

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 1, 2020

INPIXON

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction
of incorporation)

001-36404

(Commission File Number)

88-0434915

(I.R.S. Employer
Identification No.)

2479 E. Bayshore Road, Suite 195
Palo Alto, CA

(Address of principal executive offices)

94303

(Zip Code)

Registrant's telephone number, including area code: (408) 702-2167

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock	INPX	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure.

The slide presentation attached hereto as Exhibit 99.1 (the “Investor Presentation”) will be presented by Inpixon (the “Company”) at the LD Micro Virtual Conference on September 2, 2020. The Company may also present and/or distribute the Investor Presentation to the investment community or utilize it at various industry and other conferences. Additionally, the Investor Presentation will also be posted to the “Investors” portion of the Company’s website at <https://ir.inpixon.com/>.

By filing this Current Report on Form 8-K and furnishing the information contained herein, the Company makes no admission as to the materiality of any information in this report that is required to be disclosed solely by reason of Regulation FD.

The information contained in the Investor Presentation is summary information that is intended to be considered in the context of the Company’s Securities and Exchange Commission (“SEC”) filings and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this Current Report on Form 8-K, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosure.

The information presented in Item 7.01 of this Current Report on Form 8-K and Exhibit 99.1 shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, unless the Company specifically states that the information is to be considered “filed” under the Exchange Act or specifically incorporates it by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act.

Item 9.01 Financial Statements and Exhibits.

Exhibit No.	Description
99.1	Investor Presentation.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: September 1, 2020

INPIXON

By: /s/ Nadir Ali
Name: Nadir Ali
Title: Chief Executive Officer



Indoor Intelligence

Investor Presentation

Sept. 2020
NASDAQ: INPX

PRESENTED BY:
Nadir Ali, CEO



Safe Harbor Statement

Safe Harbor Statement under the Private Securities Litigation Act

All statements in this presentation that are not based on historical fact are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. While management has based any forward-looking statements included in this presentation on its current expectations, the information on which such expectations were based may change. Statements containing words such as "expect", "believe", "should", "anticipate", "intend", "plan", "may", "will", or similar expressions constitute forward-looking expressions. These forward-looking statements are not guarantees of future performance rely on a number of assumptions concerning future events and are subject to a number of risks, uncertainties and other factors, many of which are outside of the control of Inpixon and its subsidiaries, which could cause actual results to materially differ from such statements. Such risks, uncertainties, and other factors include, but are not limited to, statements about our proposed and completed acquisitions, the impact of COVID-19 on Inpixon's results of operations, our anticipated cash flow balances, our product development plans and marketing initiatives, our ability to compete successfully in our industry, projected operating expenses, projected operating efficiencies, revenues, and capital requirements, and our projected cash position, the fluctuation of economic conditions, competition, the performance of management and employees, our ability to maintain compliance with Nasdaq's minimum bid price requirement and other continued listing requirements, including during a panel monitoring period ending on February 5, 2021. Additional factors that could cause results to differ materially from those described in the forward-looking statements can be found in the Company's Annual Report on Form 10-K for the year ended December 31, 2019, as filed with the Securities and Exchange Commission (the "SEC") on March 3, 2020 and periodic reports and current reports filed with the SEC on or after the date thereof.

All of the Company's forward-looking statements are expressly qualified by all such risk factors and other cautionary statements. Such statements and are subject to risks, uncertainties and assumptions that are difficult to predict. Therefore, our actual results could differ materially and adversely from those expressed in any forward-looking statements. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise. Statements in this presentation, including factors that we believe may impact our results, are not intended to be exclusive.

This presentation has been prepared by Inpixon and is made for informational purposes only and does not constitute an offer to sell or a solicitation to offer to buy securities, nor shall there be any sale of any securities in any state or jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any state of jurisdiction.

