<sup>#</sup> This certification is deemed not filed for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act.

#### CERTIFICATION

## I, Scott Pomeroy, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of XTI Aerospace, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15-d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including any consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 19, 2025 /s/ Scott Pomeroy

Scott Pomeroy Chief Executive Officer (Principal Executive Officer)

#### CERTIFICATION

## I, Brooke Turk, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of XTI Aerospace, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15-d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including any consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; and
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 19, 2025 /s/ Brooke Turk

Brooke Turk Chief Financial Officer (Principal Financial and Accounting Officer)

# CERTIFICATION

In connection with the Quarterly Report of XTI Aerospace, Inc. (the "Company") on Form 10-Q for the quarter ended March 31, 2025 as filed with the Securities and Exchange Commission (the "Report"), we, Scott Pomeroy, Chief Executive Officer (Principal Executive Officer) and Brooke Turk, Chief Financial Officer (Principal Financial and Accounting Officer) of the Company, hereby certify as of the date hereof, solely for purposes of Title 18, Chapter 63, Section 1350 of the United States Code, that to the best of our knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

Date: May 19, 2025

/s/ Scott Pomeroy

Scott Pomeroy Chief Executive Officer (Principal Executive Officer)

/s/ Brooke Turk

Brooke Turk Chief Financial Officer (Principal Financial and Accounting Officer)