

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 22, 2021

INPIXON

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction  
of incorporation)

001-36404

(Commission File Number)

88-0434915

(I.R.S. Employer  
Identification No.)

2479 E. Bayshore Road, Suite 195  
Palo Alto, CA

(Address of principal executive offices)

94303

(Zip Code)

Registrant's telephone number, including area code: (408) 702-2167

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock	INPX	The Nasdaq Capital Market

**Item 7.01 Regulation FD Disclosure.**

Inpixon (the "Company") intends, from time to time, to present and/or distribute to the investment community and utilize at various industry and other conferences a slide presentation, which is attached hereto as Exhibit 99.1 (the "Investor Presentation"). Additionally, the Investor Presentation will also be posted to the "Investors" portion of the Company's website at <https://ir.inpixon.com/>.

By filing this Current Report on Form 8-K and furnishing the information contained herein, the Company makes no admission as to the materiality of any information in this report that is required to be disclosed solely by reason of Regulation FD.

The information contained in the Investor Presentation is summary information that is intended to be considered in the context of the Company's Securities and Exchange Commission ("SEC") filings and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this Current Report on Form 8-K, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosure.

The information presented in Item 7.01 of this Current Report on Form 8-K and Exhibit 99.1 shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, unless the Company specifically states that the information is to be considered "filed" under the Exchange Act or specifically incorporates it by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

Exhibit No.	Description
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99.1	<a href="#">Investor Presentation</a>
104.1	Cover Page Interactive Data File (embedded within the Inline XBRL document)

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**INPIXON**

Date: October 22, 2021

By: /s/ Nadir Ali  
Name: Nadir Ali  
Title: Chief Executive Officer

# Inpixon Overview

October 2021

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## Safe Harbor Statement

### Safe Harbor Statement under the Private Securities Litigation Act

All statements in this presentation that are not based on historical fact are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. While management has based any forward-looking statements included in this presentation on its current expectations, the information on which such expectations were based may change. Statements containing words such as "expect", "believe", "should", "anticipate", "intend", "plan", "may", "will", and similar expressions constitute forward-looking statements. These forward-looking statements are not guarantees of future performance, rely on a number of assumptions concerning future events and are subject to a number of risks, uncertainties and other factors, many of which are outside of the control of Inpixon and its subsidiaries, which could cause actual results to materially differ from such statements. Such risks, uncertainties, and other factors include, but are not limited to, statements about our proposed and completed acquisitions, our anticipated cash flow balances, our product development plans and marketing initiatives, our ability to compete successfully in our industry, projected operating expenses, projected operating efficiencies, revenues, and capital requirements, and our projected cash position, the fluctuation of economic conditions, competition, the performance of management and employees, our ability to maintain compliance with Nasdaq's minimum bid price requirement and other continued listing requirements and the impact of COVID-19 on our results of operations. Additional factors that could cause results to differ materially from those described in the forward-looking statements can be found in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, as filed with the Securities and Exchange Commission (the "SEC") on March 31, 2021 and periodic reports and current reports filed with the SEC on or after the date thereof.

All of the Company's forward-looking statements are expressly qualified by all such risk factors and other cautionary statements. Such statements and are subject to risks, uncertainties and assumptions that are difficult to predict. Therefore, our actual results could differ materially and adversely from those expressed in any forward-looking statements. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise. Statements in this presentation, including factors that we believe may impact our results, are not intended to be exclusive.

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# Inpixon Turns Data Into Indoor Intelligence™

for SMARTER, SAFER, MORE SECURE ENVIRONMENTS



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## Comprehensive Suite of Indoor Technologies



### App

Pre-built App platform to deliver custom enterprise apps with over 100 APIs, plus Events platform with video streaming capability



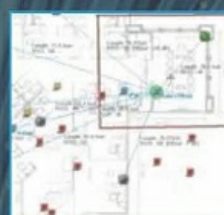
### Mapping

Create dynamic, tailored map-enabled solutions that address myriad use cases



### Real-Time Positioning

Real-time positioning of tags, locate and track wireless devices using on-device or external sensors while ensuring security and privacy