Inpixon Turns Data Into Indoor Intelligence

Inpixon's Indoor Intelligence™ platform provides the tools to **capture**, **interpret** and **visualize** indoor data



Inpixon Overview

Technology

- Core indoor positioning technology plus recent complementary technology acquisitions helped develop a highly secure, robust, and comprehensive indoor intelligence solution
- Extensible platform with technology-agnostic architecture

Market Size

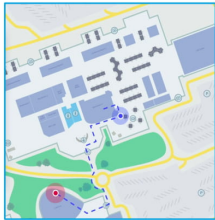
- Large, fast-growing and underserved market
- Multiple research firms forecasting global market revenues of double-digit billions and 17-53% CAGR (see later slide)

Highlights

- Growing customer base and global reseller network
- Strong IP / broad patent portfolio
- Seasoned executive team with proven track records
- Highly scalable, high margin business model
- Revenues for fiscal 2019 increased 68% compared to fiscal 2018
- Gross margin increased to 74% in 2019 versus 71% in 2018
- Approximately \$39 million of cash and cash equivalents as of June 30, 2020

Redefining The Indoors

With Inpixon's patented technologies, data is ingested and integrated with indoor maps enabling users to harness the power of indoor data to create actionable intelligence



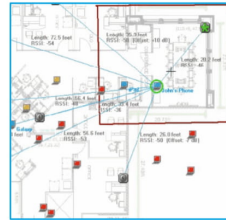
Mapping

Create dynamic, tailored map-enabled solutions that address myriad use cases



Positioning

Locate and track wireless devices using on-device or external sensors while ensuring security and privacy



Security

See the unseen with wireless device detection to pinpoint unauthorized devices, enforce no-phones zones and more



Analytics

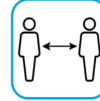
Turn data into intelligence and gain insights into how people interact with your indoor spaces

Organizations Need Assistance Addressing COVID-19

Companies are looking for solutions to help reclaim their workplaces

- **Address requirements**
 - CDC guidelines
 - State/county regulations
 - Industry-specific best practices
 - Company policies
- **Safeguard employees**
- **Revitalize the customer experience**

Inpixon Workplace Readiness™



Physical Distancing



Contact Tracing



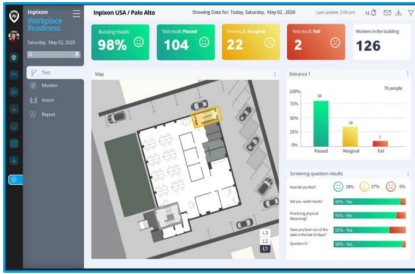
Sanitation/Cleaning



Temperature Reading

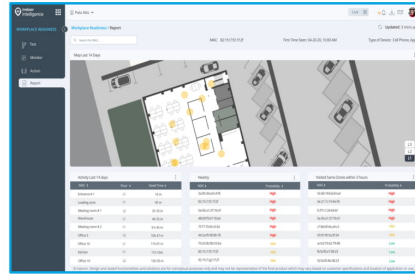


Analytics, Reporting



Zone Health, Physical Distancing and Seating Plans

- View building zone health via a proprietary algorithm that considers factors such as number of devices and density of devices in a given area
- Create seating plans and bookable spaces that comply with physical distancing
- Reconfigure and manage your workspace dynamically as situations change



Contact Tracing for People, Assets and Zones

- Ascertain the historical locations within the building of an individual that has notified the organization of an infected status
- Determine what other devices were in the same areas near the same timeframes for possible exposure notification
- Identify areas for decontamination treatment



Sanitation and Cleaning

- Identify surface areas or assets that may require cleaning as a result of exposure or high traffic
- Automate reports for facilities teams to show, on a map, where to focus cleaning
- Deep-clean targeted areas rather than entire buildings or floors
- Set alerts for when usage patterns change

