

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 10, 2019

INPIXON

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction
of incorporation)

001-36404

(Commission File Number)

88-0434915

(I.R.S. Employer
Identification No.)

2479 E. Bayshore Road, Suite 195
Palo Alto, CA

(Address of principal executive offices)

94303

(Zip Code)

Registrant's telephone number, including area code: (408) 702-2167

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☒

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☒

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock	INPX	The Nasdaq Capital Market

Item 7.01 Regulation FD Disclosure.

The slide presentation attached hereto as Exhibit 99.1 (the “Investor Presentation”) will be presented by Inpixon (the “Company”) at the 12th Annual LD Micro Main Event on December 10, 2019. The Company may also present and/or distribute the Investor Presentation to the investment community or utilize it at various industry and other conferences. Additionally, the Investor Presentation will also be posted to the “Investors” portion of the Company’s website at <https://client.irwebkit.com/inpixon>.

By filing this Current Report on Form 8-K and furnishing the information contained herein, the Company makes no admission as to the materiality of any information in this report that is required to be disclosed solely by reason of Regulation FD.

The information contained in the Investor Presentation is summary information that is intended to be considered in the context of the Company’s Securities and Exchange Commission (“SEC”) filings and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this Current Report on Form 8-K, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosure.

The information presented in Item 7.01 of this Current Report on Form 8-K and Exhibit 99.1 shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, unless the Company specifically states that the information is to be considered “filed” under the Exchange Act or specifically incorporates it by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	<u>Investor Presentation.</u>

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 10, 2019

INPIXON

By: /s/ Nadir Ali
Name: Nadir Ali
Title: Chief Executive Officer

EXHIBIT INDEX

Exhibit No.	Description
99.1	Investor Presentation.



inpixon

Indoor Intelligence

**DO
GOOD
WITH
INDOOR
DATA**

Nadir Ali, CEO
December 2019

© Inpixon | All Rights Reserved | inpixon.com

SAFE HARBOR STATEMENT

Safe Harbor Statement under the Private Securities Litigation Act

This presentation includes forward-looking statements within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on current expectations only, and are subject to a number of assumptions, risks and uncertainties, many of which are beyond our control. Actual events and results may differ materially from those anticipated, estimated, projected or implied by us if one or more of these risks or uncertainties materialize, or if our underlying assumptions prove incorrect. Factors that could affect actual results include but are not limited to product demand and market acceptance, the effect of economic conditions, the impact of competitive products and pricing, governmental regulations, results of litigation, problems with technology, and/or other factors outside the control of Inpixon and its subsidiaries (the "Company").

The forward-looking statements included in this presentation are based on our current expectations, estimates and projections, and the underlying assumptions thereof, about the Company's operations, industry, financial condition and liquidity, as of the date hereof. Statements containing words such as "expect", "believe", "should", "anticipate", "intend", "plan", "may", "will", or similar expressions constitute forward-looking expressions. These forward-looking statements include, but are not limited to, statements about our proposed acquisitions, our anticipated cash flow balances, the future of the Internet Services market, our projected user base, our planned services and marketing initiatives, our ability to compete successfully in our industry, projected operating expenses, projected operating efficiencies, revenues, and capital requirements, and our projected cash position.

Such statements are no guarantees of future performance and are subject to risks, uncertainties and assumptions that are difficult to predict. Therefore, our actual results could differ materially and adversely from those expressed in any forward-looking statements. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise. Statements in this presentation, including factors that we believe may impact our results, are not intended to be exclusive. Additional factors that could cause results to differ materially from those described in the forward-looking statements can be found in the Company's filings with the U.S. Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended December 31, 2018, the Quarterly Reports on Form 10-Q for the quarters ended March 31, 2019, June 30, 2019 and September 30, 2019. All of the Company's forward-looking statements are expressly qualified by all such risk factors and other cautionary statements. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made.

Investment Highlights

- 📍 Comprehensive solutions provide actionable indoor data and improve customer/users experience
- 📍 Highly secure and fully integrated platform provides customers with a variety of benefits, including cost savings, risk reduction and customization
- 📍 Large & underserved market – estimated to reach \$58B by 2025*
- 📍 Growing customer base and global reseller network
- 📍 Strong IP / broad patent portfolio
- 📍 Seasoned executive team with proven track records
- 📍 Highly scalable, high margin business model