### Security

See the unseen with wireless device detection to pinpoint unauthorized devices, enforce no-phones zones and more



### Analytics

Turn data into intelligence and gain insights into how people interact with your indoor spaces

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## INDOOR INTELLIGENCE EXPERIENCE



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## Large, Fast-Growing Markets

Inpixon recognized by Gartner in coveted **Visionary** quadrant

inpixon

### PEOPLE (Visitors & Employees)



WORKSPACE  
MANAGEMENT

### PLACES (Events & Maps)



EVENTS  
MANAGEMENT

### THINGS (Devices & Assets)



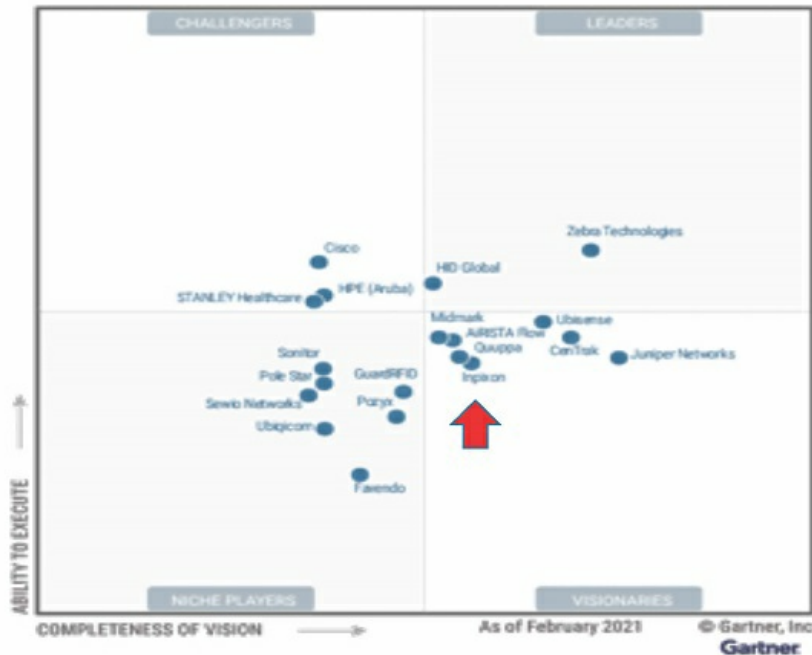
REAL-TIME  
LOCATIONING

Source: <https://www.prnewswire.com/news-releases/smart-workplace-market-2020-2024--covid-19-industry-planning-structure-17-000-technavio-research-reports-301371490.html>

<https://www.businesswire.com/news/home/20210201005965/en/insights-on-the-Global-Virtual-Events-Market-2021-2025-COVID-19-Analysis-Drivers-Restrain-Opportunities-and-Threats--Technavio>

<https://www.businesswire.com/news/home/20210127005635/en/19.03-Billion-Growth-in-Real-Time-Location-Systems-Market-During-2020-2024-52-Growth-to-Come-from-APAC-Technavio>

# Inpixon Recognized by Gartner as Visionary



## Building Valuable Intellectual Property Portfolio



More than 27 **registered patents** and 11 pending applications in the United States, along with similar patents and applications in various countries outside the U.S.

### Patents at Every Level of Inpixon Architecture

#### EXTENSIBILITY

The ways we communicate with other systems, e.g., MDM connectors, GPS attachment, and attachments sensing use of a device

#### VISUALIZATION

Method for overlaying GPS data on a UI, AR, etc.; user navigation through an environment; and map generation

#### ANALYTICS

Data processing techniques re: joins, parsing, queries, execution, and storage

#### PROCESSING & POSITIONING

Tokenization/ pseudonymization of device IDs, reconciliation of multiple devices to single person, deduplication, reducing multi-path error, device synchronization, etc.

#### DETECTION

Multilateration positioning calculations, fusion of GPS to cellular modems, geolocation-reporting of devices in use, detecting particular users in an environment, etc.