Collecting Comprehensive Indoor Data



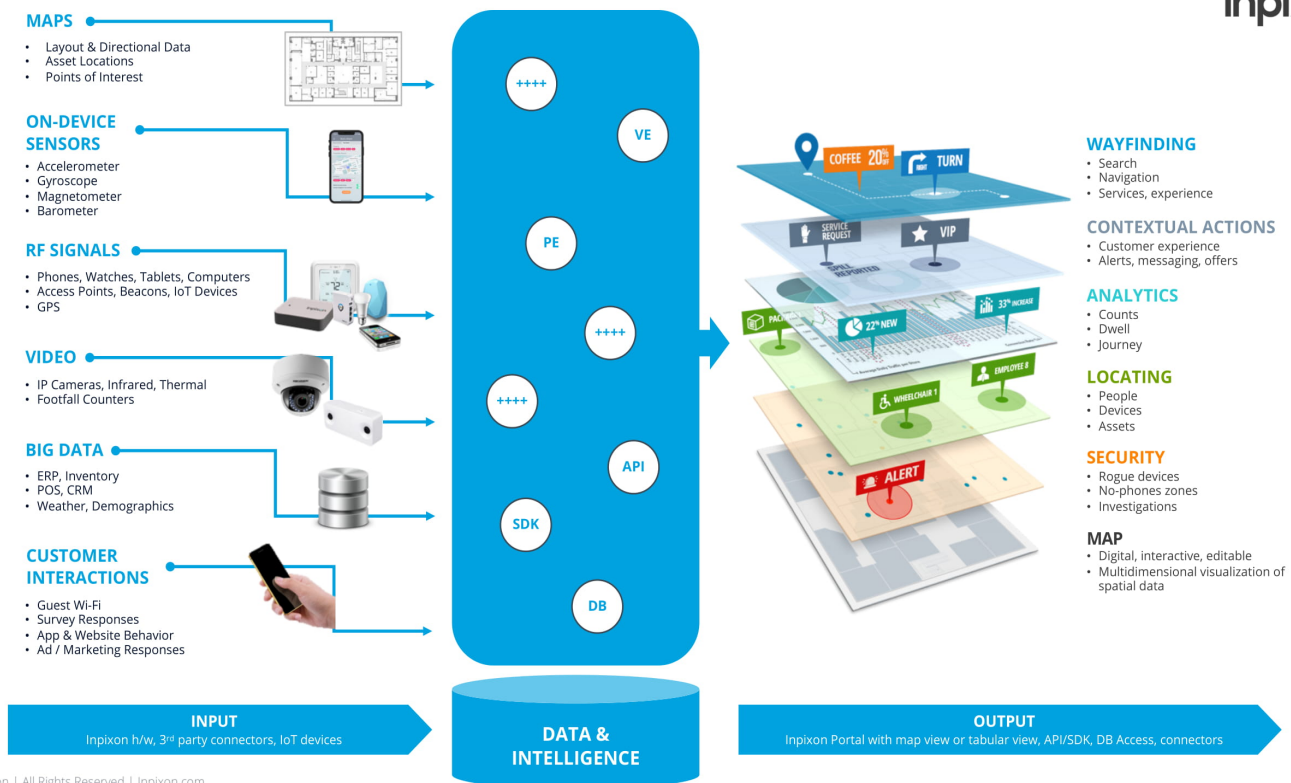
**Ingest data from proprietary,
IoT and third-party sources**



**Integrate with data analytics
engine, patented algorithms,
and advanced mapping
technology**



**Give context to and visualize
indoor data creating location
awareness**



Inpixon Delivers Powerful, Game-Changing Benefits

CREATE LOCATION
AWARENESS



UNCOVER DATA
PATTERNS & TRENDS



ENRICH BUSINESS
INSIGHTS



REALIZE WORKFLOW
EFFICIENCIES



CREATE SAFER
INDOOR SPACES



Myriad Use Cases



**WORKPLACE
READINESS**



**INDOOR
NAVIGATION**



ASSET TRACKING



MAP PROFILES



**PROXIMITY
MESSAGING**



**SECURITY
MANAGEMENT**



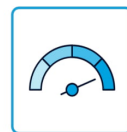
**DEVICE
DETECTION**



GEOFENCING



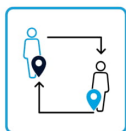
**FACILITIES
MANAGEMENT**



**OPERATIONAL
EFFICIENCY**



DATA ANALYTICS



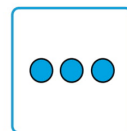
LOCATION SHARING



DATA PRIVACY



**OUTDOOR/INDOOR
WAYFINDING**



AND MORE...