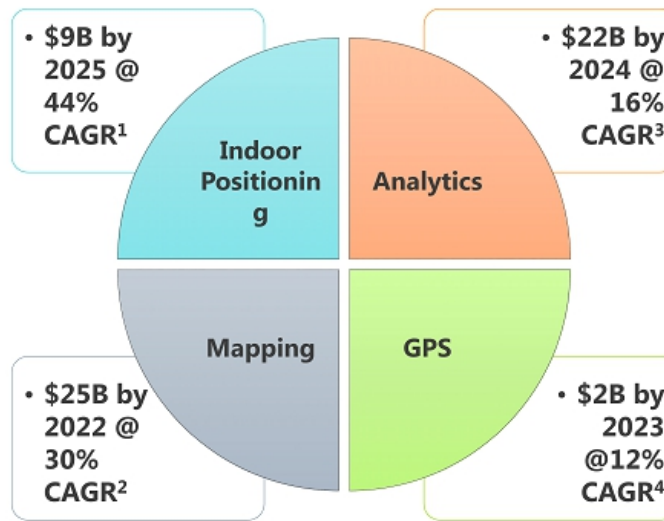
HARNESS THE POWER OF INDOOR DATA



over **200 million** square feet and counting

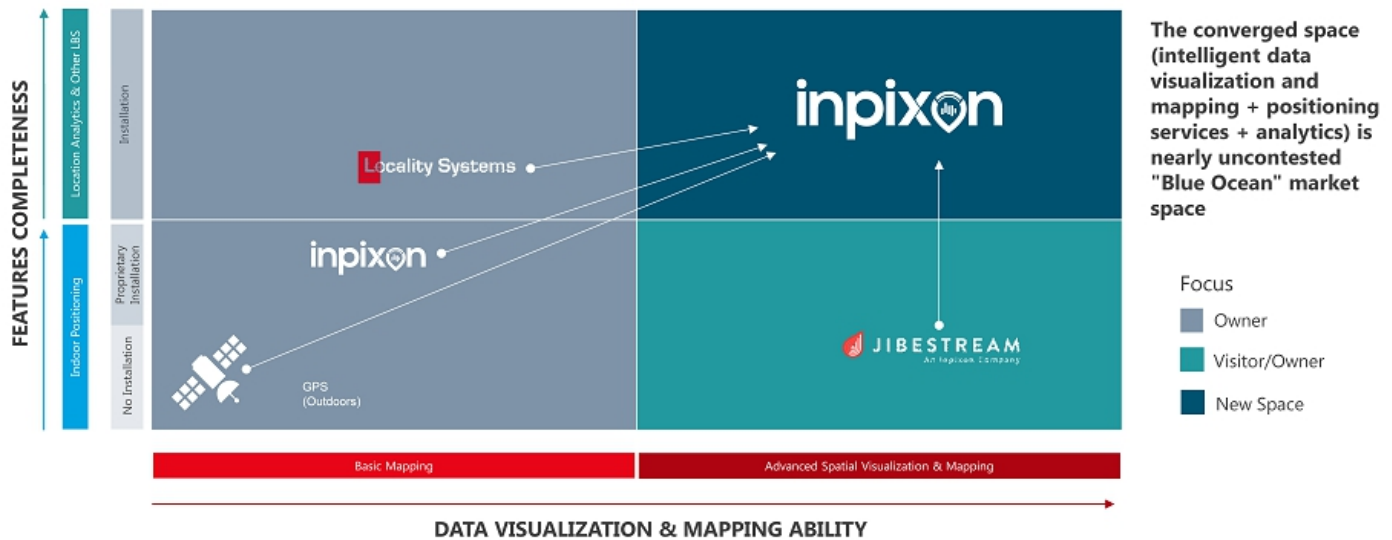
Best-in-class solutions for growing Indoor Location Data market

Inpixon has a comprehensive solution set



1. Market Study Report
<https://www.marketstudyreport.com/reports/global-indoor-location-by-positioning-systems-indoor-lbs-market-size-status-and-forecast-2019-2025>
2. Market Research Future
Digital Map Market Research Report-Forecast to 2023
3. Markets and Markets
<https://www.marketsandmarkets.com/Market-Reports/location-analytics-market-177193456.html>
4. Markets and Markets
<https://www.marketsandmarkets.com/Market-Reports/global-GPS-market-and-its-applications-142.html>