# Smart Campus Solutions

for Productivity & Safety in the Post-COVID Agile Workplace

## The Challenge

- Employees want hybrid work location, variable schedule
- Employers need tech to help with workplace experience, collaboration, engagement, events, safety
- Employers need to get it right, or risk attrition and recruiting problems



## Capabilities Delivered

### Employees

- Reserve socially distanced desks
- Auto check-in/out of workspaces
- Search for, book rooms that meet audio/visual needs
- Share location, find colleagues
- Navigate to people and destinations
- Attend events, in-person or virtual
- Order food from the cafe
- Interact with news feeds and notifications
- Submit a maintenance work order
- Automatically trigger a request for cleaning services upon desk/room departure

### Management

- Host/manage hybrid on-site/virtual events
- Monitor location & occupancy metrics
- Review visitation patterns
- Perform space planning

# Evolution of the Availability Map

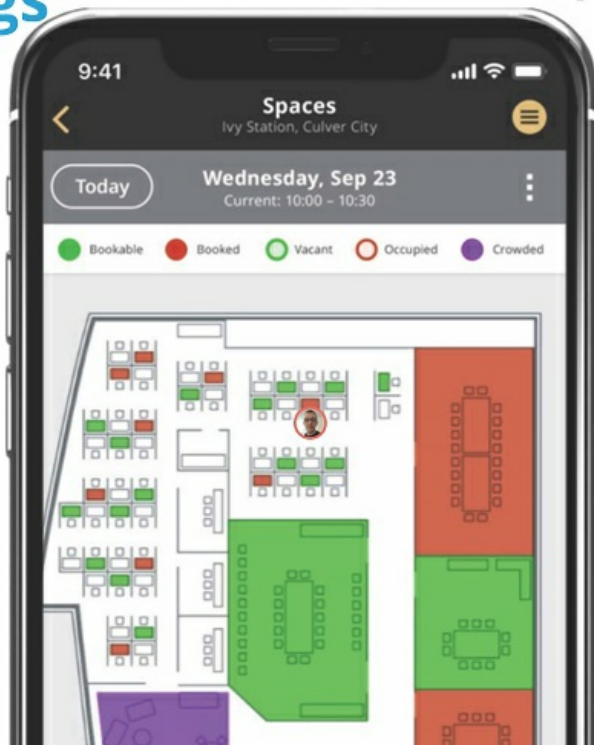
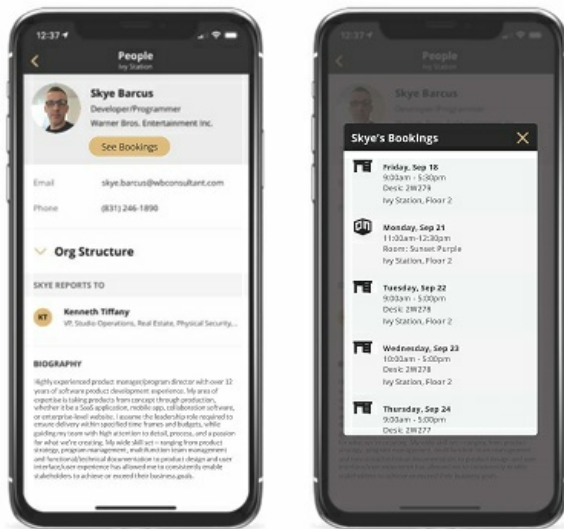
## Real-time Activity on each Floor, Building and Campus now includes:

- Bookable Rooms and Desks
- Booked Rooms and Desks
- Floor Capacity
- Total Number of Available Desks
- Total Number of Booked Desks
- Occupied Spaces - Rooms and Desks
- Dense and Crowded Areas

