

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 18, 2019

INPIXON

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction
of incorporation)

001-36404

(Commission File Number)

88-0434915

(I.R.S. Employer
Identification No.)

2479 E. Bayshore Road, Suite 195
Palo Alto, CA

(Address of principal executive offices)

94303

(Zip Code)

Registrant's telephone number, including area code: (408) 702-2167

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☒

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☒

Item 7.01 Regulation FD Disclosure.

Inpixon (the “Company”) intends, from time to time, to present and/or distribute to the investment community and utilize at various industry and other conferences a slide presentation, which is attached hereto as Exhibit 99.1 (the “Investor Presentation”).

By filing this Current Report on Form 8-K and furnishing the information contained herein, the Company makes no admission as to the materiality of any information in this report that is required to be disclosed solely by reason of Regulation FD.

The information contained in the Investor Presentation is summary information that is intended to be considered in the context of the Company’s Securities and Exchange Commission (“SEC”) filings and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this Current Report on Form 8-K, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosure.

The information presented in Item 7.01 of this Current Report on Form 8-K and Exhibit 99.1 shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, unless the Company specifically states that the information is to be considered “filed” under the Exchange Act or specifically incorporates it by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	<u>Investor Presentation</u>

EXHIBIT INDEX

Exhibit No.	Description
99.1	Investor Presentation (1)

(1) Furnished herewith.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 18, 2019

INPIXON

By: /s/ Nadir Ali
Name: Nadir Ali
Title: Chief Executive Officer



SAFE HARBOR STATEMENT

- **Safe Harbor Statement under the Private Securities Litigation Act**



- This presentation includes forward-looking statements within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on current expectations only, and are subject to a number of assumptions, risks and uncertainties, many of which are beyond our control. Actual events and results may differ materially from those anticipated, estimated, projected or implied by us if one or more of these risks or uncertainties materialize, or if our underlying assumptions prove incorrect. Factors that could affect actual results include but are not limited to product demand and market acceptance, the effect of economic conditions, the impact of competitive products and pricing, governmental regulations, results of litigation, problems with technology, and/or other factors outside the control of Inpixon and its subsidiaries (the "Company").
- The forward-looking statements included in this presentation are based on our current expectations, estimates and projections, and the underlying assumptions thereof, about the Company's operations, industry, financial condition and liquidity, as of the date hereof. Statements containing words such as "expect", "believe", "should", "anticipate", "intend", "plan", "may", "will", or similar expressions constitute forward-looking expressions. These forward-looking statements include, but are not limited to, statements about our proposed acquisitions, our anticipated cash flow balances, the future of the Internet Services market, our projected user base, our planned services and marketing initiatives, our ability to compete successfully in our industry, projected operating expenses, projected operating efficiencies, revenues, and capital requirements, and our projected cash position.
- Such statements are not guarantees of future performance and are subject to risks, uncertainties and assumptions that are difficult to predict. Therefore our actual results could differ materially and adversely from those expressed in any forward-looking statements. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise. Statements in this presentation, including factors that we believe may impact our results, are not intended to be exclusive. Additional factors that could cause results to differ materially from those described in the forward-looking statements can be found in the Company's Annual Report on Form 10-K and other filings with the Securities and Exchange Commission (SEC) available at the SEC's Internet site (www.sec.gov). The information contained herein does not constitute an offer to sell or a solicitation of an offer to buy any securities, absent registration, or an exemption from registration. The information contained herein is solely for purposes of providing a general overview of the Company's business.

6 % of their time outdoors is in their cars

OUTDOORS



GPS WORKS UNDER OPEN SKY

The navigating blue dot is ineffective in the indoors



IN & OUTDOORS ASSIMILATION

The trusted blue dot needs to work in all places and premises seamlessly



NO LEADER IN INDOOR POSITIONING

The market has few >\$5M vendors with complementary technologies



\$40B MARKET SIZE BY 2022*

Billion dollar opportunity in the space and the time is now

INDOORS

People spend 87% of their time indoors

[*Source: Markets & Markets]

INPIXON IS REDEFINING THE INDOORS



Indoor Positioning

- Capture 100% of the Devices
 - Wireless
 - Wi-Fi
 - Bluetooth
 - 100% Anonymity



Data Analytics & Intelligence

- Designed for real-time analytics
 - Blockchain technology
 - Artificial Intelligence
 - Voice User Interface
 - Adaptive API
 - Intelligence and Security efficacy