Customers Around the World



Brookfield

FedEx®



Westfield

Desjardins



STEINER

Kaleida Health

LEE HEALTH



SCENTRE GROUP



Expanding Worldwide Reseller & Partner Ecosystem

Lenovo
Commercial IoT

mobileiron

SPGLOBAL



Chubb
EDWARDS

IBM

Genetec

USI
Unified Systems Inc.

ROCK
NETWORKS

Mist

vmware

SYSTAT

NuVision

RHEA
GROUP

MTG
MASTER TECHNOLOGY GROUP

CISCO

VNGRS

NOVA
COMMUNICATIONS
A Division of ROCK Networks

express image
DIGITAL

CX
APP

Large, Fast-Growing Markets

Fragmented and Underserved

Indoor Positioning and Navigation

\$56.6B in 2027
53.3% CAGR

The global market for Indoor Positioning and Indoor Navigation (IPIN) estimated at US\$2.8 billion in 2020 is projected to reach a size of US\$56.6 billion by 2027, growing at a CAGR of 53.3% over the period. Source: <https://www.researchandmarkets.com/reports/9030011/indoor-positioning-and-indoor-navigation-ipin>

Indoor Location

\$17B in 2025
22.5% CAGR

The global indoor location market size to grow from USD 6.1 billion in 2020 to USD 17.0 billion by 2025, at a CAGR of 22.5% (source: <http://www.marketsandmarkets.com/PressReleases/indoor-location.asp>)

LBS + RTLS

\$39B in 2025
17% CAGR

The global location based services (LBS) and real-time location systems (RTLS) market will grow from USD \$17.8 billion in 2020 to USD \$39.2 billion by 2025, at a CAGR of 17.1%. (source: <https://www.marketsandmarkets.com/Market-Reports/location-based-service-market-%2095994431.html>)

Wi-Fi Analytics

\$16.8B in 2024
26% CAGR

The Wi-Fi analytics market size is expected to grow from \$5.3 billion in 2019 to \$16.8 billion by 2024, at a CAGR of 26.0% during the forecast period (source: <https://www.marketsandmarkets.com/PressReleases/wi-fi-analytics.asp>)

Proximity to Precision

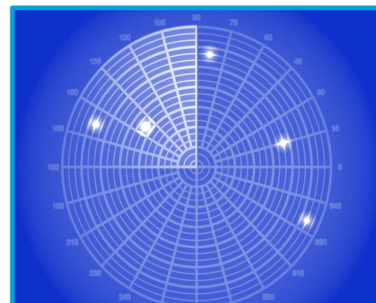
Wi-Fi



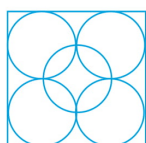
+ Cellular, BLE, RFID



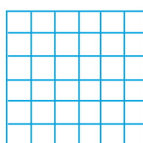
+ UWB, Dead Reckoning



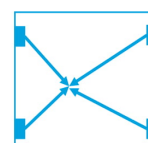
Accuracy
Data Collection
Detection



15-20 meters
03.00 minutes
>10%



3-5 meters
0.6 seconds
<80%



10 centimeters
0.1 seconds
100%

2020 and beyond: 5G cellular, next-gen BLE, Wi-Fi 6, more

Broad Intellectual Property Portfolio



*More than 15 **registered patents** and several pending applications in the United States, along with similar patents and applications in various countries outside the U.S.*

Patents at Every Level of Inpixon Architecture

EXTENSIBILITY

The ways we communicate with other systems, e.g., MDM connectors, GPS attachment

VISUALIZATION

Method for overlaying GPS data on a UI, etc.

ANALYTICS

Data processing techniques re: joins, parsing, queries, execution, storage

PROCESSING & POSITIONING

Tokenization/ pseudonymization of device IDs, reconciliation of multiple devices to single person, deduplication, etc.

DETECTION

Multilateration positioning calculations, fusion of GPS to cellular modems, etc.