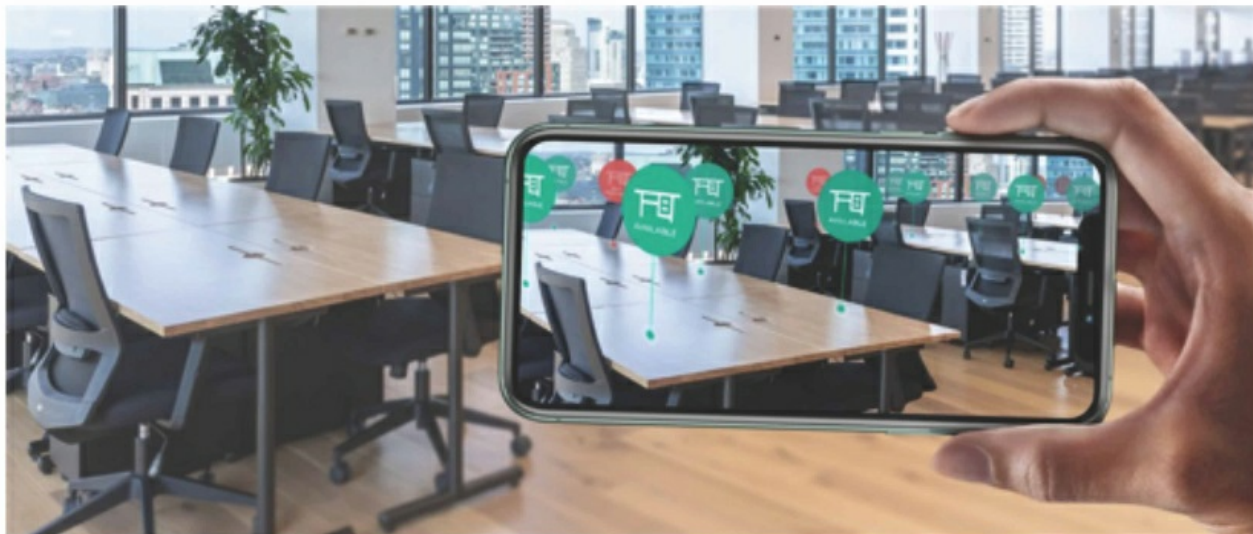




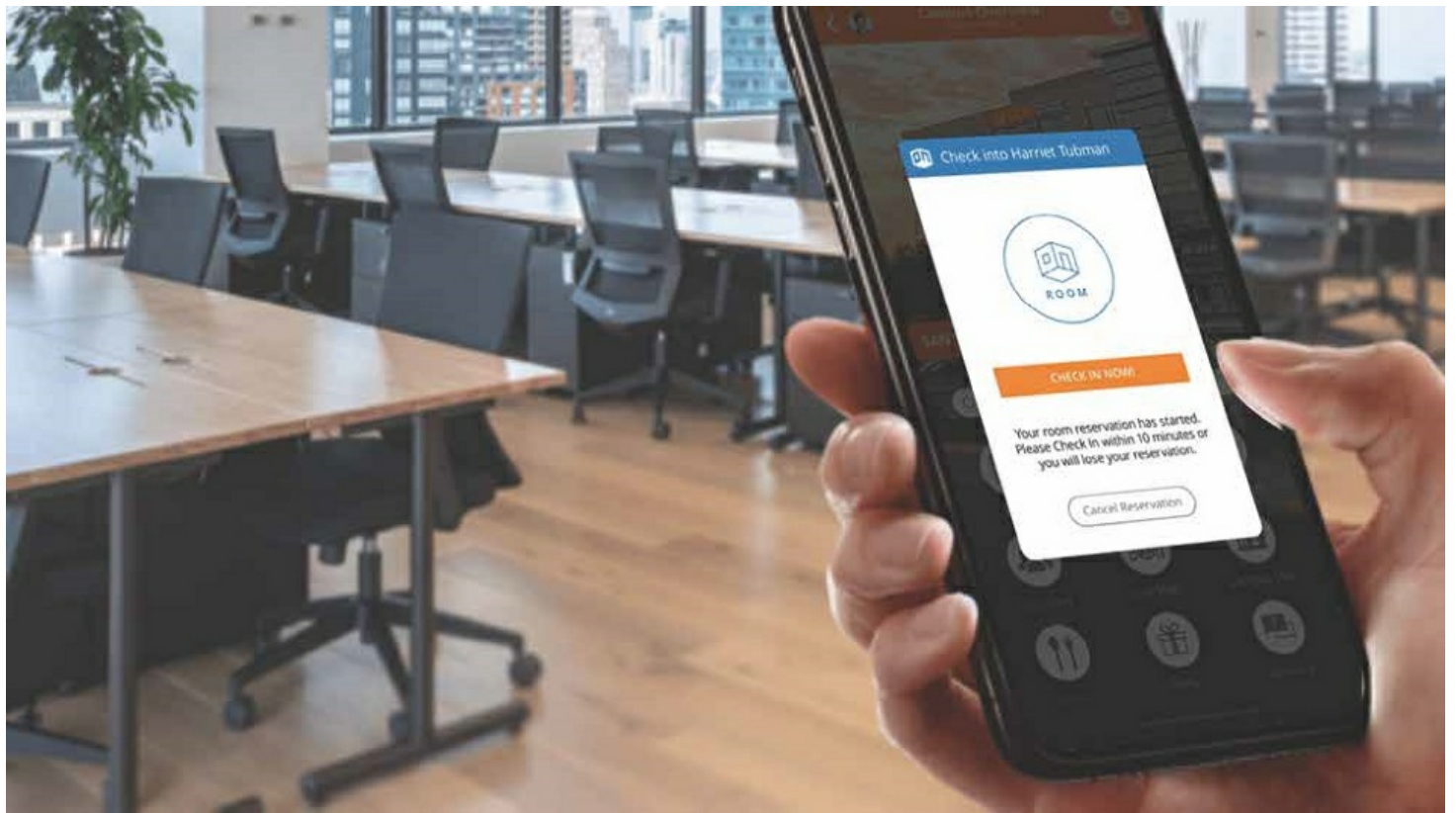
# See Co-Worker's Bookings