Inpixon 2020 – Uniquely Positioned to Deliver on Market Needs

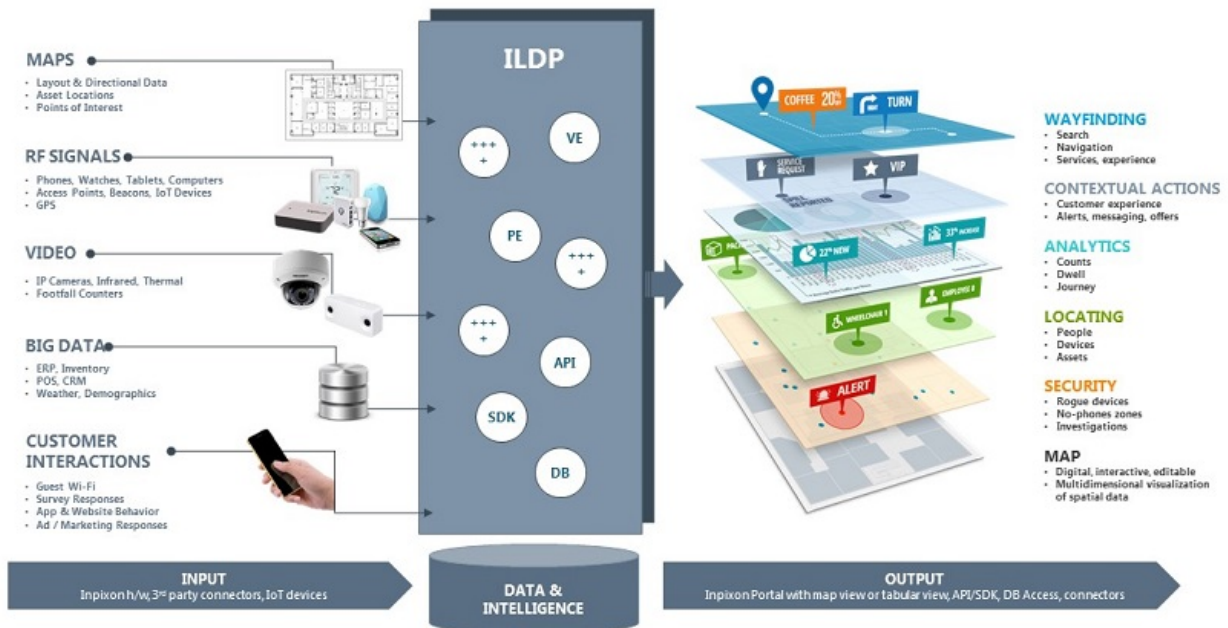


Doing Good with Indoor Data



Inpixon Location Data Platform™

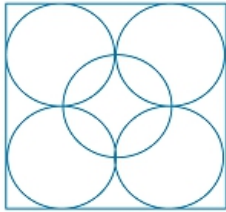
ILDLP collects info from a growing number of sources and delivers a unique, integrated, customizable set of solutions



Proximity to Precision

2017

Wi-Fi



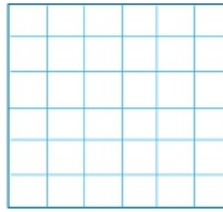
Accuracy 15-20 Meters

Data Collection 03.00 mins.

Detection >10%

2018

Cell, Wi-Fi, BLE, RFID



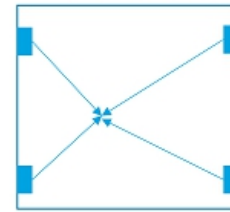
3-5 Meters

0.6 secs.

<80%

2019

Ultra-Wideband



10 cm

0.1 sec.

100%

Intellectual Property

Broad Patent Portfolio

📍 8 registered patents and 6 pending applications in various countries and regions:

- United States
- Mexico
- Australia
- European Patent Organization Region



📍 U.S. Trademark Registrations:

- Inpixon, Indoor Positioning Analytics, IPA, Security Dome, Shoom, Zone Defense

📍 Acquired broad portfolio of intellectual property from GTX Corp., registered patent, along with more than 20 pending patent applications or licenses to register patents or pending applications relating to GPS technologies

Recently received Notice of Allowance from the U.S. Patent and Trademark Office covering a method of storing and analyzing variable-width data, making retrieval of data faster and closer to real-time

Inpixon is on a very short list

"This vendor should be shortlisted for any retail, public-sector and security device detection scenarios."

Source: Gartner, Magic Quadrant for Indoor Location Services, Worldwide, by Tim Zimmerman, Annette Zimmermann, January 28, 2019.

According to the report, the indoor positioning market is poised for growth. The report states, "By 2022, 65% of enterprises will require indoor location asset tracking (both people and equipment) to be part of all access layer infrastructure communication decisions (up from less than 10% today)."