COLLECTING COMPREHENSIVE INDOOR DATA



INDOOR POSITIONING ANALYTICS

IPA IS NEEDED EVERYWHERE



SHOPPING MALLS



AIRPORTS



HOSPITALS



BANKS



SHOWS & ARENAS



GOVT. AGENCIES



HOSPITALITY



OFFICES

inpixon

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INPIXON IPA IN SCHOOL SAFETY

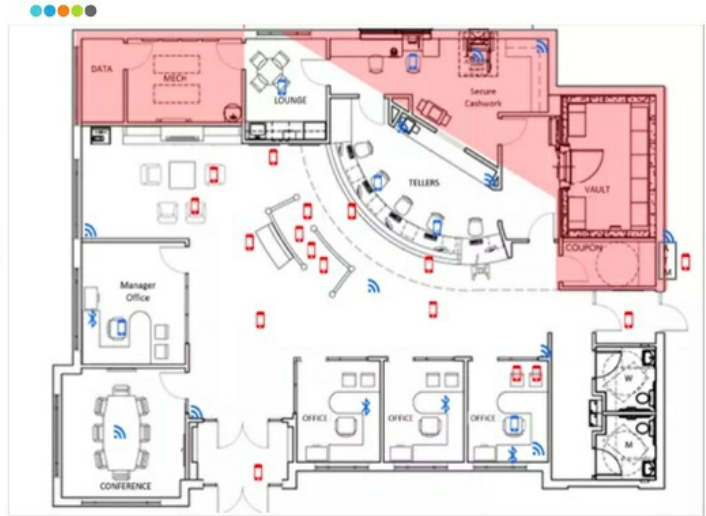
- Detect and monitor all Wi-Fi, Bluetooth, UWB and cellular devices and equipment on a live floorplan in real-time
- Provide location accuracy at sub-room level
- Color-code "UWB tags" and "trusted" vs. "untrusted" devices for easy identification
- Rewind and play back events with IPA DVR function
- Establish "no-phone/no-device" areas and receive alerts when policy is breached (testing areas)
- Prevent security breaches and IP loss from rogue devices and access points
- Augment traditional security policies with location-based intelligence
- Integrate with school video surveillance, access control, and communications systems as part of an overall security management solution, providing critical locational context during normal and emergency conditions



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INPIXON IPA IN BANKS

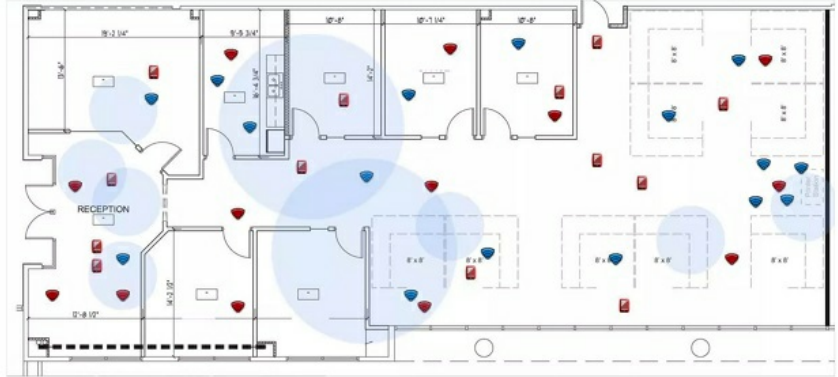
- Understand how customers use the branch; where they go, how long they stay, what services they use.
- Continuously validate the design, layout, staffing mix and technology use within the branch to ensure optimum levels based on customer interactions and journey
- Continuous operation for deeper, more detailed customer understanding
- True customer location (not merely proximity or position)
- 100% visitors detection by mobile device, not just a Wi-Fi-enabled devices
- Distinguish between employees, visitors, and transient foot traffic
- Understand how building layout changes affect foot traffic
- Improve security and safety with real-time monitoring