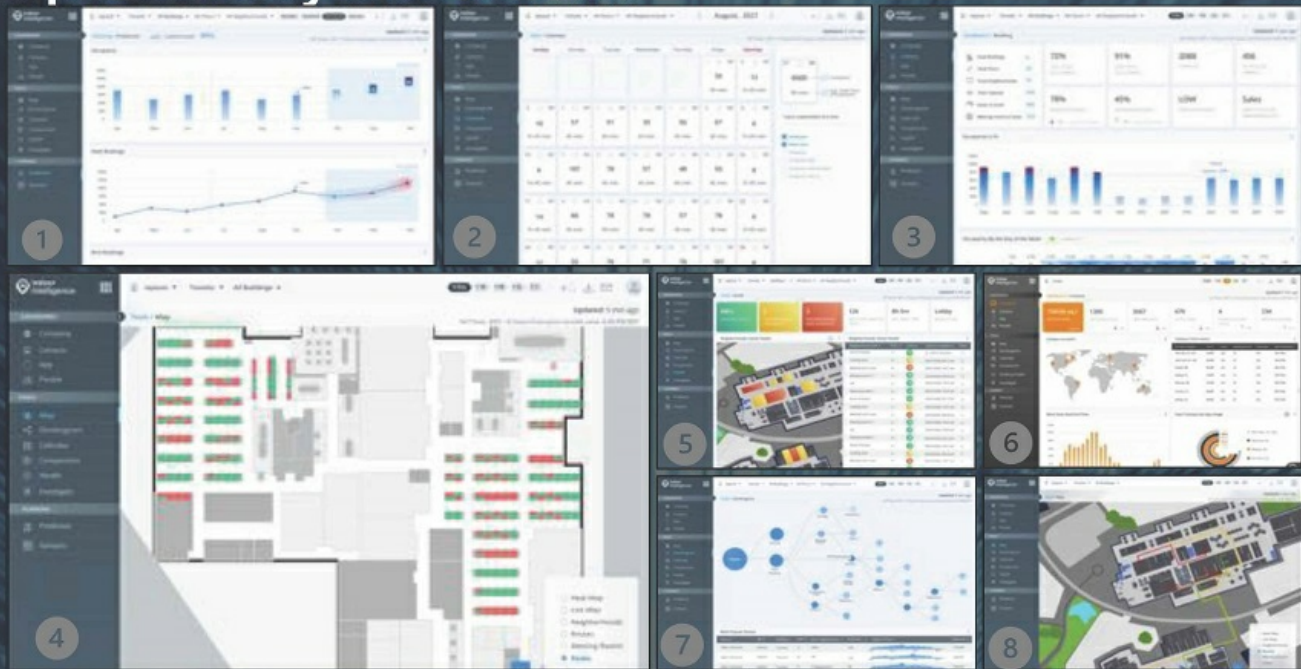
# With Augmented Reality (AR) you can see the availability!