Inpixon is a Visionary

Inpixon recognized by Gartner in coveted **Visionary** quadrant

2020 Magic Quadrant Indoor Location Services, Global



Figure 1. Magic Quadrant for Indoor Location Services, Global



Source: Gartner (January 2020)

Inpixon Executive Team



Nadir Ali

Chief Executive Officer

- Oversee strategy direction and operations of the company
- Prior experience: Tira Capital, Isadra, Deloitte Consulting
- BA, University of California, Berkeley



Soumya Das

Chief Operating Officer

- Leads sales, marketing, channel and engineering
- Prior experience: Identiv, SecureAuth, Oracle, Opentext
- MBA, UK; BBM, Andhra University, India



Wendy Loudermon

Chief Financial Officer

- Oversees the financial and administrative units
- Prior experience: Sysorex Government Services
- BS in Accounting and MS in Taxation from George Mason University



Adam Benson

Chief Technology Officer

- Leads software and hardware engineering
- Prior experience: Cadillac Fairview Corporation; VMG Strategic Consulting, AME Supply



Tyler Hoffman

Chief Revenue Officer

- Focused on driving company growth and building a highly scalable sales operation
- Prior experience: PayPal, Google, Visa, eBay, CNET Networks



Chris Wiegand

EVP Sales

- Manages direct sales, worldwide reseller partner and SI channels for enterprise customers
- Prior experience: Founder/CEO of Jibestream



David Westgate

Executive Vice President of IT Operations

- Oversees the cloud infrastructure, and corporate networks,
- Prior experience: U.S. Air Force, McBride and Associates



Shirish Tangirala

Managing Director, Inpixon India

- Oversees Inpixon India operations
- Prior experience: NCGS, Global Medical Informatics
- BE in Civil Engineering majoring in Computer Applications, India



Melanie Figueroa

General Counsel and SVP Corporate Development

- Oversees legal affairs and the company's strategic growth strategy and business initiatives
- Prior experience: Mitchell Silberberg & Knupp LLP

Company Growth and Recent Milestones

Financial Highlights

- Revenues for fiscal 2019 **increased 68%** compared to fiscal 2018
- Gross margin **increased to 74%** in 2019 versus 71% in 2018
- Approximately **\$39 million of cash** and cash equivalents as of June 30, 2020

Recent Milestones

- Received **two U.S. Federal Communications Commission certifications**
- Completed acquisition of **Ten Degrees “blue dot” device positioning technology and IP assets**, expanding Indoor Intelligence Platform
- Completed acquisition of global distribution & development license for **SYSTAT and SigmaPlot** software suite
- Announced **Lenovo as an authorized reseller** of Inpixon Workplace Readiness™ solutions
- Launched nationwide **“Reclaim Your Workplace”** advertising campaign
- Released additional **enterprise-class mapping features**
- Announced **Workplace Readiness dashboards** with solutions to assist businesses with physical distancing and contact tracing efforts
- Secured contract to supply indoor mapping platform for **dozens of shopping centers in Europe and Asia**
- Announced distribution partnership with **Unified Systems Inc.**, a leading systems integrations company
- Secured sensor order with partner **Sengex** for U.S. federal government customer

Investment Summary

- Large, fast-growing and underserved market. Multiple research firms forecasting global market revenues of double-digit billions and 17-53% CAGR
- Comprehensive solutions provide actionable indoor intelligence data and improve customer/user experience
- Highly secure and integrated platform provides customers with a variety of potential benefits, including:
 - Revenue enhancement
 - Cost savings
 - Safety, security, risk reduction
- Growing customer base and global reseller network
- Strong IP / broad patent portfolio
- Highly scalable, high margin business model
- Seasoned executive team with proven track records



Key Statistics

Ticker:	INPX
Exchange:	NASDAQ
Share Price (8/24/2020):	\$1.26
Shares Outstanding (8/11/2020):	41.78 M
Market Cap:	\$52.64 M
Fiscal Year End:	December 31

Thank You!

NASDAQ: INPX

Corporate website: inpixon.com
IR website: ir.inpixon.com

Investor Relations

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Email: INPX@crescendo-ir.com