INPIXON IPA IN ENTERPRISE BUILDINGS

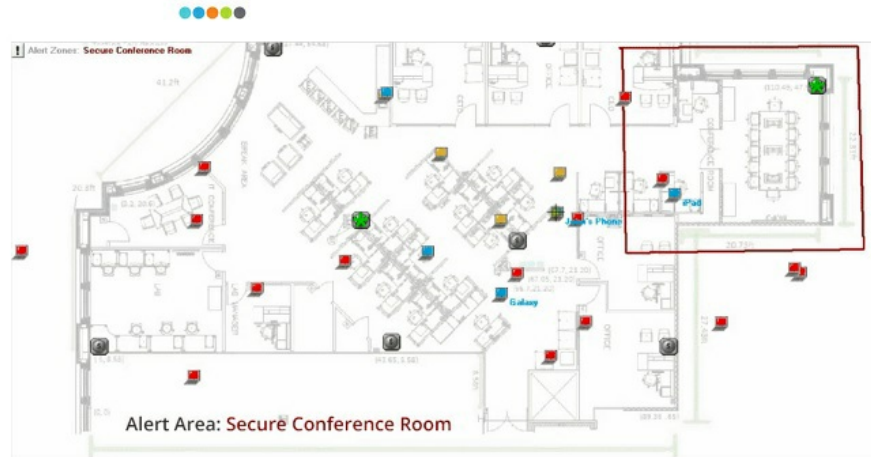


- Detect, locate, and monitor all cellular, Wi-Fi, and Bluetooth assets, equipment and personnel devices on a live floor plan in real time
- Provide location accuracy down to sub-room level
- Alert in real time via security dashboard
- Color-code "known" vs. "unknown" devices for easy identification
- Connect to 3rd party systems, create zone-based security, document access policies, augment existing safety and security systems
- Rewind and play back events with DVR function for security forensics
- Provide detailed insights into usage, flow, relationships, and more between personnel, assets, and visitors with Inpixon analytics



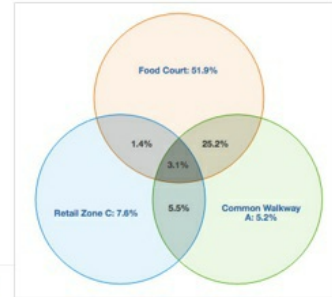
INPIXON IPA IN GOVERNMENT AGENCIES

- Improve both physical and cyber security with total situational awareness of all cellular, Wi-Fi and Bluetooth devices in an area
- Distinguish between known and rogue devices
- Receive real time alerting to enforce "no phone / no device" zones
- Prevent security breaches and IP loss from devices that bypass traditional data security controls
- Augment traditional security policies with location-based controls



INPIXON IPA IN RETAIL

- Real-time, 24/7 continuous operation for deeper, more detailed data collection
- True customer location (not merely proximity or position) accurate within 3-5 meters in motion
- Detects 100% of shoppers with a cellular phone or mobile device, not merely the percentage with a Wi-Fi-enabled device
- Industry's most accurate visitor footfall counts without duplication, time gaps or miscounting of "non-people"
- Distinguish between employees, visitors, transient foot traffic, mega-dwellers and residents
- 100% passive and private – "listen-only" technology does not collect personally identifiable information or interfere with wireless networks or devices



INPIXON IPA ON GARTNER MAGIC QUADRANT



"This vendor should be shortlisted for any retail, public-sector and security device detection scenarios."

Source: Gartner, Magic Quadrant for Indoor Location Services, Worldwide, by Tim Zimmerman, Annette Zimmermann, January 28, 2019.

According to the report, the indoor positioning market is poised for growth. The report states, "By 2022, 65% of enterprises will require indoor location asset tracking (both people and equipment) to be part of all access layer infrastructure communication decisions (up from less than 10% today)."



COLLECTING COMPREHENSIVE INDOOR DATA



STRENGTHENING INDOOR DATA IN 2019



INPIXON INDOOR POSITIONING ANALYTICS

Capture 100% of active devices (Cell, Wi-Fi, BT, RFID, UWB) + Artificial Intelligence + Big Data Integration + Adaptive API + GDPR Compliant



DEVICE
(WIRELESS & IOT)

PEOPLE
(VISITORS & EMPLOYEES)

ASSET
(STATIC & DYNAMIC)

LOCATION
(ZONE & FLOOR LEVEL)



APP / SDK

Universal IPA device code platform + Real-time content + Social Media link + User defined consent



ACCESS POINT BASED WIFI

Third Party Access Points + Wi-Fi Location + Data + Existing Infrastructure + Next Gen Wi-Fi + Installed Customer Base + Upsell to Inpixon IPA



MAPS

Combined Indoor & Outdoor map + Dynamic interface + Wayfinding + Layered Utility profiles

GPS

Multi band tags for people and assets + Outdoor GPS tracking + Indoor tracking + Seamless transition from outside to inside and vice versa + Analytics + AI + Homogenized interface