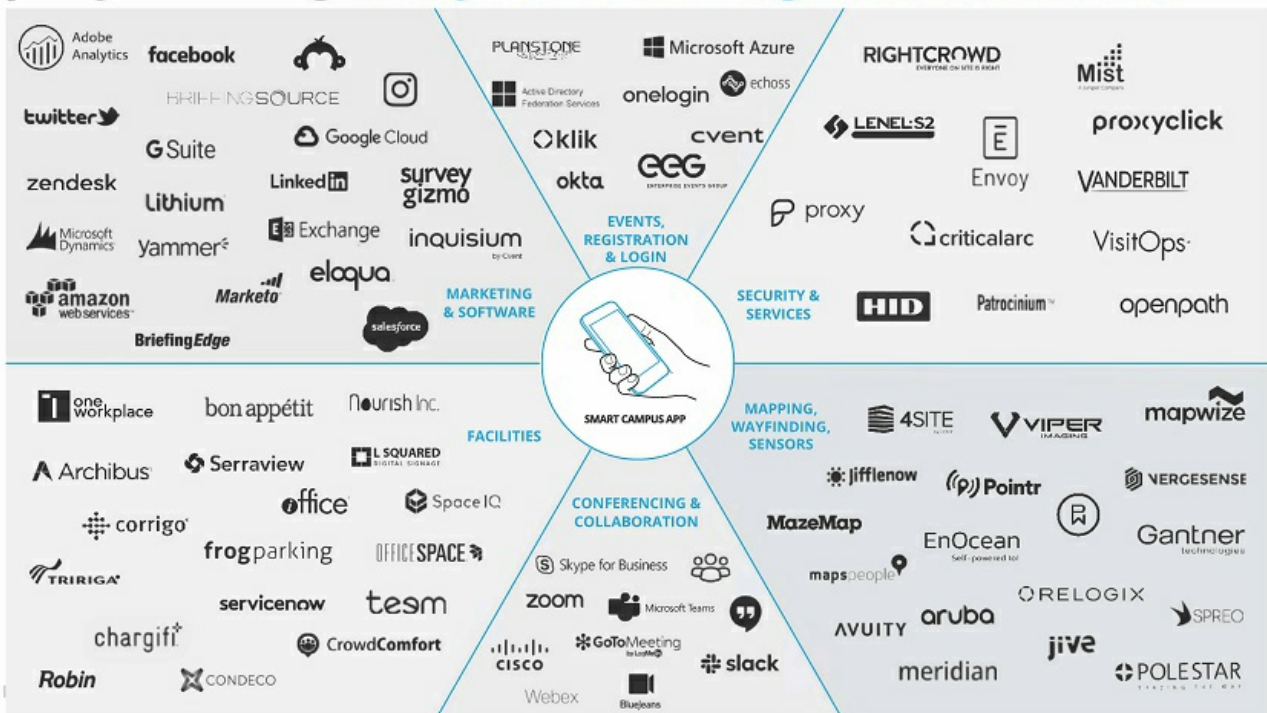


# Inpixon Analytics Platform



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## Rapidly Growing Ecosystem of Integrated Solutions



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# Corporate Events

For Hybrid Attendees

- **Enterprise Virtual Event Platform**  
Virtual, Physical and Hybrid Events
- **Web, Native iOS and Android apps that enhance their experience**  
(regardless of whether they are attending in person or remote)
- **Over 85+ Key Features**  
Registration, Agendas, Session Mgmt, Audience Entitlement Groups, Notifications, Navigation, Surveys and Live Polls



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# Executive Briefing Centers

For Hybrid Attendees

- **Enhanced Experience**  
Pre-Meeting, During Meeting and Post-Meeting Experience
- **Easily Accessible**  
On any browser and any device with SSO Integration
- **Key Partner Integrations**  
Salesforce, Eloqua, Marketo and Scheduling Tools