On a path to be the leader in Indoor Intelligence

Complete Solution to Organize the World's Indoor Data to Make it Easily Accessible & Useful



OPEN & AGNOSTIC

Consume data from a myriad of sources; integrate with anything



MORE GRANULAR LOCATION, SECURE & PRIVATE

Advanced algorithms position all active devices; tokenized data to ensure no personal info is collected



SCALABLE

Software and hardware is optimized for high-volume global scaling

DETECT / LOCATE NEARLY ANY SIGNAL TYPE & FREQUENCY

- **UWB:** IEEE802.15.4-2011 UWB compliant channels 1,2,3,4,5,7 from 3.5 GHz to 6.5 GHz
- **Cellular:** 1598.0625~1605.375 MHz, Wi-Fi 2.4 GHz, LTE Cat-M1 Bands 2, 4, 12
- **Wi-Fi:** 802.11b/g (2.4 GHz), 802.11a (5GHz), 802.11n mixed, legacy and greenfield modes, (2.4 GHz, 5 GHz)
- **Bluetooth** (full & BLE): 2.4 Ghz
- **Active RFID:** 433 MHz
- **GPS:** GPS 902-928 Mhz FSK/FHSS
- **UHF:** 900 MHz

DETECT / LOCATE NEARLY ANY WIRELESS DEVICE

- Cell phones, smart watches, tablets, laptops, desktop computers, mice, keyboards, printers, cameras, access points, Wi-Fi cards, Mi-Fi devices, thermostats, doorbells, building system sensors
- Tags placed on any fixed or moving asset: employees, visitors, animals, boxes, products, forklifts, pallets, equipment, medical devices, wheelchairs, strollers, etc.

NEARLY ANY USE CASE

- Visitor analytics (retail, public venues)
- Customer experience enhancement
- Wayfinding, navigation
- Security: find rogue devices, enforce no-phone zones
- Retail loss prevention
- Student safety
- Evacuation and muster
- First responders support
- Asset tracking
- Workforce productivity
- Marketing ROI measurement
- Space utilization
- Facility management and maintenance
- Building energy efficiency
- Proximity messaging
- Location sharing
- Intelligent parking
- Indoor-outdoor transition

Inpixon solutions are becoming vital to several industries



SHOPPING MALLS



AIRPORTS



HOSPITALS



BANKS



SHOWS & ARENAS



GOVT. AGENCIES



HOSPITALITY



OFFICES

Enterprise & Government Customers

Partial list of customers using Inpixon products

Enterprise



Government



Expanding worldwide reseller network



Company Growth and Recent Milestones

Inpixon Growth Highlights

- Revenue increased over 60% for third consecutive quarter compared to same periods last year
- Gross profit increased 79% in Q3 2019 compared to the same period last year
- Gross margin increased 75% in Q3 2019 compared to 68% for the same period last year

Recent Milestones

- Inpixon Reveals Plans for Ultra-Wideband (UWB) Module to Deliver Centimeters-Level Positional Accuracy for People and Assets
- Announced Southern African distribution partnership with Neocast
- Completed acquisition of indoor mapping leader Jibestream Inc.
- Selected indoor mapping partner by American Dream, one of the largest entertainment and retail centers in North America
- Deployed indoor mapping solution with leading national retailer
- Signed Master Technology Group as authorized reseller
- Partnered with Express Image Digital to create immersive digital experiences
- Partnering with IDENTOS for joint sales and marketing efforts; announced successful collaboration project with one of Canada's most renowned hospitals

Inpixon Leadership Team

Seasoned Management Team



Nadir Ali

Chief Executive Officer

- Oversee strategy direction and operations of the company
- Prior experience: Tira Capital; Isadra; Deloitte Consulting
- BA, University of California, Berkeley



Soumya Das

Chief Operating Officer

- Leads sales, marketing, channel and engineering
- Prior experience: Identiv; SecureAuth; Oracle; Opentext
- MBA, UK; BBM, Andhra University, India



Wendy Loundermon

Chief Financial Officer

- Oversees the financial and administrative units
- Prior experience: Sysorex Government Services
- BS in Accounting and MS in Taxation from George Mason University



Adam Benson

Chief Technology Officer

- Leads software and hardware engineering
- Prior experience: Cadillac Fairview Corporation; VMG Strategic Consulting; AME Supply



Chris Wiegand

EVP Sales

- Manages direct sales, worldwide reseller partner and SI channels for enterprise customers
- Prior experience: Founder/CEO of Jibestream



David Westgate

Executive Vice President of IT Operations

- Oversees the cloud infrastructure, and corporate networks,
- Prior experience: U.S. Air Force, McBride and Associates



Shirish Tangirala

Managing Director, Inpixon India

- Oversees Inpixon India operations
- Prior experience: NCGS and Global Medical Informatics
- BE in Civil Engineering majoring in Computer Applications, India



JOIN US

INDOOR INTELLIGENCE

HARNESS THE POWER OF INDOOR DATA



PATENTED TECHNOLOGY

Capture anonymous visitor data
from any mobile device



ILDP

Collect info from multiple
sources and deliver a unique,
integrated, customizable set of
solutions



HIGH GROWTH INDUSTRY

Highly scalable, high margin
business model

inpixon