DELIVER A COMPREHENSIVE IPA SOLUTION PORTFOLIO



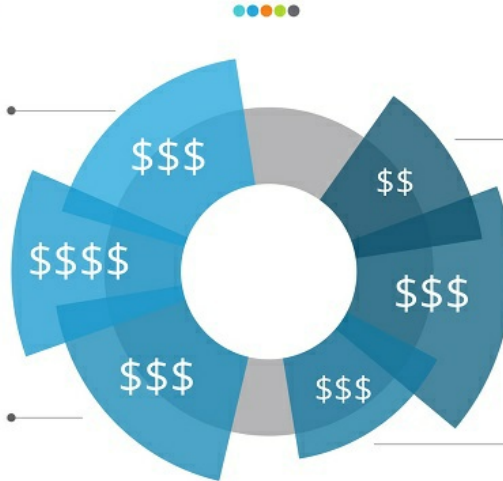
DATA MONETIZATION

WE MAKE MONEY

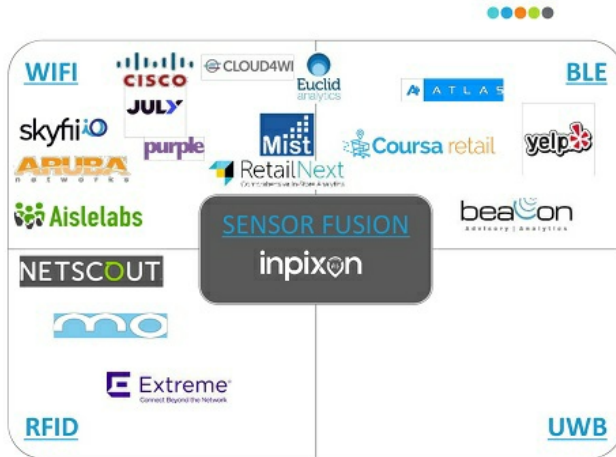
- Location Big Data**
External monetization of visitor and venue data
- Location Advertising**
Enable promotional and loyalty programs
- Location Analytics**
Internal and Brand tenant performance optimization

THEY SAVE MONEY

- Resource Allocation**
Gain operational intelligence and trend analysis
- Reduce Risk**
Use device reputation and device fingerprinting to prevent theft and fraud
- Evaluate Programs**
Verify profitability of promotional events with accurate data



INDOOR POSITIONING WiFi MARKET CONSOLIDATION



More than \$350M invested in this market thus far:

- Cisco acquired July Systems, Oct 20 18
- Yelp acquired Turnstyle 2017
- WeWork acquired Euclid Feb 2019

INPIXON LEADERSHIP TEAM



Nadir Ali

Chief Executive Officer

- Oversee strategy direction and operations of the company
- Prior experience: Tira Capital; Isadra; Deloitte Consulting
- BA, University of California, Berkeley



Soumya Das

Chief Operating Officer

- Leads sales, marketing, channel and engineering
- Prior experience: Identiv; SecureAuth; Oracle; Opentext
- MBA, UK; BBM, Andhra University, India



Wendy Loudermon

Vice President of Finance

- Oversees the financial and administrative units
- Prior experience: Sysorex Government
- BS in Accounting and MS in Taxation from George Mason University



Adam Benson

Chief Technology Officer

- Leads software and hardware engineering
- Prior experience: Cadillac Fairview Corporation; VMG Strategic Consulting; AME Supply



Shirish Tangirala

Chief Product Officer

- Leads product management and customer service
- Prior experience: NCGS and Global Medical Informatics
- BE in Civil Engineering majoring in Computer Applications, India



David Westgate

Executive Vice President of IT Operations

- Oversees the cloud infrastructure, and corporate networks,
- Prior experience: U.S. Air Force, McBride and Associates



JOIN US

INDOOR POSITIONING ANALYTICS

WE ARE CYBERNATING INDOOR DESTINATIONS BY CONNECTING THE PHYSICAL AND DIGITAL WORLDS



PATENTED TECHNOLOGY

Capture anonymous visitor
data from any mobile device



IoT HUB

Provide location and user
context to all future IoT apps



DATA SUBSCRIPTION

Continue to collect richer data
and offer better intelligence

inpixon



<http://www.marketsandmarkets.com/Market-Reports/proximity-marketing-market-110584904.html>

<http://www.marketsandmarkets.com/Market-Reports/smart-factory-market-1227.html>

<http://www.marketsandmarkets.com/Market-Reports/smart-hospitality-market-93242156.html>

<http://www.marketsandmarkets.com/Market-Reports/smart-digital-education-market-571.html>