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## Ranging

Tag-to-tag  
No infrastructure required



Tags blink up to 50x/second

Tags calculate distance via time of flight (ToF)

## RTLS



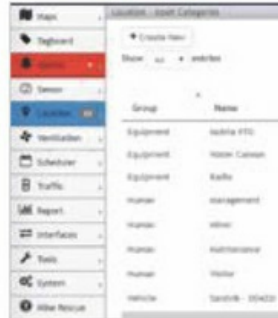
Tags blink; anchors register time-of-arrival (ToA)

Location engine calculates precise positions using time-difference-of-arrival (TDOA)

## Data Comm Backbone



Collision Avoidance & Safety Zones



Command & Control  
People, Assets, Vehicles



Location & Density Maps



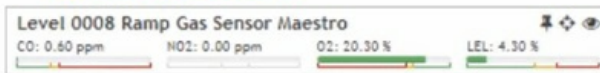
Process Tracking



People & Asset Locator



Ventilation on Demand (VoD)



Gas Sensor Monitoring

Other:  
Automated Doors  
Traffic Signal Control  
Access Control to Explosives

CORPORATE

GOVERNMENT

INDUSTRIAL

HEALTHCARE

COMMERCIAL REAL ESTATE

EDUCATION

HOSPITALITY

TRANSPORTATION

RETAIL

## Key Metrics and Growth Trends

- Revenue in fiscal year 2020 increased 48% compared to fiscal year 2019
- Revenue increased by 122% for 6-months ended June 30, 2021 compared to prior period
- Gross margin of 72% in Q2 2021 (typical range is 70% -74%)
- Raised appx. \$78 million in NET proceeds in Q1 2021 to fuel M&A activities and for working capital
- Approximately \$70 million in cash on-hand and short-term investments as of June 30, 2021
- Completed financing approximately \$52 million in net cash in September 2021
- Other Investments

## Key Statistics

<b>Ticker:</b>	INPX
<b>Exchange:</b>	NASDAQ
<b>Share Price (10/20/21):</b>	\$0.82
<b>Shares Authorized</b>	250 M
<b>Shares Outstanding (9/17/21):</b>	~117M
<b>Market Cap:</b>	~\$95.9M
<b>Fiscal Year End:</b>	December 31



# Inpixon Executive Team



**Nadir Ali**  
Chief Executive Officer

- Oversee strategy direction and operations of the company
- Prior experience: Tira Capital, Isadra, Deloitte Consulting
- BA, University of California, Berkeley



**Soumya Das**  
Chief Operating Officer

- Leads operations, marketing, sales, customer success
- Prior experience: Identiv, SecureAuth, Oracle, Opentext
- MBA, UK; BBM, Andhra University, India



**Wendy Loundermont**  
Chief Financial Officer

- Oversees the financial and administrative units
- Prior experience: Sysorex Government Services
- BS in Accounting and MS in Taxation from George Mason University



**Adam Benson**  
Chief Technology Officer

- Leads software and hardware engineering
- Prior experience: Cadillac Fairview Corporation; VMG Strategic Consulting, AME Supply



**Melanie Figueroa**  
General Counsel and SVP Corporate Development

- Oversees legal affairs and the company's strategic growth strategy and business initiatives
- Prior experience: Mitchell Silberberg & Knupp LLP



**David Westgate**  
Executive Vice President of IT Operations

- Oversees the cloud infrastructure, and corporate networks,
- Prior experience: U.S. Air Force, McBride and Associates



**Chris Wiegand**  
EVP Sales

- Manages direct sales, worldwide reseller partner and SI channels for enterprise customers
- Prior experience: Founder/CEO of Jibestream



**Leon Papkoff**  
EVP, Smart Campus

- Oversees CXApp Sales operations
- Prior experience: Founder CXApp
- BA in marketing & Management University of Oregon



**Shirish Tangirala**  
Managing Director, Inpixon India

- Oversees Inpixon India operations
- Prior experience: NCGS, Global Medical Informatics
- BE in Civil Engineering majoring in Computer Applications, India

## Thank You!